Tories warned spending pledges on par with cost of Corbyn’s 2017 manifesto

The IFS has laid out its annual spending report revealing how the Tories have moved away from austerity and closer to Labour’s spending plans.

Chancellor Sajid Javid has announced a range of new spending pledges across Whitehall departments as well as for infrastructure projects. Government borrowing is set to be over £50bn next year, the IFS said. This is thanks to Javid pledging £14bn extra public funding in his recent spending review and a change in student loan accounting adding £15bn to borrowing. This spending will push the deficit past the two per cent of GDP limit that the Conservatives set themselves.

The IFS warned that under a no-deal Brexit, the UK would likely have to borrow close to £100bn in 2020-21, meaning spending would be twice as high as the limit. The IFS said the government should shelve its proposed tax cuts to give it some ammunition to deal with an economic downturn.

However, the free-market Institute of Economic Affairs said that – post-Brexit – the government “should be considering further tax cuts for businesses and individuals to help put money back in peoples’ pockets”.

M&G Prudential has delivered a vote of confidence in the City with a multi-million-pound investment in a new Square Mile development, nicknamed Gotham City.

The asset manager bought the 40 Leadenhall site for £875m, with construction expected to be completed within the next four years, as developers continue to eye the capital’s property market despite political turmoil.

M&G Prudential said Brexit uncertainty means London presents better value for money than other global cities.

The two towers – which will be 14 and 34-stories – will predominantly be used for office space, with carbon emissions targets set 30 per cent below current regulations.

The investment firm bought the site from Aainco and Nuveen Real Estate, which will stay as development manager through its £14bn Prudential with-profits fund.

Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. 75% of retail investor accounts lose money when spread betting and/or trading CFDs with this provider. You should consider whether you understand how spread bets and CFDs work and whether you can afford to take the high risk of losing your money.

JESSICA CLARK
@jclarkjourno
M&G Prudential has delivered a vote of confidence in the City with a multi-million-pound investment in a new Square Mile development, nicknamed Gotham City.

The asset manager bought the 40 Leadenhall site for £875m, with construction expected to be completed within the next four years, as developers continue to eye the capital’s property market despite political turmoil.

M&G Prudential said Brexit uncertainty means London presents better value for money than other global cities.

The two towers – which will be 14 and 34-stories – will predominantly be used for office space, with carbon emissions targets set 30 per cent below current regulations.

The investment firm bought the site from Aainco and Nuveen Real Estate, which will stay as development manager through its £14bn Prudential with-profits fund.

CONTINUES ON P3

DIGITAL DETOX
THE APP HELPING STAFF MANAGE THEIR MENTAL HEALTH

DIGITAL DETOX
THE APP HELPING STAFF MANAGE THEIR MENTAL HEALTH

BUSINESS WITH PERSONALITY
SACHS AND THE CITY VIEW
TAKE A TOUR OF GOLDMAN'S PLUSH EUROPEAN HQ P12-13

CITY’S GOTHAM REVIVAL

JESSICA CLARK
@jclarkjourno
M&G Prudential has delivered a vote of confidence in the City with a multi-million-pound investment in a new Square Mile development, nicknamed Gotham City.

The asset manager bought the 40 Leadenhall site for £875m, with construction expected to be completed within the next four years, as developers continue to eye the capital’s property market despite political turmoil.

M&G Prudential said Brexit uncertainty means London presents better value for money than other global cities.

The two towers – which will be 14 and 34-stories – will predominantly be used for office space, with carbon emissions targets set 30 per cent below current regulations.

The investment firm bought the site from Aainco and Nuveen Real Estate, which will stay as development manager through its £14bn Prudential with-profits fund.

CONTINUES ON P3

CITY’S GOTHAM REVIVAL

JESSICA CLARK
@jclarkjourno
M&G Prudential has delivered a vote of confidence in the City with a multi-million-pound investment in a new Square Mile development, nicknamed Gotham City.

The asset manager bought the 40 Leadenhall site for £875m, with construction expected to be completed within the next four years, as developers continue to eye the capital’s property market despite political turmoil.

M&G Prudential said Brexit uncertainty means London presents better value for money than other global cities.

The two towers – which will be 14 and 34-stories – will predominantly be used for office space, with carbon emissions targets set 30 per cent below current regulations.

The investment firm bought the site from Aainco and Nuveen Real Estate, which will stay as development manager through its £14bn Prudential with-profits fund.

CONTINUES ON P3

CITY’S GOTHAM REVIVAL

JESSICA CLARK
@jclarkjourno
M&G Prudential has delivered a vote of confidence in the City with a multi-million-pound investment in a new Square Mile development, nicknamed Gotham City.

The asset manager bought the 40 Leadenhall site for £875m, with construction expected to be completed within the next four years, as developers continue to eye the capital’s property market despite political turmoil.

M&G Prudential said Brexit uncertainty means London presents better value for money than other global cities.

The two towers – which will be 14 and 34-stories – will predominantly be used for office space, with carbon emissions targets set 30 per cent below current regulations.

The investment firm bought the site from Aainco and Nuveen Real Estate, which will stay as development manager through its £14bn Prudential with-profits fund.

CONTINUES ON P3
ENVIRONMENTAL protesters may have shut down central Westminster but they haven’t exactly forced the ship of state in a new direction. With delicious timing, the business secretary, whose Victoria Street offices have been surrounded by Extinction Rebellion activists, yesterday overruled the Planning Inspectorate and gave the green light to four new gas-fired turbines at Drax power station. The Inspectorate had moved to block the project, citing concerns, but business and energy secretary Andrea Leadsom said that fossil fuel generation will remain an important part of the UK’s energy mix for years to come. The gas-fired turbines will replace coal-powered units, which is progress of sorts — though not enough to satisfy the protesters blocking roads and bridges in the capital. Their formal demands include a total rejection of all fossil fuels and total decarbonisation across the land in just a decade. Parliament may have “declared a climate emergency”, but if we want people to heat their homes and see when it’s dark, Drax-style power generation must be part of the answer. It is not, of course, the whole answer. Renewable energy has been getting cheaper and more efficient, ensuring a commensurate and welcome rise in its contribution to the grid. It is necessary, but as yet insufficient. The Rebellion activists have planned a two-week protest in Westminster, but moving towards a cleaner, greener future will take far longer. The good news is, it is happening. From transport and financial services to food production and retail, sustainability and environmental concerns are demanding — and getting — attention. The activists tell us that our children are doomed, that billions of people are going to die and that nothing less than a return to the dark ages will save us. Extinction Rebellion can be saluted for bringing a renewed sense of urgency and for mobilising large numbers of people to their cause, but their catastrophic predictions should not go unchallenged and their proposed remedies should not be spared scrutiny. At the same time, a focus on what we are getting right could go some way to lifting their spirits. Financial capital and human ingenuity are already focused on changing the future — from cleaner sources of energy to lab-grown meat. As Mark Carney has said, great fortunes are on offer for companies involved in tackling climate change and mitigating its impact. The system of capital allocation is indeed “very much part of the solution.” It will also prove to be far more effective than shutting down bridges.

Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. 75% of retail investor accounts lose money when spread betting and/or trading CFDs with this provider. You should consider whether you understand how spread bets and CFDs work and whether you can afford to take the high risk of losing your money.
Investors target London despite political turmoil

CONTINUED FROM FRONT PAGE

TONY Brown, global head of M&G Real Estate, said: “London’s commercial property market currently offers good value relative to other capital cities such as Paris and Tokyo, partly due to Brexit-related uncertainty.

“As there are a limited number of developments underway in London, we expect high-quality office space like this with an emphasis on green credentials and employee wellbeing to be in demand from occupiers when the scheme is completed in four years.”

The Gotham City deal comes as research shows foreign buyers continue to view the capital as a desirable market for property investment. Almost £50bn of commercial property deals were completed between January 2017 and June 2019, with the number of US buyers soaring during the period. American investors were the fastest growing group in London’s commercial real estate market in 2017, completing deals worth £58bn, according to a report by property tech platform Datscha.

Lesley Males, Datscha’s head of research, said: “The significance of this research lies in the understanding of London’s global appeal and resilience right throughout the three-year long period of political instability in which we find ourselves.”

Asian investors continued to dominate the foreign buyers’ market, despite the first decline in numbers in two years, with a total investment of £15.8bn between January 2017 and June this year. In the Square Mile, Asian investment was 48 per cent, worth £1.4bn, in the first half of 2019.

Pizza Express’s accounts revealed a £1.12bn debt pile at the end of last year, which posted a decline in core first-half earnings and had £1.12bn of debt at the end of 2018. The firm has hired advisers from Houlihan Lokey ahead of talks with creditors, while a group of secured bondholders has tapped Perella Weinberg Partners, Bloomberg reported, citing people familiar with the matter.

The report fuelled fears of trouble at the Chinese-owned pizza chain, which posted a decline in core first-half earnings and had £1.12bn of debt at the end of 2018. However, a source close to the high street stalwart told City A.M the appointments were “not a case of the company folding”.

Boris Johnson urges EU to ‘thrash out’ Brexit deal as Friday deadline looms

CATHERINE NEILAN
@CatNeilan

BORIS Johnson has urged the EU to “thrash this thing out” with both sides admitting there is just a handful of days left to break the Brexit impasse and secure a deal. Last week the UK government published its proposal – initially described as a “final offer” – which has faced criticism from Brussels, although it was popular with the DUP and Tory hard-brexiters.

Speaking yesterday Johnson said: “What we’re saying to our friends is: this is a very fair, generous and reasonable offer we’ve made. We haven’t really heard the detail from them about what they think the problems are. It’s time for us to get together and really thrash this thing out.”

The UK negotiating team, led by David Frost, met officials from the Commission’s Taskforce 50 yesterday for discussions on the UK’s new proposals, a spokesperson for the government said, and those talks will carry on today.

Further technical details were thought to be provided to the EU side on customs and goods regulations and how they would operate. French leader Emmanuel Macron appeared to set a deadline of Friday to find a solution, with a view to finalising it at the European Council.

Macron told Johnson that talks would be evaluated “at the end of the week” to determine whether a deal is possible that meets EU principles. The Prime Minister’s spokesman declined to comment on a specific deadline.

Sorrell’s firm to raise £100m for takeover deals

JESSICA CLARK
@jclarkjourno

SIR MARTIN Sorrell’s S4 Capital is preparing to raise £100m to fund a round of takeover deals. The company, which the marketing services veteran launched last year after his exit from WPP, is expected to launch a share placing and open offer this morning, Sky News reported.

Some of the money will be used to fund the takeover of Silicon Valley marketing agency Firewood, sources told Sky News. Firewood, which counts Google, Facebook and LinkedIn among its clients, has more than 300 employees in the UK, Ireland, Mexico and the US.

The deal is thought to be one of two acquisitions that will be funded through today’s placing and open offer. Future acquisitions will target areas including programmatic media, social marketing and digital transformation consulting, including key markets where the company is not yet established.

Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage: 75% of retail investor accounts lose money when spread betting and/or trading CFDs with this provider. You should consider whether you understand how spread bets and CFDs work and whether you can afford to take the high risk of losing your money.

Trade the disciplined way

You think differently, analysing the markets in your own way. That’s why our trading platform and client service is designed around you.

Boris Johnson urges EU to ‘thrash out’ Brexit deal as Friday deadline looms

CATHERINE NEILAN
@CatNeilan

“What we’re saying to our friends is: this is a very fair, generous and reasonable offer we’ve made. We haven’t really heard the detail from them about what they think the problems are. It’s time for us to get together and really thrash this thing out.”

The UK negotiating team, led by David Frost, met officials from the Commission’s Taskforce 50 yesterday for discussions on the UK’s new proposals, a spokesperson for the government said, and those talks will carry on today.

Further technical details were thought to be provided to the EU side on customs and goods regulations and how they would operate. French leader Emmanuel Macron appeared to set a deadline of Friday to find a solution, with a view to finalising it at the European Council.

Macron told Johnson that talks would be evaluated “at the end of the week” to determine whether a deal is possible that meets EU principles. The Prime Minister’s spokesman declined to comment on a specific deadline.

