CITY A.M.
BUSINESS WITH PERSONALITY
WEDNESDAY 24 JULY 2019 | ISSUE 3,420 CITYAM.COM FREE

THINGS ARE HOTTING UP

BORIS WINS BUT FEELS THE HEAT AMID TORY WAR

NEW PM SET TO UNVEIL CABINET AS DIVISIONS BOIL OVER

OWEN BENNETT

@owenjbennett

BORIS Johnson will officially become Prime Minister today after meeting the Queen at Buckingham Palace.

It was revealed yesterday that the former London mayor beat leadership rival Jeremy Hunt in a poll of Conservative party members to land the top job.

Johnson used his victory speech to pledge a Brexit breakthrough and vowed to unite the country, but his first task will be to heal a bitterly divided Conservative party currently engaged in a civil war over the UK's departure from the European Union.

The former foreign secretary won a standing ovation when he appeared before Tory MPs just hours after his victory was announced, with many saying the party now had a sense of hope for the first time in months.

But many of his hardest critics, including outgoing cabinet ministers Philip Hammond, David Gauke and Rory Stewart, stayed away from the gathering.

Later today he will begin the rebuilding process against a backdrop of scorching heat in the capital as he announces the key roles in his cabinet.

CONTINUES ON P2

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CITY A.M.

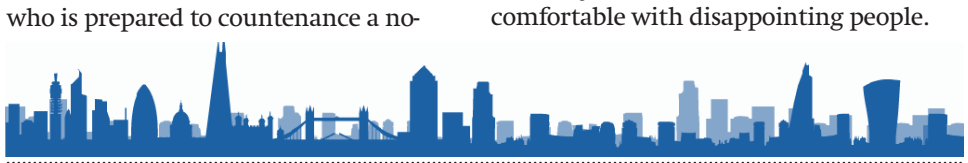
THE CITY VIEW

Winning was the easy bit – now he has to pick a path

BORIS Johnson's victory in the Conservative leadership race was never in doubt, and in truth neither was the scale of his win. Two out of three Conservative members backed the former foreign secretary, giving him a sizeable mandate from the party faithful. Together with securing the support of more than half of his parliamentary colleagues, Johnson enters Downing Street on the crest of a blue wave. However, it will not be long before that wave crashes upon the rocks of political reality, and if he is to withstand the impact Johnson must learn from Theresa May's early errors and be prepared to disappoint people – by making a decision and sticking to it.

The appointment of Sky's Andrew Griffiths as Number 10's business adviser is a shrewd move, and should be taken as a sign that Downing Street seeks good relations with the business community. It's also good to hear that May's point-man on business matters, Jimmy McLoughlin, is sticking around to assist the transition. When it comes to forming a cabinet, the hard-Brexit wing of the Tory party who rowed in behind him so early in the contest – Priti Patel, Iain Duncan Smith, Jacob Rees-Mogg – will all be looking for Johnson to create a cabinet focused on taking the UK out of the EU on 31 October with or without a deal. This tranche of the party will want to see Johnson's commitment to that pledge reflected in the make up of the top tier of his team. The pressure will be on to ensure Philip Hammond's successor as chancellor is a true Brexiter who is prepared to countenance a no-deal Brexit. Liz Truss, Sajid Javid and Matt Hancock are the names most frequently raised as contenders, but with none of them backing Leave in the EU referendum, Brexiters may be worried about having another Remainer's hands on the purse strings. Installing hard Brexiters in top positions might also play well, but such a move could provoke further spilts in an already divided party.

Johnson may feel he has the mandate to push forward with a no-deal Brexit, but if less swashbuckling Tories such as Amber Rudd, Matt Hancock and his defeated leadership rival Jeremy Hunt are booted out of the cabinet or offered humiliating demotions, the anti-no deal rebellion on the backbenches could grow. Keeping them in the cabinet in a bid to build party unity could be interpreted as Johnson repeating May's mistake of constantly playing the sides off against each other without being clear where her true intentions on Brexit lay until it was too late. Johnson faces the same dilemma, but May had one thing he does not: time. There are just 100 days until the UK leaves the EU, or asks for another extension. If Johnson is forced into seeking more time, he will have failed the test on which he built his entire leadership campaign. The new Prime Minister needs to use the endorsement from MPs and party members as the justification for picking a course on Brexit and seeing it through. There can be no room for mixed messages and hedged bets. He needs to do something which does not come naturally to him: he needs to be comfortable with disappointing people.