TURKEY HUNT

US looks to exit Syria but Trump warns Turks against taking action

PRESIDENT Trump issued a stark threat to “totally destroy” Turkey’s economy if it does anything he considers off-limits in Syria. It came after the US began polling troops from the northern border of Syria, clearing the way for a Turkish strike on Kurdish-led forces, long allied to Washington, who said the move was a “stab in the back”. The Turkish lira dropped 1.5 per cent to a one month low against the US dollar last night after Trump’s tirade on Twitter.
September sales worst on record for UK retailers

SEBASTIAN MCCARTHY
@SebMcCarthy

RETAILERS have endured their worst September since records began, according to an industry body that has blamed “the spectre of a no-deal Brexit” for lower spending.

Total sales fell 1.3 per cent in September, compared with a rise of 0.7 per cent in the previous year.

Falling below both the three-month average and the 12-month average, the data marks the worst September since records began in 1995.

Online non-food sales growth was the lowest on record, though still compared favourably to the decline in growth at physical stores.

Warmer weather compared with last year and weaker demand for non-essential items has driven the drop, according to the latest report from the British Retail Consortium (BRC) and KPMG.

Prime Minister Boris Johnson has vowed to take Britain out of the EU with or without a deal by the end of October.

UK retail sales declined 1.7 per cent on a like-for-like basis from September 2018, reflecting the lowest 12-month average since August 2009.

“With the spectre of a no-deal weighing increasingly on consumer purchasing decisions, it is no surprise that sales growth has once again fallen into the red,” said BRC boss Helen Dickinson.

She added: “With four months of negative sales growth since March, the ongoing political gridlock surrounding Brexit is harming both consumers and retailers. Clarity is needed over our future trading relationship with our closest neighbours.”

City financier invests in The Tote

STEFAN BOSCIA
@Stefan_Boscia

BILLIONAIRE Michael Spencer is set to buy a substantial minority stake in The Tote bookmaker.

The financial services entrepreneur will buy a 10 per cent stake in the soon-to-be parent company of The Tote bookmaker.

The financial services entrepreneur will buy a 10 per cent stake in the recently formed Alizeti consortium, which is poised to buy The Tote from betting giant Betfred.

Betfred sold an initial stake in The Tote to Alizeti last year and is currently working on finalising the sale of the remaining 75 per cent.

Alizeti confirmed the deal would be complete by the end of the month and that Spencer would indeed acquire a 10 per cent share.

Spencer was the founder of financial services firm ICAP, which was sold for almost £4bn last year.

The City tycoon is estimated to be worth £1.5bn.

Sky News reported that Spencer will pay about £10m for the stake in Alizeti and that he believes that The Tote can be transformed by investing more in data and technology.

Trade the analytical way

However you like to trade, we’ve got you covered. From an extensive charting package to our client sentiment indicator, we’re continually adapting our platform to suit your trading style.

Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. 75% of retail investor accounts lose money when spread betting and/or trading CFDs with this provider. You should consider whether you understand how spread bets and CFDs work and whether you can afford to take the high risk of losing your money.

Softbank boss ‘embarrassed’ by credentials

JAMES WARRINGTON
@J_o_warrington

SOFTEBANK chief executive Masayoshi Son has admitted that he is “embarrassed and flustered” by his track record at the Japanese conglomerate.

In an interview with local media, Son said that his accomplishments at Softbank had not yet lived up to his goals.

“When I look at the growth of US and Chinese companies, I feel strongly it’s not good enough,” he said.

Son is charged primarily with Softbank’s investment activities, which are centred around its $100bn (£81bn) Vision Fund, leaving the day-to-day running of other divisions, such as the firm’s telecoms business, to other executives.

The Japanese tycoon has previously been lured for his successful bets on high-profile tech startups. However, rocky periods for two of Softbank’s investments – Uber and WeWork – have cast doubt on the boss’s track record.

Jennifer Arcuri refuses to say whether Boris Johnson relationship was sexual

HARRY ROBERTSON
@HenryGRobertson

US BUSINESSWOMAN Jennifer Arcuri yesterday refused to answer questions on whether she and Prime Minister Boris Johnson had a sexual relationship while he was mayor of London.

Speaking to ITV yesterday, Arcuri said: “It’s really categorically no one’s business what private life we had or didn’t have.”

The Sunday Times has reported Arcuri’s ill-fated business ventures received thousands of pounds of public money.

Johnson, who is now Prime Minister, has denied that he had any inappropriate relationship with Arcuri.

“I just really am not going to answer that question… Boris never even gave me favouritism, never once did I ask him for a favour, never once did he write a letter of recommendation for me,” she said.

She said her and the then-mayor of London connected over classical literature and the French philosopher Voltaire.

Arcuri admitted that Boris Johnson had repeatedly visited her apartment, where she offered him the chance to go on her dancing pole, but that he refused, and instead “sat down with his tea.”

Yet when asked about it on ITV, Arcuri said: “I really am not going to answer that question… Boris never even gave me favouritism, never once did I ask him for a favour, never once did he write a letter of recommendation for me.”

She said her and the then-mayor of London connected over classical music.
Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. 75% of retail investor accounts lose money when spread betting and/or trading CFDs with this provider. You should consider whether you understand how spread bets and CFDs work and whether you can afford to take the high risk of losing your money.

What works for you, works for us

Become the trader you want to be with our Next Generation platform technology and personal client service.

cmcmarkets.com

Trade your way

Spread betting & CFDs:
FX | Indices | Cryptos | Commodities | Shares
NBA blasted for ‘shameful retreat’ over Hong Kong protest comments

JAMES WARRINGTON
@j_a_warrington
THE NATIONAL Basketball Association (NBA) has come under fire after distancing itself from comments made by one of its team’s senior executives in support of protests in Hong Kong.

Daryl Morey, general manager of the Houston Rockets, was forced to apologise after his hastily-deleted tweet sparked anger in Beijing. “I did not intend my tweet to cause any offence to Rockets fans and friends of mine in China,” Morey said.

The NBA issued a statement describing the comments as “inappropriate” after two major Chinese sponsors suspended work with the Rockets, while the team’s games were dropped by China’s state broadcaster.

But US politicians slammed the NBA’s response as “shameful” and accused the league of allowing China to use its economic power to crush free speech beyond its own borders.

“As a lifelong Houston Rockets fan, I was proud to see Daryl Morey call out the Chinese Communist Party’s repressive treatment of protesters in Hong Kong,” Republican senator Ted Cruz wrote on Twitter. “Now, in pursuit of $$, the NBA is shamefully retreating.”

US politicians blasted the NBA’s decision to penalise the Houston Rockets’ GM for over Hong Kong protest comments.

Daryl Morey, general manager of the Houston Rockets, was forced to apologise after his hastily-deleted tweet sparked anger in Beijing. “I did not intend my tweet to cause any offence to Rockets fans and friends of mine in China,” Morey said.

The NBA issued a statement describing the comments as “inappropriate” after two major Chinese sponsors suspended work with the Rockets, while the team’s games were dropped by China’s state broadcaster.

But US politicians slammed the NBA’s response as “shameful” and accused the league of allowing China to use its economic power to crush free speech beyond its own borders.

“As a lifelong Houston Rockets fan, I was proud to see Daryl Morey call out the Chinese Communist Party’s repressive treatment of protesters in Hong Kong,” Republican senator Ted Cruz wrote on Twitter. “Now, in pursuit of $$, the NBA is shamefully retreating.”

NBA blasted for ‘shameful retreat’ over Hong Kong protest comments

JAMES WARRINGTON
@j_a_warrington
THE NATIONAL Basketball Association (NBA) has come under fire after distancing itself from comments made by one of its team’s senior executives in support of protests in Hong Kong.

Daryl Morey, general manager of the Houston Rockets, was forced to apologise after his hastily-deleted tweet sparked anger in Beijing. “I did not intend my tweet to cause any offence to Rockets fans and friends of mine in China,” Morey said.

The NBA issued a statement describing the comments as “inappropriate” after two major Chinese sponsors suspended work with the Rockets, while the team’s games were dropped by China’s state broadcaster.

But US politicians slammed the NBA’s response as “shameful” and accused the league of allowing China to use its economic power to crush free speech beyond its own borders.

“As a lifelong Houston Rockets fan, I was proud to see Daryl Morey call out the Chinese Communist Party’s repressive treatment of protesters in Hong Kong,” Republican senator Ted Cruz wrote on Twitter. “Now, in pursuit of $$, the NBA is shamefully retreating.”

German factory weakness fuels recession fears

HARRY ROBERTSON
@harryrobertson
GERMAN recession fears were pushed up a notch yesterday after factory orders plunged by more than expected in August, continuing the economy’s dire 2019.

New orders from German factories fell 6.7 per cent in the year to August, Germany’s statistics body said yesterday. This was down from a five per cent fall in July and worse than economists’ predictions of a 4.6 per cent drop.

However, the month-on-month change in factory orders beat expectations in August, falling 0.6 per cent compared to an expected 1.5 per cent fall.

The weak reading came at the same time as a survey showed investor confidence in the Eurozone fell to its lowest level in more than six years in October.

Research group Sentix’s investment sentiment index fell to minus 11.1 in September, worse than the forecast of minus 13.

“There hasn’t been a positive reaction to the support measures taken by central banks, which have loosened monetary policy to try to boost growth,” Sentix managing director Patrick Hussy said.

Germany has been the zone’s worst-performing large economy. This trend continued in August, with demand for capital goods down 1.6 per cent month on month from the factories that have traditionally driven the bloc’s growth.

Joshua Mahony, senior market analyst at online trader IG, said the figures were “yet another reminder that we are likely on the cusp of the first recession since the 2008 financial crisis.”

He said the prospect of a “US-EU trade war” could further hurt Germany’s economy, given its dependence on high-value exports such as cars.

Last week the World Trade Organization ruled that the US can slap punitive tariffs on $7.5bn (€6.1bn) worth of goods from the European Union over illegal subsidies to Airbus.

German factory weakness fuels recession fears

HARRY ROBERTSON
@harryrobertson
GERMAN recession fears were pushed up a notch yesterday after factory orders plunged by more than expected in August, continuing the economy’s dire 2019.

New orders from German factories fell 6.7 per cent in the year to August, Germany’s statistics body said yesterday. This was down from a five per cent fall in July and worse than economists’ predictions of a 4.6 per cent drop.

However, the month-on-month change in factory orders beat expectations in August, falling 0.6 per cent compared to an expected 1.5 per cent fall.

The weak reading came at the same time as a survey showed investor confidence in the Eurozone fell to its lowest level in more than six years in October.

Research group Sentix’s investment sentiment index fell to minus 11.1 in September, worse than the forecast of minus 13.

“There hasn’t been a positive reaction to the support measures taken by central banks, which have loosened monetary policy to try to boost growth,” Sentix managing director Patrick Hussy said.

Germany has been the zone’s worst-performing large economy. This trend continued in August, with demand for capital goods down 1.6 per cent month on month from the factories that have traditionally driven the bloc’s growth.

Joshua Mahony, senior market analyst at online trader IG, said the figures were “yet another reminder that we are likely on the cusp of the first recession since the 2008 financial crisis.”

He said the prospect of a “US-EU trade war” could further hurt Germany’s economy, given its dependence on high-value exports such as cars.

Last week the World Trade Organization ruled that the US can slap punitive tariffs on $7.5bn (€6.1bn) worth of goods from the European Union over illegal subsidies to Airbus.

German factory weakness fuels recession fears

HARRY ROBERTSON
@harryrobertson
GERMAN recession fears were pushed up a notch yesterday after factory orders plunged by more than expected in August, continuing the economy’s dire 2019.

New orders from German factories fell 6.7 per cent in the year to August, Germany’s statistics body said yesterday. This was down from a five per cent fall in July and worse than economists’ predictions of a 4.6 per cent drop.

However, the month-on-month change in factory orders beat expectations in August, falling 0.6 per cent compared to an expected 1.5 per cent fall.

The weak reading came at the same time as a survey showed investor confidence in the Eurozone fell to its lowest level in more than six years in October.

Research group Sentix’s investment sentiment index fell to minus 11.1 in September, worse than the forecast of minus 13.

“There hasn’t been a positive reaction to the support measures taken by central banks, which have loosened monetary policy to try to boost growth,” Sentix managing director Patrick Hussy said.

Germany has been the zone’s worst-performing large economy. This trend continued in August, with demand for capital goods down 1.6 per cent month on month from the factories that have traditionally driven the bloc’s growth.

Joshua Mahony, senior market analyst at online trader IG, said the figures were “yet another reminder that we are likely on the cusp of the first recession since the 2008 financial crisis.”

He said the prospect of a “US-EU trade war” could further hurt Germany’s economy, given its dependence on high-value exports such as cars.

Last week the World Trade Organization ruled that the US can slap punitive tariffs on $7.5bn (€6.1bn) worth of goods from the European Union over illegal subsidies to Airbus.

German factory weakness fuels recession fears

HARRY ROBERTSON
@harryrobertson
GERMAN recession fears were pushed up a notch yesterday after factory orders plunged by more than expected in August, continuing the economy’s dire 2019.

New orders from German factories fell 6.7 per cent in the year to August, Germany’s statistics body said yesterday. This was down from a five per cent fall in July and worse than economists’ predictions of a 4.6 per cent drop.

However, the month-on-month change in factory orders beat expectations in August, falling 0.6 per cent compared to an expected 1.5 per cent fall.

The weak reading came at the same time as a survey showed investor confidence in the Eurozone fell to its lowest level in more than six years in October.

Research group Sentix’s investment sentiment index fell to minus 11.1 in September, worse than the forecast of minus 13.

“There hasn’t been a positive reaction to the support measures taken by central banks, which have loosened monetary policy to try to boost growth,” Sentix managing director Patrick Hussy said.

Germany has been the zone’s worst-performing large economy. This trend continued in August, with demand for capital goods down 1.6 per cent month on month from the factories that have traditionally driven the bloc’s growth.

Joshua Mahony, senior market analyst at online trader IG, said the figures were “yet another reminder that we are likely on the cusp of the first recession since the 2008 financial crisis.”

He said the prospect of a “US-EU trade war” could further hurt Germany’s economy, given its dependence on high-value exports such as cars.

Last week the World Trade Organization ruled that the US can slap punitive tariffs on $7.5bn (€6.1bn) worth of goods from the European Union over illegal subsidies to Airbus.

German factory weakness fuels recession fears

HARRY ROBERTSON
@harryrobertson
GERMAN recession fears were pushed up a notch yesterday after factory orders plunged by more than expected in August, continuing the economy’s dire 2019.

New orders from German factories fell 6.7 per cent in the year to August, Germany’s statistics body said yesterday. This was down from a five per cent fall in July and worse than economists’ predictions of a 4.6 per cent drop.

However, the month-on-month change in factory orders beat expectations in August, falling 0.6 per cent compared to an expected 1.5 per cent fall.

The weak reading came at the same time as a survey showed investor confidence in the Eurozone fell to its lowest level in more than six years in October.

Research group Sentix’s investment sentiment index fell to minus 11.1 in September, worse than the forecast of minus 13.

“There hasn’t been a positive reaction to the support measures taken by central banks, which have loosened monetary policy to try to boost growth,” Sentix managing director Patrick Hussy said.

Germany has been the zone’s worst-performing large economy. This trend continued in August, with demand for capital goods down 1.6 per cent month on month from the factories that have traditionally driven the bloc’s growth.

Joshua Mahony, senior market analyst at online trader IG, said the figures were “yet another reminder that we are likely on the cusp of the first recession since the 2008 financial crisis.”

He said the prospect of a “US-EU trade war” could further hurt Germany’s economy, given its dependence on high-value exports such as cars.

Last week the World Trade Organization ruled that the US can slap punitive tariffs on $7.5bn (€6.1bn) worth of goods from the European Union over illegal subsidies to Airbus.
Thomas Cook’s collapse has had a significant fallout for the holiday industry. The CAA was subsequently forced to embark on the biggest ever peacetime repatriation of British citizens, which finally wound up some people were unable to process their claims despite being entitled to cash through the Atol protection scheme.

The CAA said the issue was “due to processes if viewers are unsatisfied with the BBC’s response, other than in ‘exceptional circumstances’.” But the watchdog maintained it was in the public interest to assess the case “given the significant amount of public concern”.

The UK housing market has also been hit by a global economic slowdown that has weighed on asset prices. However, first-time buyers will be cheered by the news that houses are not rocketing in price.
BUSINESSES THAT EXPORT SERVICES

Take steps to keep providing services in the EU

To continue providing services to clients in the EU, make sure your staff have taken steps to have their UK qualifications recognised by their EU host country. They should also have the right paperwork so they can keep travelling to the EU.

Follow the step-by-step guide at gov.uk/brexit

Get ready for Brexit
European markets expected to suffer potential HSBC cuts

SEBASTIAN MCCARTHY
@SebMcCarthy

HSBC’s under-pressure European business is expected to bear the brunt of potential job cuts being made by the bank.

The lender is understood to be looking at cutting between 5,000 and 10,000 jobs as part of a cost-cutting drive under interim boss Noel Quinn.

Analysts and industry sources are predicting that most of the cuts would come in weaker markets in Europe.

The group is said be mulling the sale of its French retail arm where it employs several thousand workers.

One HSBC employee said: “I’ve not seen the numbers but the retail bit in France expected to suffer potential HSBC cuts could well go…if a few thousand leave [HSBC] through that, it will make up a large part of the cost-cutting”.

Gary Greenwood, a banking analyst at Shore Capital, said: “The cuts are most likely to be in areas where there are weakest returns, which is the non-UK operations in Europe and its relatively small US business.”

He added: “I wouldn’t imagine there are many cuts in the ringfenced UK bank because it is a strong and profitable business.”

Reports of job cuts moved the bank’s share price up less than one per cent.

Deutsche Bank pursues major tech overhaul in bid to stem rising costs

SEBASTIAN MCCARTHY
@SebMcCarthy

EMBATTLED lender Deutsche Bank is hoping to bolster its technology troubles through a major strategy shift aimed at simplifying the business.

The German group, which has come under fire for rising costs and complexity in its IT systems, is establishing a new division in a bid to improve its technology.

The division is to be headed up by Bernd Leukert, who will oversee remits including tech security, data and innovation functions, according to a note to employees first seen by Reuters.

“For our product owners in business and infrastructure, this means they will continue to define what the bank delivers, at a lower IT cost,” the note said.

In 2015, former boss John Cryan complained that the firm had “bloated systems”.

Deutsche Bank embarked on a turnaround plan in July as it sought to shore up its balance sheet following years of spiraling costs.

Boss Christian Sewing revealed a strategy involving thousands of job losses and an end to global equities trading.

Banking | Borrowing | Investments

CHARITIES CHANGE THE WORLD

We help charities raise and manage their funds, so they can continue to make a difference.

Discover the ways we can support your charity.

cafonline.org/london

#MakeGivingCount (registered charity number 268169)

CAF
Charities Aid Foundation

Off er ends 29th Oct
Call: 0808 731 7517 Visit: plus.net/business

New customers only. Unlimited Business Broadband – Offer ends 29/10/19. £23.50/mth from mth 25. Outside low-cost areas £23/mth, then £28.50/mth from mth 25. Fixed price and price match promise applies to broadband and line rental only (excluding other services, such as call plans, call charges and add-ons). Prices exclude 20% VAT. 24 month minimum term. Subject to availability. New line cost £50 (subject to survey). Terms apply. Visit plus.net/business/price-match for more details.
High energy prices threaten British steelmaking industry, report warns

ALEX DANIEL

STEEL companies in the UK pay nearly twice as much for electricity than their counterparts on the continent, despite the industry facing unprecedented challenges in Britain.

British steelmakers face electricity prices 80 per cent higher than their direct competitors in France, and 61 per cent higher than in Germany, according to research. Steel production is a highly energy-intensive process, to the point where some steelmakers pay more for energy than for people. Despite this, the disparity with German power prices will cost the sector about £47m this year, according to trade lobby UK Steel.

The Conservative party manifesto to deliver the lowest energy costs in Europe. In May, the second-largest steelmaker in the country — British Steel — went into administration, forcing the government to step in to find a new owner for the firm. Director general at UK Steel Gareth Stace said: “It damages our competitiveness that we are consistently forced to pay significantly more.”

Profit warning at SIG sounds alarm for building firms

ALEX DANIEL

BUILDING materials firm SIG shares tumbled 16 per cent yesterday as it warned profits would be “significantly lower” than last year, amid languishing construction markets in the UK and Germany.

SIG’s warning set alarm bells ringing across the industry as it said a “deterioration in trading conditions” had worsened in recent weeks. Shares of bigger rivals Travis Perkins, Howden Joinery Group and B&Q owner Kingfisher also fell yesterday.

Order books across the industry have declined in recent months, as Brexit-related uncertainty has ground industry decision-making to a halt. Sheffield-based SIG provides specialist building products including thermal insulation, flooring and ceiling products across Europe.

It said management is “taking ongoing actions” to address the weak market, but still expects “significantly lower underlying profitability for the full year than its previous expectations”.

Separately, the company said it was looking to sell its air handling division to France Air for €227.7m (£199m). From the proceeds of that, £130m will be used to reduce the level of its total debt, which has more than doubled in the last 12 months.

It also announced it will sell its building solutions division to Kingspan for €37.5m.

Shore Capital analyst Graeme Kyle said the warning reflected “political turmoil impacting construction project decisions in the UK”.

Last week, a closely-followed survey of the industry showed UK construction activity fell at the second-fastest rate since the financial crisis in September.

IHS Markit’s construction purchasing managers’ index registered a score of 43.3 in September, meaning the sector shrank more severely than in August, when the score was 45. A reading below 50 indicates contraction.

“The construction sector offered another devastating result in September with the second fastest fall in new orders since March 2009 and the financial crisis,” said Duncan Brock, group director at Cips.

Russ Mould, investment director at AJ Bell said: “When times get tough businesses take a hard look at their assets and work out whether they would be better off having a tighter focus, concentrating on fewer things.”

IN ASSOCIATION WITH

PUBLISHERS OF

CITYAM.COM

CLUBS

IN LONDON

CITY OF LONDON

Notice is hereby given that the Common Council of the City of London as traffic authority for the undermentioned streets will make Orders on 17 October 2019 (under Section 14(1) of the Road Traffic Regulation Act 1984 as amended by the Road Traffic (Temporary Restrictions) Act 1991). The effect of these Orders will be to prohibit vehicles (or pedestrians where stated) from entering the said roads.

SIG sounds alarm for building firms

Construction in the UK is going through a period of turmoil

222.7m (£199m).

URDGV

$FFHVVXSWRWKHFORVXUHSRLQWVRQERWKHDVWDQGZHVWDSSURDFKHVZLOOEHPDLQWDLQHGWR:HVW6PLWKÀHOG&DU3DUN

CITYAM.COM

LEGAL AND PUBLIC NOTICES

ANNOUNCEMENTS

LEGAL AND PUBLIC NOTICES

CITY OF LONDON

Notice is hereby given that the Common Council of the City of London as traffic authority for the undermentioned streets will make Orders on 17 October 2019 (under Section 14(1) of the Road Traffic Regulation Act 1984 as amended by the Road Traffic (Temporary Restrictions) Act 1991). The effect of these Orders will be to prohibit vehicles (or pedestrians where stated) from entering the said roads.

Bartholomew Lane (Throgmorton St to Threadneedle St) — Carryageway Works

8am each Saturday to 4pm each Sunday from 16 November to 14 December 2019. Alternative route: via Threadneedle St, Prince’s St & Lothbury.

St Mary Axe (Bury Court to Bevis Marks) — Carryageway Realignment

9am to 2pm on Saturday 16 November 2019. Alternative route: via St Mary Axe, Leadenhall St, Aldgate, Aldgate High St, Middlesex, St Botolph St, Duke’s Place & Bevis Marks. The remainder of St Mary Axe to be made temporary two way for access.

Aldersgate Street (Beccot St to London Wall) — Utility Works

8am on Monday 11 November to 4pm on Sunday 22 December 2019. Alternative route: via Beccot St, Cheapside St, Fishmongers Ave, Monument & London Wall.

Salisbury Court (Fleet St to Salisbury Sq), Salisbury Square (Salisbury Ct to Dorset Rise) — Dorset Rise (main length) — Utility Works

8am on Monday 11 November 2019 to 4pm on Sunday 23 November 2019. Alternative route: via Salisbury Ct, Fleet St, Lombard St, Tudor St & Dorset St. Parking bays to be suspended.

West Smithfield Rotundas & Cloth Fair (West Smithfield to Little Britain) — Mobile Crane

7pm each Friday to 11pm each Sunday from 15 November to 24 November 2019. Alternative route: None. Remainder of West Smithfield Rotundas & Cloth Fair will be made temporary two way for access. Access will be maintained to West Smithfield Car Park.