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BORIS WINS THE CROWN BUT VICTORY IS FAR FROM GUARANTEED

CONTINUED FROM FRONT PAGE

Temperatures in London are set to reach close to 40 degrees as Johnson begins the process of reshaping British politics.

The key role of chief whip was revealed yesterday, with the widely-respected Mark Spencer, MP for Sherwood in Nottinghamshire since 2010, handed the job of enforcing party discipline.

His appointment drew praise from both Leave and Remain-supporting Tory MPs.

Spencer has served as a whip in the Brexit department, and despite backing Remain in the 2016 referendum, his appointment was welcomed by vocal Leave supporter Mark Francois, who described him as "a good choice".

Spencer accompanied Johnson as he addressed the 1922 committee of Conservative MPs, where the soon-to-be Prime Minister received numerous cheers from the party he now leads.

Johnson was also joined by Sajid Javid, fuelling speculation that the current home secretary could be promoted to a top job. Javid, among others such as Liz Truss and Matt Hancock, has been earmarked to be in the running to replace Philip Hammond as chancellor.

One of the cheers from MPs came when Johnson reaffirmed his commitment to taking the UK out of the EU on 31 October with or without a deal.

"You could feel as we built up to the moment the tension in the room as Boris Johnson asked the party to unite around the date, and it united around the date and gave him an enormous cheer," said former Brexit minister Steve Baker.

Johnson used his appearance to pay tribute to outgoing Prime Minister Theresa May, and his leadership rival Jeremy Hunt.

Mark Spencer has been picked as the Conservative party's newest chief whip

He also pledged to review the HS2 project and build more naval vessels in light of the growing tensions in the Gulf with Iran.

Despite many MPs leaving the room in a buoyant mood, Tory veteran Keith Simpson struck a more exasperated tone.

"It was classically Boris – the circus has come to town," he said, adding: "I couldn't stand any more of it."

WHAT THE OTHER PAPERS SAY THIS MORNING

FINANCIAL TIMES

MARK ESPER CONFIRMED AS US DEFENCE SECRETARY

Mark Esper was confirmed as US defence secretary yesterday, ending a seven-month period in which the Pentagon had no permanent chief. The Senate confirmed Esper, a military veteran who has been acting defence secretary since June, by a vote of 90-8 as was widely expected. The former head of the Pentagon Jim Mattis resigned in December.

BRUSSELS DEFENDS LACK OF BIG FINES FOR TECH GROUPS

Brussels has defended the lack of blockbuster fines for big technology groups under the EU's tough privacy laws and urged European regulators to find other ways to sanction companies breaking its data rules. The European Commission said it was unconcerned by the absence of big sanctions for tech companies breaching privacy rules.

THE TIMES

EUROTUNNEL IN A HOLE AFTER STRIKES IN FRANCE

Striking French customs officers, protesting gilets jaunes and collapsing volumes at British car manufacturers have all contrived to send profit at Eurotunnel down in the first half of the year. Its parent firm also predicted a full-year profit drop for 2019.

LIB DEM LEADER SWINSON VOWS TO SCUPPER BREXIT

Jo Swinson has promised to do "whatever it takes" to stop Brexit as she became the first female leader of the Liberal Democrats. Swinson said that she may work with other parties in elections to field joint candidates who back a second Brexit referendum.

THE DAILY TELEGRAPH

DATA WATCHDOG CONCERNED OVER DIGITAL STRIP SEARCH

The information watchdog has "serious concerns" over "digital strip searching" of rape and sex assault victims amid evidence that police have also breached complainants' privacy. The ICO is probing whether police procedures for accessing victims' mobile phones could breach their privacy.

WATSON SAYS HE WAS BEECH VICTIM TOO AS CALLS MOUNT

Tom Watson insisted yesterday he too was a victim of the fantasist Carl Beech in what a falsely accused former MP branded an "outrageous" attempt to gain sympathy for his mistaken support for the convicted paedophile.

THE WALL STREET JOURNAL

LOCKHEED MARTIN TARGETS HYPERSONICS IN RESULTS

Lockheed Martin said its sales and profit got a boost from stepped-up Pentagon spending on hypersonic missiles, with production slated to start in two years if the advanced weapons prove workable. Lockheed has won the largest share of new US hypersonics contracts.