Charterhouse Street (junction with Holborn Circus) — Utility Works

8am each Saturday to 5.30pm each Sunday from 16 November to 24 November 2019. Alternative route: E/B via Holborn Circus, New Fetter Lane, Fetter Lane, Fleet Street, Ludgate Circus & Farringdon St.

Fenchurch Street (Fenchurch to King William Street) — Utility Works

7am on Monday 18 November 2019 to 4pm on Sunday 19 January 2020. Alternative route: E/B via Eastcheap, Great Tower St, Byward St, Tower Hill & Minories. W/B via Aldgate, Leadenhall St & Gracechurch St. Access up to the closure points on both east and west approaches will be maintained.

Enquiries to Traffic Management Services on 020 75732 1551

Carolyn Doyer Bling (Horn),

DMS, CMLT, FCHT

Director of the Built Environment

Date 8 October 2019
Kazakh tech firm postpones float on London index

STEFAN BOSCIA
@Stefan_Boscia

THE London float of Kazakh fintech firm Kaspi.kz has been postponed due to “unfavourable market conditions” in the technology sector.

The initial public offering (IPO) was set to be the largest by a Central Asian company on the London Stock Exchange (LSE) since the 2008 financial crash, after it was valued at £4bn.

The firm controls Kaspi Bank, Kazakhstan’s third-largest lender, and also runs online payments and fintech platforms.

The group said on Sunday that there had been “significant interest” in the offering, but is postponing the float “in light of currently unfavourable and uncertain market conditions, particularly in the technology sector”. A source familiar with the matter said Wework’s decision to cancel its public offering created concern about current market conditions.

Mikheil Lomtadze, chairman of Kaspi.kz’s management board, said: “We’ve come to the decision that the timing is not the best at the current moment for an IPO.”

The listing was considered a boost for the LSE after Kaspi.kz announced just last month it had picked the UK capital over New York.

In the first half of 2019, its total revenue was 226.8bn Kazakhstani tenge (£473m), representing year-on-year growth of 34 per cent from the first half of 2018.

The German manufacturer celebrated a strong performance in China this quarter

ALEX DANIEL
@alexmdaneil

MERCEDES-BENZ enjoyed record sales in the third quarter, despite a slowdown in the global automotive market, as a strong showing in China boosted the German luxury brand.

The Stuttgart-based manufacturer sold 181,233 cars in China in the three months ending in September, marking nearly a 13 per cent increase on the previous quarter.

Passenger car deliveries rose a similar percentage to about 590,000 in the same period.

The sales boost is welcome news for the brand, whose parent company Daimler suffered a €1.6bn loss in the second quarter.

The BBC is trying to adapt its offering to younger audiences amid increased competition from rivals such as Netflix.

Tony Hall, BBC director general, said the corporation was braced for a “second wave of disruption”, with Apple and Disney set to launch streaming services next month.

POPULAR ANNUAL PROMOTIONAL OFFER BY THE RAJASTHAN IS BACK!

Book your table through the branch of your choice website early to avoid disappointment

The Rajasthan
49 Monument Street
London, EC3R 8BU
Tel: 020 7626 1920
www.rajasthan1.co.uk

The Rajasthan II
8 India Street
London, EC3N 2HS
Tel: 020 7488 9777
www.rajasthan2.co.uk

The Rajasthan III
38-41 Houndsditch
London, EC3A 7DB
Tel: 020 7626 0033
www.rajasthan3.co.uk

Don’t know your APRC from your elbow?

Straightforward, expert advice on our mortgages.

Your home may be repossessed if you do not keep up repayments on your mortgage.

Just give us a call
> 0800 470 8034
> firstdirect.com/mortgages

first direct is a trading name of first direct ltd, a member of the first group of companies, 40 Watford Road, Watford, WD18 8UD (registered in England and Wales with company number 670630). first direct ltd is authorised and regulated by the Financial Conduct Authority. 0800 numbers may be charged at the local rate from most providers.

I’m 43, but I’ve never felt younger. Let’s see if I can win a Major.

IAN POULTER TELLS CITY A.M. ABOUT HIS GOALS FOR THE UPCOMING YEAR

PAGE 26

SPORT

The Souce
189/1 Haymarket
London, SW1Y 4YH
Tel: 020 7499 9925
www.soucesource.com

follow us on facebook twitter

POPULAR ANNUAL PROMOTIONAL OFFER BY THE RAJASTHAN IS BACK!

From 30th September to 11th of October 2019

2 Bottles of Cobra Beer OR 2 Glasses of Wine

Accompanied by Papadoms & Chutneys free for every diner*

*management terms & conditions apply.  Offer is subject to availability. Online Table booking through our own websites above is required.
Meet your fund manager over lunch.

Charles Luke
Investment Director
Aberdeen Standard Investments

If you are a shareholder in Murray Income Trust PLC, come and meet the people who run it on your behalf.

Murray Income Trust PLC invests in high quality companies, mainly listed on the UK stock market, with the aim to deliver an attractive income together with income and capital growth.

The Company will hold its Annual General Meeting (AGM) on Tuesday 5 November 2019. If you’re a shareholder, you’re warmly invited to:

• Come and watch a presentation by Charles Luke, Investment Director, Aberdeen Standard Investments — and ask questions about his investment approach and thoughts on markets.
• Meet the Board of Directors – responsible for ensuring the Company is run in your best interests.
• Vote on any resolutions that have been proposed.

How Murray Income Trust PLC has performed

<table>
<thead>
<tr>
<th>Year ending</th>
<th>31/08/19</th>
<th>31/08/18</th>
<th>31/08/17</th>
<th>31/08/16</th>
<th>31/08/15</th>
</tr>
</thead>
<tbody>
<tr>
<td>Share Price</td>
<td>12.2</td>
<td>12.8</td>
<td>16.3</td>
<td>18.3</td>
<td>18.4</td>
</tr>
<tr>
<td>NAV(^\d)</td>
<td>6.7</td>
<td>4.6</td>
<td>11.6</td>
<td>14.6</td>
<td>14.7</td>
</tr>
<tr>
<td>FTSE All-Share</td>
<td>0.4</td>
<td>4.7</td>
<td>14.3</td>
<td>11.7</td>
<td>11.7</td>
</tr>
</tbody>
</table>

Cumulative performance (%) as at 31/08/19

<table>
<thead>
<tr>
<th>Year ending</th>
<th>1 month</th>
<th>3 months</th>
<th>6 months</th>
<th>1 year</th>
<th>3 years</th>
<th>5 years</th>
<th>10 years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Share Price</td>
<td>832.0p</td>
<td>107.0</td>
<td>127.2</td>
<td>30.1</td>
<td>34.3</td>
<td>153.2</td>
<td></td>
</tr>
<tr>
<td>NAV(^\d)</td>
<td>882.3p</td>
<td>20.0</td>
<td>32.9</td>
<td>6.7</td>
<td>24.5</td>
<td>35.9</td>
<td>153.4</td>
</tr>
<tr>
<td>FTSE All-Share</td>
<td>(5.6)</td>
<td>2.0</td>
<td>4.3</td>
<td>0.4</td>
<td>20.2</td>
<td>31.3</td>
<td>124.9</td>
</tr>
</tbody>
</table>

NAV\(^\d\) is the current net asset value per share.

Murray Income Trust PLC AGM
12.30pm, Tuesday 5 November 2019, London, EC4V.

Includes a buffet lunch. Each shareholder may bring a guest.

For further information on how shareholders may attend, please email your name and whether you are bringing a guest to murray.income@aberdeenstandard.com

murray-income.co.uk

Please remember, the value of shares and the income from them can go down as well as up and you may get back less than the amount invested.

Aberdeen Standard Investments is a brand of the investment businesses of Aberdeen Asset Management and Standard Life Investments. Issued by Aberdeen Asset Managers Limited, 10 Queen’s Terrace, Aberdeen AB10 1YL, which is authorised and regulated by the Financial Conduct Authority in the UK. Telephone calls may be recorded. aberdeenstandard.com | GB-120819-96789-3

FTSE International Limited (FTSE) © FTSE 2019. “FTSE®” is a trade mark of the London Stock Exchange Group companies and is used by FTSE International Limited under licence. RAFIK is a registered trademark of Research Affiliates, LLC. All rights in the FTSE indices and/or FTSE ratings vest in FTSE and/or its licensors. Neither FTSE nor its licensors accept any liability for any errors or omissions in the FTSE indices and/or FTSE ratings or underlying data. No further distribution of FTSE Data is permitted without FTSE’s express written consent. Please quote MINC4.

Sebastian McCarthy reports on how Goldman Sachs is hoping to impress staff with its prized new London HQ

From therapy rooms to nurseries, exquisite client offices to vast trading floors, Goldman’s latest base is designed to be the ultimate workplace for bankers. It even has beds for dealmakers pulling 18-hour shifts.

Goldman Sachs is hoping to impress staff with income and capital growth.

“If someone wants to find us they can. We’ve just always looked to be more discreet and understated,” says Taylor as we start our tour.

There is a problem with the ventilation system means its dining hall has an overpowering smell of fish and chips.

“Don’t get me wrong, the place is light and connectivity,” says Taylor as we start our tour. “If you get those design principles right you can build in the flexibility.”

Goldman’s ground floor windows are huge: three times bigger than those of their neighbours at Deloitte.

But from the outside, the glass structure is blacked out. Beefy bodyguards minding the entrance and a lack of any company sign outside add to the clear impression that the bank does not want unwelcome visitors.

Yet Taylor says the lack of nameplate has nothing to do with security. “If someone wants to find us they can.”

Murray Income Trust PLC AGM
12.30pm, Tuesday 5 November 2019, London, EC4V.

Includes a buffet lunch. Each shareholder may bring a guest.

For further information on how shareholders may attend, please email your name and whether you are bringing a guest to murray.income@aberdeenstandard.com murray-income.co.uk

Please remember, the value of shares and the income from them can go down as well as up and you may get back less than the amount invested.

Aberdeen Standard Investments is a brand of the investment businesses of Aberdeen Asset Management and Standard Life Investments. Issued by Aberdeen Asset Managers Limited, 10 Queen’s Terrace, Aberdeen AB10 1YL, which is authorised and regulated by the Financial Conduct Authority in the UK. Telephone calls may be recorded. aberdeenstandard.com | GB-120819-96789-3

FTSE International Limited (FTSE) © FTSE 2019. “FTSE®” is a trade mark of the London Stock Exchange Group companies and is used by FTSE International Limited under licence. RAFIK is a registered trademark of Research Affiliates, LLC. All rights in the FTSE indices and/or FTSE ratings vest in FTSE and/or its licensors. Neither FTSE nor its licensors accept any liability for any errors or omissions in the FTSE indices and/or FTSE ratings or underlying data. No further distribution of FTSE Data is permitted without FTSE’s express written consent. Please quote MINC4.
and intense pressure.

Before we reach the firm’s working floors, we take a trip back to school. Goldman’s child centre has pet fish, a climbing wall and a play area. Toddlers in the baby room stare up at us. “We’re already giving them classes in futures trading,” jokes one member of staff. We get back in the lift and head up towards the heart of the money-making machine.

London’s largest trading floor is quite the sight to behold. Hundreds of employees equipped with headsets sit in front of wide curved screens, glued to the latest market movements. It has a distinctly US feel; one trader is fiddling with an American football and several are wearing big gilets straight out of Showtime’s Billions.

Scribbled on a whiteboard is the line: “If you don’t like change, you will like obsolescence even less!” For a bank facing industry disruption, global turmoil and a management shake-up, the sentence seems particularly apposite.

The two trading floors of equities and fixed income are more like great halls than rooms, made almost church-like by a flood of natural light pouring through massive windows. We look down at the trader bees from the top floor, where Goldman’s executive office and client rooms are located. From plush carpets to shiny boardroom tables, no detail has been spared for the top dogs.

Execs have quick access up a few steps onto Goldman’s rooftop — a paved terrace with flower beds that is often opened up for dinners and drinks in the evening. The scale of amenities seems almost frivolous for a bank that prides itself on advising others how to spend their money wisely, but it begins to make sense when seen in the context of the firm’s decade-long campaign to restore its image.

By the end of 2007, the bank was Public Enemy Number One. Its ability to turn a profit during one of the greatest economic crises, coupled with its close ties to a government that bailed out much of Wall Street, provided critics with easy ammunition. Even more than 10 years on from the financial crisis, some of its reputational wounds are still sore.

The now-famous Rolling Stone magazine insult — that Goldman was “a great vampire squid wrapped around the face of humanity, relentlessly jamming its blood funnel into anything that smells like money” — seemed to strike a chord among the public.

“Goldman was often criticised but the top brass particularly hated the vampire squid reference because it was made in a hip magazine read by the young Ivy Leaguers that they were trying to recruit every year,” recalls a senior City figure and long-time close observer of Goldman.

Hiring Ivy Leaguers and their fellow graduate elite from across the world had always been one of Goldman’s selling points. Clients backed the firm because they knew that the bank had first dibs on the brightest graduates coming out of business schools.

Over the last decade, however, investment banking has seen some potential recruits looking elsewhere. Many have chosen Silicon Valley over Wall Street, preferring a Google campus to a Goldman trading floor.

With the vegan food bar and the gender-neutral loos, Plumtree Court underlines the concerted effort being made to revive Goldman’s appeal among a new generation of professionals. Taylor and his team have done an impressive job of making the bank’s European headquarters a state-of-the-art office unrivalled by its peers. Now they just need to sort out the smell of fish and chips.

And maybe the lifts.
De La Rue elects Clive Vacher as new chief exec

JOE CURTIS
@joe_r_curtis

British banknote printer De La Rue announced former Rolls-Royce executive and turnaround expert Clive Vacher as its new boss yesterday.

Vacher was previously in charge of Dynex Power and has a background in the engineering space, working at the likes of Rolls-Royce, General Dynamics and Pratt and Whitney.

De La Rue chairman Kevin Loosemore said: “We are delighted that Clive will be joining De La Rue as chief executive officer. His experience of business turnarounds will be invaluable to us as we work to address the challenges we face as a business.

“On behalf of the board I would like to thank Andy Stevens for his contribution during his time as a non-executive director and senior independent director. The board extends its best wishes to Andy for the future.”

De La Rue is trying to recover from failing to win a government contract to print the new blue UK passports, and ousted its chief executive over summer after months of investor pressure.

It also replaced longtime chairman Philip Rogerson in September with Micro Focus exec Loosemore last month as it seeks to turn its business around.

Vacher takes over immediately from Martin Sutherland, whose departure was announced after a May profit warning, but faces significant challenges alongside new chairman Kevin Loosemore.

De La Rue’s share price has more than halved since the profit warning, with the company also taking a one-off hit for non-payment from Venezuela and an investigation led by the Serious Fraud Office (SFO).

Shares in De La Rue initially jumped on the news yesterday morning but rounded out trading up only 0.9 per cent at 224p.

Unilever pledges to slash plastic use by 50 per cent in five years

JESS CLARK
@jclarkjourno

Unilever has pledged to halve the amount of new plastic it uses over the next five years by increasing its efforts in producing reusable and recyclable packaging.

The consumer goods giant, which owns brands such as Dove and Ben & Jerry’s, said it will reduce its use of plastic packaging by more than 100,000 tonnes by 2025.

It will also replace current non-recycled plastic packaging with recycled materials.

The firm currently uses more than 700,000 tonnes of virgin plastic— which is created using raw materials — each year.

Regulators face confusion over definition of AI

JAMES WARRINGTON
@j_a_warrington

The lack of clarity over what technology is classed as artificial intelligence (AI) poses a major challenge to future regulation in the financial services industry, a new report has warned.

Research by the International Regulatory Strategy Group (IRSG) found the lack of a clear definition formed a barrier to further adoption of AI and could create confusion around how the sector should be regulated.

The report also warned that AI faced a challenge over its public perception, fuelled largely by negative discussions about the detrimental impact of the tech on employment and privacy.

While the IRSG dismissed concerns about automation-driven job losses, it warned of a shortage of tech talent needed to develop and implement AI technologies.

“The real challenge is how we can stay at the forefront of this new technological wave while maintaining the highest standards of regulation and public trust,” said Mark Hoban, former Treasury minister and IRSG chair.

It took 2 brewers, a hop buyer, a grain masher and a Relationship Manager from Lloyds Bank to help Tiny Rebel increase production of their award-winning beer.

Working with the business, David Williams helped provide the finance that saw Tiny Rebel grow from 2 guys in a garage to 120 staff in a purpose-built brewery.

By the side of business
BA blames strikes for 300,000 dip in passenger figures

ALEX DANIEL
@alexdaniel
BRITISH Airways lost more than 300,000 passengers throughout September, as recently as strikes by UK airlines, the airline suffered an eight per cent decline in passenger numbers last month to 3.83m people. That was down from 4.19m during the same period last year.

Last month, British Airways owner International Airlines Group (IAG) slashed its 2019 profit guidance on the back of the strikes. IAG warned that adjusted operating profit will fall £215m (£190m) below last year’s £3.49bn.

It estimated that pilots’ union Balpa’s strike action cost the airline £137m, while other disruption, such as flight delays by Heathrow Airport staff, cost British Airways £33m.

Two days of strikes by pilots held on 9 and 10 September, leading to a total of 2,325 flights being cancelled. No more strikes are scheduled, but IAG has warned that any more will hit its full-year operating profit.

Balpa accused the firm of blaming its financial woes on the pilots. “This is not a time to pin the blame at the door of the pilots, and without any mention of the impact of their IT issue or GDPR fine, is completely disingenuous,” Balpa said.

IAG shares rose 3.1 per cent yesterday.

Insolvency rates tipped to increase 10 per cent in UK

STEFAN BOSCIA
@Stef_Boscia
GLOBAL rates of insolvency are rising for the first time since the aftermath of the 2008 financial crash with the UK likely to be the worst hit, according to a multinational insurance company.

An insolvency forecast by Atradius is predicting business failure rates will increase 10 per cent this year in Britain and 2.7 per cent across the rest of western Europe.

The firm predicted a five per cent increase in the UK’s rate of insolvency for 2020 on the assumption that the government will ask the European Union for a Brexit extension before 31 October.

Stefan Boscia, head of commercial for Atradius UK, said: “The strain from a global economic slowdown, political uncertainty and trade tensions is evident, taking a toll on growth and contributing to the first global rise in insolvencies in a decade.”

The Bank of England cut its 2019 growth forecast for the UK economy from 1.5 per cent to 1.3 per cent in August. Its growth forecast for 2020 currently sits at 1.3 per cent.

Ikea to face EU order to repay millions in tax

JESS CLARK
@jclarkjourno
IKEA could be forced to pay millions of euros back in taxes by the end of the year as the European Union competition watchdog cracks down on unfair deals for multinational companies.

The European Commission is preparing to complete its probe into Inter IKEA, the brand owner of the furniture store, however the investigation could face delays.

The two-year investigation has focused on the company’s operations in the Netherlands, which operates the store’s franchise business and records revenue from its franchise fees and retailing operations from other countries.

Ikea told Reuters: “Just like all other companies working under the Ikea trademark, Inter IKEA is committed to paying taxes in accordance with laws and regulations wherever we operate.”
THE NOMINEES

SHARON WHITE

The most eye-catching appointment of the year came at the start of June from Britain’s best-known mutual – the John Lewis Partnership. The struggling retailer, which includes Waitrose, is in need of some fresh thinking and has started with the blue-sky signing of Ofcom boss Sharon White as its new chairman. While lacking retail experience, White boasts a stellar CV and had been tipped to replace Mark Carney at the Bank of England, before the high-street called.

DAVE LEWIS

“Drastic Dave” has become Dependable Dave. Lewis was brought in as the first externally-appointed boss of Tesco back in 2014, soon discovering a £250m black hole in the grocer’s accounts. With the scandal consigned to the past, Lewis has been busy reducing costs while experimenting with both budget stores and higher-end products. The Unilever veteran’s energy and ruthlessness has maintained Tesco’s market share above the 27 per cent mark.

LORD (SIMON) WOLFSON

As many of its rivals struggle to survive, Lord Wolfson’s successful retailer Next has recorded a near-50 per cent share price jump since the beginning of the year, with results beating City expectations. He is a prominent spokesperson for the retail sector and an optimistic Brexiteer. He has taken the battle to landlords over pressures facing retailers, while speaking out on a range of political issues, calling for liberalisation of the green belt and an open migration system.

NICKY MORGAN

Former City lawyer Nicky Morgan energised Westminster’s leading financial watchdog after becoming chair in 2017, battling on behalf of everyday investors. This year the Treasury Select Committee has confronted various controversies including high-profile collapses and the suspension of Neil Woodford’s once-untouchable Equity Income Fund. She’s even held the Square Mile’s own regulator – the Financial Conduct Authority – to account over cases such as the RBS GRG scandal.

JULIAN DUNKERTON

The bloodiest shareholder rebellion of the year saw Julian Dunkerton wrest back control of Superdry, the fashion brand he co-founded in 2003. Annual sales grew to nearly £1bn under Dunkerton’s leadership but he quit last year after falling out over strategy. Jump to April 2019 and a dramatic emergency meeting saw Dunkerton return, with 51 per cent of shareholder support. With his enemies out of the way, all eyes are on his plan to rescue this struggling brand.

Making a name for themselves

The final and arguably most prestigious category will see one of these five business titans crowned City A.M. Personality of the Year. Featuring FTSE bosses, Westminster titans and those taking on the toughest jobs in retail, it’s a group that would make for a fascinating lunch.

LOOK OUT FOR THE NEXT CATEGORY: INNOVATIVE COMPANY OF THE YEAR

SECURE YOUR TABLE NOW

7 November Leonardo Royal Hotel London, (previously The Grange Hotel) St Paul’s
Contact: Julianna Hitchins on 020 3201 8900
Email: events@cityam.com

SUPPORTED BY

IN ASSOCIATION WITH
BRITISH AIRWAYS
London City

CITYAM.COM
Trade hopes lift FTSE 100 as SIG drags mid-caps

OIL MAJORS led a rebound in London’s FTSE 100 yesterday as investors hoped for a US-China trade deal, while a sell-off in the construction sector after a profit warning from SIG and scepticism over the chances of a Brexit deal knocked midcaps.

The main index, which had suffered its worst week in nearly a year in the face of global trade tensions and the risk of a recession, shrugged off early losses to close 0.6 per cent higher. Shell and BP climbed about one per cent on surge in crude prices. The FTSE 250 missed out, however, ending 0.1 per cent lower. Losses were led by a 16 per cent plunge in building materials supplier SIG after it said weaker construction activity in the UK would hit annual profit in its core units.

SIG’s peers Travis Perkins and Travis Perkins and Howden Joinery lost 2.3 per cent and 3.4 per cent, respectively, making industrials the biggest sector drag on the mid-cap index. A dip in the pound, due to fears of a fall in sterling means the value of earnings in the greenback, including spirits company Diageo and Glaxosmithkline, edged higher as a fall in sterling means the value of their earnings go up.

Despite yield curves remaining inverted on UK bonds for the second straight day and the FTSE 100 trading below its 200-day moving average – a key technical support – market participants pinned their hopes on this week’s Sino-US trade talks.

British Airways owner IAG added 3.1 per cent after saying it carried more passengers last month compared to the year-earlier period. Troubled lender Metro Bank, which was recently demoted from the mid-cap index, jumped as much as 10 per cent after a report that its founder Vernon Hill was working to take the company private. The stock, which has plummeted nearly 90 per cent this year, closed up 2.2 per cent.

**BEST OF THE BROKERS**

To appear in Best of the Brokers, email your research to notes@cityam.com

**NEW YORK REPORT**

Wall St dives amid US-China trade caution

U.S STOCKS eased yesterday as reports on the US-China trade front weighed on key investor nerves ahead of scheduled talks later in the week.

A report that Beijing was increasingly reluctant to agree to a broad trade deal pursued by US President Donald Trump weighed on sentiment early in the day.

But White House economic adviser Larry Kudlow helped ease some anxiety, saying it was possible that US and Chinese trade negotiators could achieve progress without a face-to-face meeting in Washington, and said the United States was open to looking at what proposals Beijing brought.

Stocks briefly traded higher in the afternoon after a Fox News reporter tweeted that the Chinese commerce ministry said China is ready to do a deal with the United States on parts of negotiations.

US and Chinese deputy trade negotiators launched a new round of talks on Monday aimed at resolving the two nations’ 15-month trade war, while the White House officially confirmed that the high-level talks, involving Chinese vice premier Liu He, US trade minister Robert Lighthizer and Treasury secretary Steven Mnuchin would begin on Thursday.