TESLA'S HIGHER-END SALES ERODE IN KEY MARKET

Sales of Tesla's high-end Model S sedan have taken a big hit in the company's most important US market, California, as the electric auto maker is leaning more heavily on selling the lower-priced Model 3 compact car, new data showed yesterday.

Top Sky executive drafted in to build links with business community fearful of no-deal

JOSH MARTIN AND ALEXANDRA ROGERS

@JoshMartinNZ @city_amrogers

BORIS Johnson last night moved to rebuild his relationship with the business community by hiring Sky executive Andrew Griffith as part of his team.

A source close to Griffith said Johnson's appointment of the Sky veteran – who most recently served as the broadcasting giant's chief operating officer – was "a clear sign of intent" that the former mayor of London wants to build fresh links with the City and businesses.

City A.M. understands that Griffith, who joins the new government as Johnson's top business adviser, first discussed the position with the incoming PM two weeks ago and felt that the new Tory leader "was the real deal". One source said Griffith is "an operator, not a policy wonk" and he "will want to get things done".

Sources in Johnson's camp have told *City A.M.* that there will be a "beefing-up" of the Downing Street business team, but it is understood that Theresa May's business adviser, Jimmy McLoughlin, will be staying on to assist with the transition.

Johnson ruptured his business-friendly reputation following the EU referendum when he was caught saying "f**k business" in reaction to corporate groups lobbying for a softer Brexit.

However, the relationship may already be thawing with most business groups giving a cautious welcome to the incoming resident of Number 10 yesterday.

TheCityUK congratulated Johnson on his convincing win but warned against a no-deal outcome with Brussels.

"He becomes Prime Minister at a pivotal time in our country's history. He must now move swiftly to set out his plans for the road ahead. Ongoing Brexit uncertainty is depressing business activity, but the financial and related professional services industry remains very clear that a no-deal Brexit is still the worst of all outcomes," it said.

The British Chamber of Commerce also warned about the consequences of crashing out of the bloc. "The message to Boris Johnson from business communities around the UK couldn't be simpler: the time for campaigning is over — and we need you to get down to business.

"Companies need to know, in concrete terms, what your government will do to avoid a messy, disorderly Brexit on 31 October – which would bring pain to communities across the UK and disruption to our trade around the world."

The CBI echoed other calls for a pro-business Brexit deal, but also on support for infrastructure projects to boost businesses across the country. Johnson has previously voiced opposition to such deals, including the Heathrow airport expansion and the HS2 rail project.