Tariff concessions from the United States and China last month had fuelled hopes of a resolution to the prolonged dispute.

The Dow Jones Industrial Average fell 95.7 points, or 0.36 per cent, to 26,478.02, the S&P 500 lost 12.22 points, or 0.45 per cent, to 2,938.79 and the Nasdaq Composite dropped 26.18 points, or 0.33 per cent, to 7,956.26.

Analysts expect the lowest quarterly profit performance since 2016, with S&P 500 earnings seen falling nearly three per cent from a year earlier, based on I/B/E/S data from Refinitiv.

General Motors eased 0.5 per cent after the United Automotive Workers labour union rejected the maker’s latest offer of a four-year labour contract.

**CITY DASHBOARD**

**LONDON REPORT**

**TOP RISERS**

1. IAG Up 2.1 per cent
2. Centrica Up 2.44 per cent
3. Vodafone Up 2.04 per cent

**TOP FALLERS**

1. JD Sports Down 2.20 per cent
2. AB Food Down 2.09 per cent
3. Informa Down 1.83 per cent

---

**OAKNORTH**

Next generation credit platform OakNorth has announced the appointment of Sunil Chandra as its new chief executive officer (CEO). Sunil has spent the last 12 years at Google’s headquarters in San Francisco, where he served as vice president of the company.

At Google, Sunil scaled the company’s talent and global footprint from 7,000 employees to over 100,000 today. Prior to that, Sunil was the chief operating officer at Barclays Capital for over two years, following seven years as director of administration at the southeast Asia branch of McKinsey.

He joins OakNorth at a critical stage in its growth journey, as the credit platform continues to expand its global outreach with clients in the US, Europe and Asia. Rishi Khosla, co-founder of OakNorth, said: “The last decade has seen the growth of tremendous technology companies like Google, and Sunil was instrumental to that growth and indeed the broader industry. He will help shape OakNorth’s future evolution with partner banks around the world.”

**WEIL**

International law firm Weil, Gotshal & Manges has announced that David Avery-Gee will join the firm as a mergers and acquisitions (M&A) partner in its London office.

David is currently a corporate partner at Linklaters, where he has advised on transactions with a combined value of more than $300bn. Throughout his career, David has worked on many high profile and complex domestic and cross-border M&A transactions and initial public offerings across a range of sectors, including natural resources, energy and financial services.

Weil managing partner Mike Francis commented on the new hire, saying: “David has a proven track record of advising high profile clients on some of the most significant transactions in the market. I look forward to working with him and our market-leading M&A, and broader corporate teams in the US and Europe, to develop new opportunities.”

---

**DMH STALLARD**

City law firm DMH Stallard has appointed Samantha Jago as a new partner of the company’s London family team. Samantha joins DMH Stallard with 14 years’ experience in family law.

She previously worked at RHW Solicitors, where she served as one of the firm’s managing partners, and helped establish the company’s family law team. Commenting on her new appointment, Richard Pollins, managing partner at DMH Stallard, said: “I’m delighted to welcome Samantha to the firm. She is an exceptional solicitor in her field and someone who will unquestionably enhance our already extensive expertise in this area.”

---

**CityMoves**

To appear in **CityMoves** please email your career updates and pictures to citymoves@cityam.com
The Conservative party's love affair with the City is back on

BP and the Royal Shakespeare Company: A drama of misplaced corporate philanthropy

AST week, the Royal Shakespeare Company (RSC) ended its eight-year sponsorship programme with BP. This was the result of a campaign led by Ella Mann, an ecology student from Oxford, who pleaded with the RSC to end the deal, saying it was clear that the arrangement was "putting a barrier" between young people and the theatre.

The RSC dropped the sponsorship, saying that it could not ignore the story. "Frivolous claims have also had an impact on the planet and its wildlife," the RSC said.

We are facing an environmental emergency that is part due to carbon pollution, much of it created by the burning of oil products and are awash with plastic waste created by oil pumped out of the ground by firms like BP.

The mood of the public, especially millennials and generation Z, is that we must not damage the environment must do everything they can to repair that. BP’s sponsorship of the RSC does not do this.

Corporate philanthropy is designed to enhance the brand of the sponsor. It helps connect those who are involved in the RSC to think highly of BP, to defend it when critcized, and to encourage the public to be supportive of its corporate goals. Think of it as one arm of a company’s lobbying efforts – BP will no doubt hope that, when it comes to new laws and regulations, the UK government will be more forgiving than it would otherwise be.

This is an ineffective strategy. Corporate philanthropy is not brand-enhancing when the company itself is engaged in practices that are damaging to society or to the environment. The public is increasingly looking at deals like the RSC sponsorship and, simply saying: "This doesn’t clean up your oil spill".

Everyone knows that BP is an oil company, and people aren’t stupid enough to think that they can cope without oil and its products in modern society. But BP can still work to reverse the negative perception of its brand by addressing the climate crisis and its negative impact on the environment, as well as investing in renewable energy sources and technologies that increase sustainability – which, indeed, it has been doing for some years.

Stepping up these efforts would be a much better use of funds, both practically and ethically, than paying to slap a sponsorship sticker on a theatre or art exhibition.

The RSC, which already addresses some big problems: they discounted too heavily in Groupon era, kids love Nando’s, and these are serious ailing pizza and fast-food service at Franco Manca, Pilgrims etc. Can’t run 500 sites on nostalgia alone (pizza Express).

None of Pizza Express’s recent innovations have solved its biggest problems: they discounted too heavily in Groupon era, kids love Nando’s, and these are serious ailing pizza and fast-food service at Franco Manca, Pilgrims etc. Can’t run 500 sites on nostalgia alone (Pizza Express).

Bits and bobs

Reading the UK Intellectual Property Office report that women only make up 12.7 per cent of inventors named on patents globally, I wasn’t surprised. As an IP attorney, I have direct experience of the sector's paternalism, and I know I work with far more. It’s easy to put these low numbers down to the often-reported underrepresentation of women in stem (science, technology, engineering and maths) industries. However, this could be a disservice to the achievements of thousands of inspirational women in stem, as we celebrate Ada Lovelace Day today.

The reality is that in leadership roles within a company's R&D department is much more likely to qualify to be named an inventor on a greater number of that company’s patent applications. And while there are indeed few women going into stem industries overall, even fewer are being placed into those leadership roles. Hopefully, this will be the year to improve the dismal statistics reported here.

The glass ceiling faced by women in these industries is so much to blame as their representation. More needs to be done to eradicate the perception of women as 'inventors' and to gain recognition for their patentable ideas, by providing them better access to leadership positions. Current leaders within the sector should be offering mentorship for aspiring inventors, so that women have the confidence to push for the protection of their ideas. If we’re to achieve gender parity before the estimated 2070, the spotlight should be on inventors like Mandy Haberman – who is a real inspiration. With some mentoring, she will lead to patents in the first place – we have the ability to change the conversation.

Heather Scott, partner, GJE

BEST OF TWITTER

@edcumming

@emmamrevell

@jwvictoriag

@emmanuelleV

None of Pizza Express’s recent innovations have solved its biggest problems: they discounted too heavily in Groupon era, kids love Nando’s, and these are serious ailing pizza and fast-food service at Franco Manca, Pilgrims etc. Can’t run 500 sites on nostalgia alone.

Going to be genuinely devastated if Pizza Express folds. And not just because it would make it Calzone Express.

R@ Sara Rose_G

OPINION  TUESDAY 8 OCTOBER 2019 CITYAM.COM
Londoners need homes – and a full review of green belt land

BUILDING more homes is not just common sense, but good business sense too. London needs more homes to keep talent here and to maintain social cohesion and diverse communities. This is not a controversial view. Londoners know that we are in the grip of a housing crisis: a YouGov survey commissioned by London First and Grosvenor last year showed that 74 per cent of Londoners agree that there is a shortage of homes in the capital.

Our city needs to build an estimated 65,000 homes each year to meet demand, and while the solutions are at one level obvious – we need more money, more land, and better ways of building – they require a laser-like focus and strong political leadership to deliver.

At London First, we have long called for a review of London’s green belt to free up more land for high-quality new homes. Of course, we need to protect the capital’s green spaces, but much of the land that is currently safeguarded at all costs falls far short of the images of rolling green fields that are conjured up in people’s minds when the green belt is discussed.

We are talking about brownfield land in accessible locations that happen to be in the green belt. There is nothing green and pleasant about a disused car-wash.

But that’s our view – and we wanted to know what Londoners felt. How do they feel about using a small portion of it to build more homes close to stations they understand it to be? How do they view the green belt? What do they want to know what Londoners felt. How do they understand it to be? How do they feel about using a small portion of it to build more homes close to stations they understand it to be? How do they view the green belt? What do they want to know that land can play in tackling London’s housing shortage?

It should be possible to maintain the concept of the green belt around London, while taking a serious look at building on the land within it to find the parts that are of poor environmental quality and of little or no public benefit but are well-connected to the city. As a former mayor and a London MP, Boris Johnson knows the housing challenges facing those in the capital only too well. He has pledged to review all aspects of planning in order to boost housebuilding; this must include the green belt.

Our research shows that the knee-jerk aversion to looking again at developing this land does not reflect what Londoners actually think. If we are to ensure that London is an affordable place for diverse communities to live and work for years to come, the green belt must not be overlooked.

Despite the fashionable scepticism of capitalism, society’s appetite for consumerism is more rampant than ever. Yes, the technological revolution has seen a demand for the subscription economy sky-rocket, but the lure of ownership remains strong. Whereas cars and houses were the ultimate status symbols a decade or two ago, today’s society is looking elsewhere to discern wealth. Non-tangibles, such as wellness qualifications or membership at a fashionable members’ club, have become the modern status symbol. While not physical products, these new age symbols of status portray a glaring message of wealth and ambition. But that’s not to say old-fashioned material objects we own say about us. The experiences you have will be the new markers of success and wealth.

The experiences you have will be the new markers of success and wealth. Where and how we live is changing too. By 2025, 60 per cent of Londoners will be renting, so the rabid pursuit of homeownership will naturally fade and people will start to embrace the new “subscription” lifestyle model. Being free to up sticks and work remotely, or move to a build-to-rent development in any city unburdened by “stuff” – covetable or otherwise – will become the new symbols of success. It’s all about experience, rather than tangible things.

The experiences you have will be the new markers of success and wealth.

It’s already happening. The way we live is changing, as are the things we care about, and this is affecting our attitudes to the old trappings of success.

Can we really foresee a time when owning status symbols will be a thing of the past? The experiences you have will be the new markers of success and wealth.
<table>
<thead>
<tr>
<th>CRYPTO A.M. DAILY</th>
<th>POWERED BY BEQUANT</th>
</tr>
</thead>
</table>

## CRYPTO & COFFEE

It was a slow start for Bitcoin and Ethereum, both trading little on 8 October, albeit in positive territory, before picking up momentum during the second half of the day. At the same time, XRP stormed ahead and rallied over 10% at one point to its highest level in around 2 weeks, with last week’s developments relating to its acquisition of Logos Network and the move into Decentralized Finance (DeFi) seemingly supporting the sentiment. As a guide, earlier in the year, XRP also invested in Kava, the world’s first Interledger solutions provider, which is working to integrate chains and blockchains with Interledger's ecosystem. These plugins enable BTC, ETH, and XRP to be sent via the Interledger network. Kava services blockchains, wallets and exchanges to integrate with Interledger to enable cross-chain transactions. As such, even though supply continues to come at the forefront of XRP holders’ agenda, the move towards creating DeFi products should prove to be price positive supportive. Going forward, given the upcoming trade talks between China and the US, market flows will once again become one of the driving factors behind the price action. In the past, Bitcoin exhibited correlation to safe haven flows into gold and VIX volatility index.

### CRYPTO CURRENCIES

<table>
<thead>
<tr>
<th>Name</th>
<th>Price</th>
<th>Price Change (24h)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bitcoin</td>
<td>$47,000</td>
<td>2.18%</td>
</tr>
<tr>
<td>Ethereum</td>
<td>$178.98</td>
<td>2.47%</td>
</tr>
<tr>
<td>XRP</td>
<td>$0.32</td>
<td>7.42%</td>
</tr>
<tr>
<td>Bitcoin Cash</td>
<td>$233.71</td>
<td>5.14%</td>
</tr>
<tr>
<td>Litecoin</td>
<td>$177.20</td>
<td>1.60%</td>
</tr>
<tr>
<td>EOS</td>
<td>$13.13</td>
<td>4.90%</td>
</tr>
<tr>
<td>Bitcoin SV</td>
<td>$84.76</td>
<td>2.43%</td>
</tr>
<tr>
<td>TRX</td>
<td>$0.01</td>
<td>6.07%</td>
</tr>
<tr>
<td>Ethereum</td>
<td>$4.67</td>
<td>1.75%</td>
</tr>
<tr>
<td>Classic</td>
<td>$7.48</td>
<td>2.48%</td>
</tr>
</tbody>
</table>

**Market cap:** $221,158,253,198

**Bitcoin volume on:**

- Binance: $358,280,009
- HitBTC: $358,280,009

**Digital Assets:**

- Market cap index: 2.29%
- MSCI CryptoCompare: 1.48%
- Coinbase: 0.76%

[Source: Binance, CoinMarketCap]

---

### COMMODITIES

<table>
<thead>
<tr>
<th>Date</th>
<th>Price (USD)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brent Oil</td>
<td>42.50</td>
<td>-0.05</td>
</tr>
<tr>
<td>WTI Oil</td>
<td>41.25</td>
<td>-0.03</td>
</tr>
<tr>
<td>Copper</td>
<td>2.95</td>
<td>0.01</td>
</tr>
<tr>
<td>Silver</td>
<td>24.35</td>
<td>0.35</td>
</tr>
<tr>
<td>Gold</td>
<td>1,760.00</td>
<td>1.00</td>
</tr>
</tbody>
</table>

---

### CREDIT & RATES

<table>
<thead>
<tr>
<th>Date</th>
<th>Interest Rate (USD)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>30 Year</td>
<td>4.25%</td>
<td>-0.05%</td>
</tr>
<tr>
<td>10 Year</td>
<td>3.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>5 Year</td>
<td>2.75%</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

---

### WORLD INDICES

<table>
<thead>
<tr>
<th>Index</th>
<th>Date</th>
<th>Value (USD)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dow Jones</td>
<td>26,400.24</td>
<td>-17.07</td>
<td>-0.06%</td>
</tr>
<tr>
<td>NASDAQ</td>
<td>7,950.00</td>
<td>26.18</td>
<td>0.34%</td>
</tr>
<tr>
<td>S&amp;P 500</td>
<td>3,950.22</td>
<td>-17.07</td>
<td>-0.43%</td>
</tr>
</tbody>
</table>

---

### EU SHARES

<table>
<thead>
<tr>
<th>Ticker</th>
<th>Price (EUR)</th>
<th>Change (EUR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABC</td>
<td>10.00</td>
<td>0.10</td>
</tr>
<tr>
<td>BCD</td>
<td>15.00</td>
<td>0.20</td>
</tr>
<tr>
<td>DEF</td>
<td>20.00</td>
<td>0.30</td>
</tr>
<tr>
<td>GHI</td>
<td>25.00</td>
<td>0.40</td>
</tr>
<tr>
<td>IJK</td>
<td>30.00</td>
<td>0.50</td>
</tr>
</tbody>
</table>

---

### US SHARES

<table>
<thead>
<tr>
<th>Ticker</th>
<th>Price (USD)</th>
<th>Change (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>100.00</td>
<td>1.00</td>
</tr>
<tr>
<td>B</td>
<td>105.00</td>
<td>1.10</td>
</tr>
<tr>
<td>C</td>
<td>110.00</td>
<td>1.20</td>
</tr>
<tr>
<td>D</td>
<td>115.00</td>
<td>1.30</td>
</tr>
<tr>
<td>E</td>
<td>120.00</td>
<td>1.40</td>
</tr>
</tbody>
</table>
People still find it very difficult to go to the HR office and say 'I'm having trouble coping mentally'.
While Ada Lovelace was very close to being featured on the new £50 note – but did not make it, I was comforted that our Cardano token – ada – was named in honour of the British mathematician/embodiment who worked on the Analytical Engine, a mechanical general-purpose computer design. I was equally happy that Alan Turing, a pioneer of computer science and artificial intelligence, will be the face of the new banknote from 2021. The Bank of England’s July announcement reminded us of the brilliance of Lovelace and Turing – in one way or another – have contributed to Cardano and continue to do so.

Cardano is a groundbreaking blockchain network and the first proof-of-stake platform developed for smart contracts using fundamental research from world-leading academics – subject to rigorous peer review – with papers presented at top-tier international symposia. The protocol’s design aims to protect user’s privacy, while also considering the needs of regulators. In doing so, Cardano is the first blockchain to balance these requirements in a nuanced and effective way.

While Cardano is a decentralised worldwide project led by the brightest minds of the planet, we drew some inspiration from prominent British scientists and poets - past and present. For instance, Plutus, a formal programming platform for writing smart contracts for Cardano, uses Turing-complete language.

Speaking of languages, we named our simple programming language for writing financial smart contracts for the Cardano blockchain after Christopher Marlowe – poet, playwright (and tragic) figure from 16th Century. The Marlowe language is specifically designed for financial applications and is for financiers rather than programmers, requiring no formal programming experience. It will be launched after Cardano is decentralised and might become the solution to vulnerable escrow contracts.

The first era of the Cardano platform we called Byron, named after the great British poet, Lord Byron, who also, of course, Ada Lovelace’s father. This was the ‘bootstrap’ era, designed to set up the network, prove our Ouroborous consensus protocol and start building a community of users. Last month, we started rolling out the network for the Shelley phase of development, named after Byron’s great friend and companion in verse, Percy Bysshe Shelley. This connects individual nodes into a peer-to-peer network – an important first step for the decentralised Shelley era. Later this year, we will launch the full Shelley network.

Blockchain technology will play a vital role in the British economy and the emerging technology’s importance will only increase. However, the blockchain sector needs effective policies to maintain the economy and to help develop it. As an industry, we need to collaborate and work together to help shape governance and standardisation policies around blockchain, including anti-money laundering, market integrity and treatments and legislations. In that vein, we recently joined forces with the core pillars of Shellie which after a suitable period of testing will be rolled over to the main net in 2020. Blockchain technologies will be the vital engines in the British economy and the emerging technology’s importance will only increase.

For more info and to get in touch check out www.theyeskyrocket.co or email info@theskyrocket.co.
O n 27 September there was a flurry of articles talking about Google’s achievements in quantum computing. “How does this affect blockchain?” - and possibly more interesting to some people, “How does this affect bitcoin and cryptocurrency more generally?”

Blockchain protocols are designed to create blocks of information which are connected together in such a way as to make it impractical to go back in time and try to edit previous entries. This is most often referenced as blockchain information being immutable: unable to be changed.

Even with quantum computing, the chances of being able to go back in time and edit old entries in a blockchain and then to create the series of links between all the blocks is not practical. Even if you did, you would need to have substantial control over the network to rewrite the blockchain to your amended version. So if the threat isn’t in rewriting the information on a blockchain, where does the threat lie when it comes to quantum computing?

In order to write information into the blockchain, the nodes on the network need to verify each transaction. For this, they use a public and private key pair. This unique cryptographic pair of numbers ensure that only authorised transactions are processed by the network. Your private key is something to be closely protected. Most cryptocurrency hacks occur when private keys are stolen or lost.

With quantum computing, it becomes possible to discover someone’s private key based on their public key and the messages stored in the blockchain. Once it becomes possible to break someone’s private key, the integrity of the information in the blockchain is diminished. Truly useful and usable quantum computers are (probably) 3-5 years away. But when they are available you can count on them being used to crack cryptocurrency wallets by discovering their private keys.

GET IN TOUCH WITH US: info@blockchainrookies.com / Twitter @igetblockchain

CryptoA.M. Industry Voices

Is crypto trading making you overweight? Use a basket

Cryptocurrencies haven’t disappeared like some thought they would. If anything, its appeal as an asset class continues to grow. While past performance is not indicative of future results, the price of bitcoin alone has increased by 150% over the past six months, indicating that cryptocurrencies may be here to stay.

So, you want in... but where to begin? There are two questions one needs to answer: how to trade and what to trade. There are a couple of different options for trading crypto. You can buy a physical crypto with a provider that usually gives you a wallet. Trading platforms have emerged, but these remain unregulated in most cases.

You can also trade through a regulated CFD broker like FXCM. This allows customers to trade crypto assets alongside instruments like foreign exchange, commodities, metals, energy products and stock indices – all from one account. One of the advantages of trading via CFDs is that you don’t need to worry about storing your physical crypto in a ‘hot wallet’. Numerous high-profile hacks in many of the largest crypto exchanges have set alarm bells ringing.

When retail clients trade CFDs with regulated brokers, their funds are held in segregated bank accounts and are subject to pricing and execution governed by strict regulation. The second question is how to trade it. With the different coins available, all with different pricing and volatility, it can be difficult to know which coin to trade long or short. Bitcoin has the best name recognition, but is it going to be the biggest mover? Why not trade Ripple or Litecoin? Do you know what influences the price action of each?

To address these questions, there has been a rise in cryptocurrency baskets. This is a grouping of numerous cryptocurrencies like Bitcoin, Ether, Litecoin and others, all into one tradeable product.

The advantage is that you do not need to pick a specific crypto to trade – you just pick the direction. If you think cryptocurrencies are undervalued and poised for a rally, go long. If you think tough times are ahead, go short via a crypto basket. Investors should remember that cryptocurrencies have a higher volatility than other products and market liquidity will fluctuate, which could result in jumps in price not overly exposed to just one crypto.

Hedging your base investment against a basket lowers trading costs and reduces the risk of adverse movements in a single cryptocurrency potentially amplifying losses.

However, be mindful of complicated weightings. If five products make up a basket, different brokers may place different “weights” on each crypto, so basket traders may unknowingly have much more exposure to a single crypto.

FXCM has recently launched its crypto basket – named CryptoMajor. Our basket has a weighting for each coin, which ensures that the product is not overly exposed to just one crypto. Whether Bitcoin, Ripple, Litecoin, Bitcoin Cash or Ether are making headway, CryptoMajor is a part of the crypto landscape.

The CryptoMajor basket is available on all of FXCM’s flagship platforms plus MetaTrader 4, NinjaTrader, and via API.

CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. 70%+ of retail investor accounts lose money when trading CFDs with this provider. You should consider whether you understand how CFDs work and whether you can afford to take the high risk of losing your money.

Michael Kammerman is Managing Director of Corporate Strategy at FXCM Ltd. Learn more about cryptocurrencies trading and their inherent risks at www.fxcm.com/uk/cryptocurrency.
KOREA’S ADVICE

The Hyundai i30 Fastback N is a compact coupe with the heart of a hot hatch. Tim Pitt takes it for a blast.

Recently I completed my first lap of the Nürburgring. Bearing in mind the record for Germany’s infamous 14.2-mile circuit – held by Timo Bernhard in a Porsche 919 Hybrid – it’s 5min 19.5sec, my time of 22 minutes looks rather slothful. In my defence, I was aboard a 60-seat coach. And I wasn’t driving.

The occasion was the Nürburgring 24 Hours race, which this year was held on the weekend after Le Mans. Both events last 24 hours and both attract top-level drivers, yet they could hardly feel more different. At La Sarthe, the campsites are stuffed with supercars. At the ‘Ring, drivers, yet they could hardly feel more

Now there is a new version of the i30N and it’s, well, slightly softer. The £29,995 Fastback N has sleeker rear bodywork, tweaked suspension and a £500 price hike over the hot hatch. However, while the latter is offered in 250hp and 275hp tweaked. You sense the electronic limited-slip diff biting into bends, while the
tered. You sense the electronic limited-slip diff biting into bends, while the

The i30N is a formidable effort from Hyundai’s fledgling N division and the new Fastback offers something different – and dare I say more exotic – in this crowded class. While the standard i30 is as exciting as watching a kettle boil, the tenacious and vivid N makes every

tor 2.6-litre turbo engine, that means 19-inch alloy wheels, LED headlight, sat nav, keyless entry, cruise control and electric heated seats. A stripped-out track tearaway this ain’t.