City coughs up £300,000 for Johnson's bid

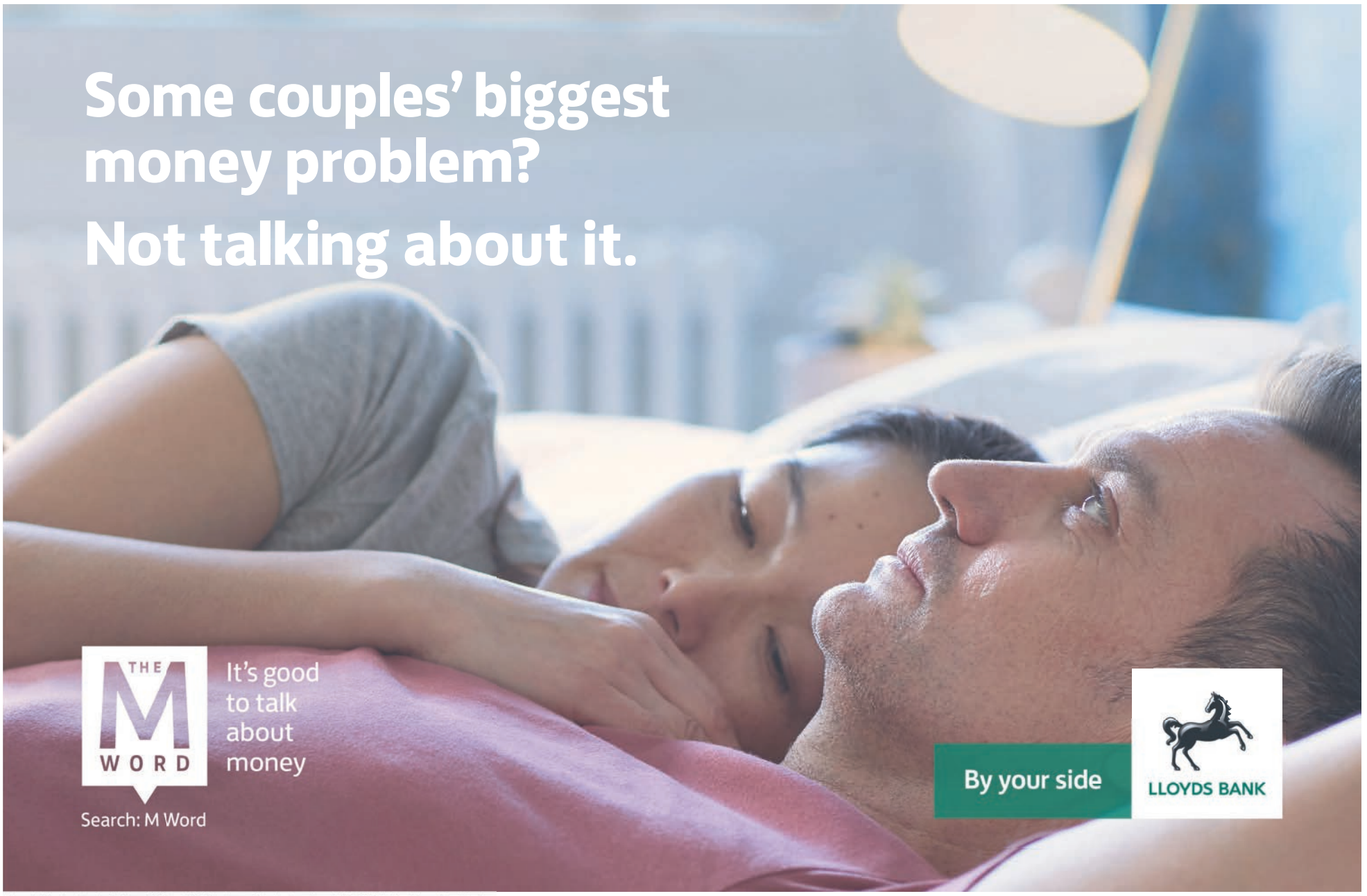
ALEXANDRA ROGERS

@city_amrogers

NEWLY-ELECTED Tory party leader Boris Johnson collected over £300,000 in donations from City and business figures in the build-up to his campaign to be PM.

Among the notable donors were Peter Cruddas, the chief executive of spreadbetting firm CMC Markets, who sent Johnson £50,000 in early June, and former Metro Bank director James Reuben, who also gifted £50,000 between May and June. Long time Tory donor and founder of the hedge fund SRM Global Jon Wood gifted £25,000 to Johnson in May, and Jon Moynihan, the chair of Ipex Capital, donated £100,000.

IPGL, the personal investment company of Nex Group founder and former Tory party treasurer Michael Spencer, donated £20,000. Robin Birley, who owns the elite private members' club 5 Hertford Street, sent £20,000 to Johnson. Fund manager Charles Montanaro sent Johnson £8,000, and Alex Wilmot-Sitwell, the son of financier Peter Wilmot-Sitwell who has held roles at Bank of America Merrill Lynch and UBS, donated £5,000.



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IMF warns hard Brexit may hurt global economy

HARRY ROBERTSON

@henrygrobertson

THE INTERNATIONAL Monetary Fund (IMF) cut its forecast for global economic growth over the next two years yesterday and said that a disorderly Brexit could damage global investment and trade.

The fund lowered its prediction for global growth by 0.1 of a percentage point in both years to 3.2 per cent in 2019 and 3.5 per cent in 2020, citing the effects of the US-China trade war.

It now thinks global trade will grow just 2.5 per cent in 2019, 0.9 percentage points lower than previously thought.

Growth should recover to 3.7 per cent in 2020, the IMF said yesterday in its world economic outlook report.

However, the fund said an event such as "further US-China tariffs, US auto tariffs, or a no-deal Brexit" could "sap confidence, weaken investment, dislocate global supply chains and severely slow global growth below the baseline".

Credit rating agency Moody's said Boris Johnson becoming PM made it more likely the UK would leave the EU without a trade deal.

The global lender of last resort revised up by 0.1 percentage points the UK's growth forecast for 2019 to 1.3 per cent. It kept the 2020 growth prediction at 1.4 per cent.

Yet it said this "forecast assumes an orderly Brexit followed by a gradual transition to the new regime" and noted that "the ultimate form of Brexit remained highly uncertain".