You wouldn’t call the Fastback pretty, but a squat stance, red go-faster stripes and a ducktail spoiler give it plenty of presence. It’s still a hatchback, too, with a bigger boot than the standard i30N – albeit with less rear headroom. The touchscreen media system is intuitive, while a BMW M-style dynamic redline on the rev counter is an exotic touch. Elsewhere, plush leather and Alcantara (man-made suede) brush up against some conspicuously budget plastics. (Selected via the chequered flag button) makes you feel like a race driver.

This is a car that rolls up its sleeves and gives 100 per cent, whether on the Nürburgring or the North Circular. Frankly, in maximum-attack N mode you wouldn’t call the Fastback pretty, but a squat stance, red go-faster stripes and a ducktail spoiler give it plenty of presence. It’s still a hatchback, too, with a bigger boot than the standard i30N – albeit with less rear headroom. The touchscreen media system is intuitive, while a BMW M-style dynamic redline on the rev counter is an exotic touch. Elsewhere, plush leather and Alcantara (man-made suede) brush up against some conspicuously budget plastics.

All the work done by those serious folk in branded fleeces pays dividends on British B-roads, where the i30N serves up life-affirming fun. Its engine is raspy and eager, its steering weighty and tactile, its damping taut and unfil-tered. You sense the electronic limited-slip diff biting into bends, while the rear can even be coaxed into oversteer if you’re keen. A rev-matching function on the manual gearbox (a twin-clutch auto arrives soon) makes you feel like a race driver.

This is a car that rolls up its sleeves and gives 100 per cent, whether on the Nürburgring or the North Circular. Frankly, in maximum-attack N mode you wouldn’t call the Fastback pretty, but a squat stance, red go-faster stripes and a ducktail spoiler give it plenty of presence. It’s still a hatchback, too, with a bigger boot than the standard i30N – albeit with less rear headroom. The touchscreen media system is intuitive, while a BMW M-style dynamic redline on the rev counter is an exotic touch. Elsewhere, plush leather and Alcantara (man-made suede) brush up against some conspicuously budget plastics.

All the work done by those serious folk in branded fleeces pays dividends on British B-roads, where the i30N serves up life-affirming fun. Its engine is raspy and eager, its steering weighty and tactile, its damping taut and unfiltered. You sense the electronic limited-slip diff biting into bends, while the rear can even be coaxed into oversteer if you’re keen. A rev-matching function on the manual gearbox (a twin-clutch auto arrives soon) makes you feel like a race driver.

This is a car that rolls up its sleeves and gives 100 per cent, whether on the Nürburgring or the North Circular. Frankly, in maximum-attack N mode you wouldn’t call the Fastback pretty, but a squat stance, red go-faster stripes and a ducktail spoiler give it plenty of presence. It’s still a hatchback, too, with a bigger boot than the standard i30N – albeit with less rear headroom. The touchscreen media system is intuitive, while a BMW M-style dynamic redline on the rev counter is an exotic touch. Elsewhere, plush leather and Alcantara (man-made suede) brush up against some conspicuously budget plastics.
ARTIN Gilbert’s resignation last week from Aberdeen Standard Investments may well have struck a chord with anyone who considers the “two chief executive model” ineffective.

When the merger between Standard Life and Aberdeen was announced back in 2017, some were dubious about whether the co-chief exec model would work in practice – though Gilbert and Keith Skeoch since went on to prove their critics wrong.

Many of us would raise an eyebrow at the idea of two bosses – that’s at least one too many, surely? No ship needs two captains. A plane needs a pilot and a co-pilot, not two pilots competing or taking turns at the same job. And most of us going under the knife would want one lead surgeon to make critical decisions in theatre. Should leading a business be any different?

Well, yes and no. A business can function as efficiently and smoothly with dual chief executives as it would with one well-chosen one. But this is only the case in very rare circumstances. Companies that thrive under two or more chief executives are the exceptions, and not the rule.

Innocent drinks is a perfect example of a successful business that was founded by three people, each of whom worked in collaboration as joint chief execs (although they were called “chief juice squeezers”). In the early days of the business, the Innocent founders observed that having three chief executives worked against them, with one venture capital firm denying them funding due to this decision. But that didn’t stop the company going on to enjoy enormous success, and the founders still remain on the board as advisers following the acquisition by Coca-Cola.

The joint chief exec model always works best when leaders agree a level of flexibility, as well as a pragmatic approach to how and when their style of leadership should change.

So how can businesses make this work? Having two people tussle over their company isn’t going to be good for anyone. Common sense and compromise must take precedence over pig-headedness or self-interest, otherwise the company will suffer amid a tug-of-war approach.

If this can be achieved, though, the result can be highly effective. The greatest benefit of the shared approach is seeing how multiple skill sets can enhance a business. Should the backgrounds of two bosses differ, so much the better.

Bringing in differing sectorial knowledge can also reap dividends. Perhaps one chief exec can bring their experience to bear with an international client base, or use language skills that elude the other. Maybe one wants to join in the fundraising efforts to create better relations with the community.

To make a success of the business, cochiefs must be open to learning from one another and putting their company before their egos. There are also lessons to be learned from those businesses which have not managed the right balance of power with two captains at the helm.

Finding out what has not worked for another business can better inform how you can manage your company. And rather than the concept of joint chief executives being a cause for concern, perhaps it could instead help to make your business a success.
Ian Poulter is only looking up as he targets a strong end to the season.

By Frank Dalleres

AN Poulter does not have to look far for inspiration as he aims to launch a late-season charge at the Italian Open. The English Ryder Cup hero, 43, won his first European Tour title at the event in 2000 and two years later repeated the feat at Olgiata, near Rome – where he returns this week.

"In my house I’ve actually got the scorecard from that week with a photograph of the trophy, so I’ve walked past it daily for a long time," he tells City A.M.

"I remember getting a hole in one I think on the 16th hole, a par three. I’ll have to familiarise myself with the course again but it’s very exciting to go back.

"To win my second Italian Open on my third year on tour was an extremely special moment I was able to draw upon that past excitement, rekindle some of those moments, will be a lot of fun."

HAPPY HUNTING GROUNDS

The Italian Open is by no means the only familiar haunt on Poulter’s schedule for the rest of 2019; his itinerary is littered with destinations that have served him well in the past. Before the year is out he will play in Japan, where he won in 2007, then the WGC-Champions in China, which he won in 2012, and finally Dubai, another happy hunting ground, for the DP World Tour Championship.

It is an intensive period of six events in seven weeks that he hopes will deliver the title that has eluded him, despite four consecutive top-10 finishes late on his to-do list.

"There are a number of goals which qualify for Team Europe, he hopes to accrue. And while Poulter is desperate to continue his long association with the competition by making it a hat-trick of wins at the Ryder Cup, he hopes to make it by ticking off other items on his to-do list.

"Let’s see if we can win one of these Majors. Certainly if I did that in the early part of 2020 then surely that’s going to put me in a good position to join the team next September."

Rahm’s star continues to rise after fantastic home win

JOHN Rahm is a proud Spaniard, so to defend his title at the Spanish Open over the weekend was a phenomenal achievement.

Rahm didn’t put a foot wrong over the four days in Madrid. He looked like he thrived on the pressure, carding a five-under-par final round of 66 to finish on 22-under-par – five shots ahead of the field.

Compatriots Rafa Cabrera Bello, the world No4, and world No143 Samuel Del Val finished second and third respectively to create a Spanish 1-2-3 on a memorable weekend for the home players.

It was a superb display from Rahm and it was made extra special by an other achievement the win ensured.

HEART ON HIS SLEEVE

The victory was the world No4’s fifth on the European Tour in just his 26th event, a feat which saw him beat leading player and fellow Spaniard Sergio Ballesteros to the mark by 10 tournaments.

The standard of player is higher these days too because of increased professionalism, which just goes to show how talented Rahm is.

He is still only 24, but he looks 32 and plays like a 35-year-old, so he has some future ahead of him.

He has already stated his desire to make it a hat-trick of wins at the event next year and match Ballesteros, who won his home event three times during his illustrious career.

Rahm wears his heart on his sleeve on the course and can be prone to emotional outbursts after a bad shot, but I don’t think that’s a problem, as long as he doesn’t overstep the mark. It shows how much he cares and may even focus his mind.

His second win on the European Tour this season, following his success at the Irish Open in July, sees him overtake Open champion Shane Lowry at the top of the Race to Dubai standings, and with seven events left he’s in an excellent position.

Rahm only turned professional in 2016 and has already reached a high point of world No2 in his short career, so I think it’s only a matter of time until he hits the very top.

He’s already shown he can mix it with the best and every tournament win builds his confidence a little bit more.

I wouldn’t be surprised if he were to win his first Major next year because he has every aspect required to do it.

LATE BLOOMER NA

Elsewhere, on the PGA Tour, there was a win for Kevin Na, who at the age of 36 seems to be finding form.

He triple-bogeyed the 10th to let Patrick Cantlay in before rallying to beat him in a playoff and win the Shriners Hospitals for Children Open. Na won just once on the PGA Tour in his first 369 career starts, but now has two wins in 2019 and three victories in his last 30 appearances altogether.

His form comes at a good time, with a captain’s pick for December’s Presidents Cup a possibility.

Follow him @torrancesam
Tottenham captain Hugo Lloris has been ruled out for the rest of 2019 with a dislocated elbow sustained in Saturday’s 3-0 defeat by Brighton. The goalkeeper fell awkwardly in the third minute after trying to collect a cross from Pascal Gross which lead to the opening goal for Neal Maupay. The 32-year-old France international was taken off the field by a stretcher and attended a local hospital, with Paulo Gazzaniga taking his place. “Although surgery will not be required, our club captain has suffered ligament damage,” Spurs said in a statement yesterday. “He is not expected to return to training before the end of 2019. Hugo is currently in a brace and will now undergo a period of rest and rehabilitation.”

The appointment of Chris Silverwood as England’s new head coach is one which sees the England and Wales Cricket Board’s hierarchy backing continuity, rather than innovation. Silverwood has stepped up from his role of bowling coach, which he has performed for the last two years, to fill the shoes of Trevor Bayliss in an act of maintaining the status quo.

Bayliss may have followed his long-time assistant Paul Farbrace out of the door last month, but if, as expected, Graham Thorpe and Paul Collingwood remain as coaches then the ECB have opted to continue on the pathway the Australian trod, rather than head off in a different direction.

Yesterday’s statement contained plenty of indications of the ECB’s priorities. Silverwood was the “standout candidate” according to director of cricket Ashley Giles, because he is “somebody we know well,” who has an “intimate understanding of our structures and systems” and “close relationships with Test captain Joe Root and white-ball captain Eoin Morgan”.

Silverwood steps up as lead for a safe pair of hands

New head coach represents continuity rather than innovation, says Felix Keith

Giles has previously spoken openly of his desire to go for an Englishman and talked up Silverwood’s credentials back in February. The 44-year-old knows the hierarchy to which he will now report, he knows the current players and, unlike Bayliss, he knows the pool from which other players will emerge. Silverwood won two titles as head coach of Essex – Division Two in 2016 and Division One a year later – and he remains connected to the County Championship via his former county. Unlike Bayliss, who knew nothing of the domestic game when he arrived in May 2015 and left barely any the wiser in September 2019, Silverwood will be aware of the up-and-coming talents. He will have a say. He won’t leave selection solely in the hands of national selector Ed Smith and selector James Taylor.

Unappealing position

However, there is always an alternative point of view and there is a reason for optimistic underdog reaction. While Giles, chief executive officer Tom Harrison and head of coach development John Neil will insist they got their man, the process might have been able to cast a wider net if the landscape of cricket had been different.

From the outside the role of national head coach appears to be a dream job, but the reality is that for many top coaches it is unappealing. Many prefer the ample remuneration and shorter timescales provided by franchise Twenty20 tournaments and the ECB’s own golden goose, The Hundred. The three-format remuneration, incessant touring schedule and unrelenting media scrutiny can make the role of a national coach a hard sell.

If more names been put into the hat, Silverwood still have been the “standout candidate”? And if so would Giles have been open to selecting a non-English coach with the remit of wiping the Bayliss slate clean and starting anew?

As it is, England will head to New Zealand at the end of this month with a new personality in charge, but largely unchanged behind the scenes. Only time will tell whether that proves to be a subtle masterstroke or an act of willful neglect.
TONIGHT
£169M
EUROMILLIONS
JACKPOT
MUST BE WON

*Estimated. The jackpot is capped at €190 million. Rules and Procedures apply. Players must be 16+.