Chief economist Gita Gopinath said the IMF did not foresee a recession in the global economy, but warned of "significant downside risks" to growth. It highlighted that the US was coping better with trade tensions than China. It raised its forecast for US growth in 2019 to 2.6 per cent, but kept the 2020 forecast of 1.9 per cent growth unchanged.

BACKING JOHNSON A third of Brits think Boris is the UK's best bet for Prime Minister

THIRTY-FOUR per cent of Brits think Boris Johnson would be a better Prime Minister than Jeremy Corbyn, according to a YouGov poll, while 20 per cent back the Labour leader. YouGov also said 37 per cent want a general election, but 43 per cent do not.

Bank of England top economist cautions over interest rate cuts

HARRY ROBERTSON

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BANK of England (BoE) chief economist Andy Haldane has said he would be "very cautious" about cutting interest rates in the near future as the economy is stronger than it appears.

Speaking in Scunthorpe yesterday he said low unemployment and relatively high consumer confidence meant a "super-charging" of the supply of goods and services in the economy was "what is now needed".

Haldane, who has been the BoE's top economist since 2014, said central banks had done their bit to get consumers spending following the 2008 financial crisis.

MPs attack lack of public land for housing

HARRY ROBERTSON

@henrygrobertson

THE UK's public spending watchdog has slammed the government for failing to sell enough public land for houses to be built on, saying it has prolonged "the nation's housing crisis".

The government set itself the target of selling enough publicly-owned land for 160,000 homes to be built by 2020 as part of its plan to ensure people have access to suitable and affordable homes.

Yet the Public Accounts Committee (PAC), which scrutinises government spending, said today that the government will only have sold land for 69,000 homes. "The nation's housing crisis has been prolonged by the government's failure to develop a strategy for public land disposal," said PAC chair and Labour MP Meg Hillier. "We are frustrated that this unique opportunity has been wasted."

A spokesman for the Ministry of Housing, Communities and Local Government said the government had "identified enough surplus public sector land for 160,000 new homes" and was working on speeding up home-building.

De La Rue stock dives on news of fraud probe

JAMES BOOTH

@Jamesdbooth1

PASSPORT and banknote maker De La Rue said yesterday it is under investigation by the Serious Fraud Office (SFO) over suspected corruption.

De La Rue told the stock market yesterday afternoon that the SFO had opened an investigation into the company in relation to suspected corruption in South Sudan.

De La Rue's shares plunged nearly 16 per cent to 251p following the announcement.

The company's general counsel, Ed Peppiatt, said: "Given the early stage of these matters, it is not possible to predict reliably what effect their outcome may have on De La Rue."

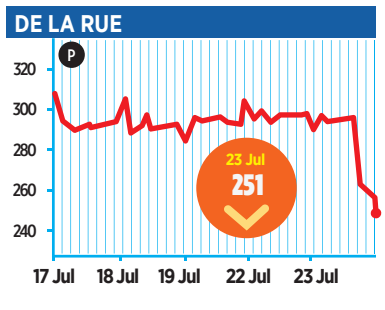
The company said it intends to cooperate with the SFO investigation.

The Basingstoke-headquartered company was at the centre of a political scrap last year when it lost a tender to make the UK's post-Brexit blue passports to Franco-Dutch firm Gemalto.

Earlier this month De La Rue was targeted by activist investor Crystal Amber which threatened to hold an extraordinary general meeting unless chairman Philip Rogerson steps down by its annual meeting tomorrow.

Rogerson had said he would leave once he found a replacement for chief executive Martin Sutherland.

The recent poor share performance has led to investor concerns that the firm could become a takeover target.



MAGIC MENU Chipotle Mexican Grill finds right ingredients to attract more customers

CHIPOTLE Mexican Grill's focus on online ordering and aggressive spending on advertising paid off as it brought in more customers and beat same-store sales estimates. Its shares, which have gained 71 per cent this year, rose 3.6 per cent.

Snap boosts revenue and users with app imaging innovations

HARRY ROBERTSON

@henrygrobertson

SNAPCHAT parent company Snap boosted its user numbers and revenue in the second quarter of the year as customers lapped up its "augmented reality" filters, although it has yet to turn a profit.

Revenue at the US social media firm rocketed 48 per cent in the second quarter compared with a year earlier to reach $388m (£311m).

Snap's shares rose as much as 11 per cent in after-hours trading.

The number of daily active users rose to 203m in the second quarter from 190m in the first.

US opens tech giant antitrust investigation

EMILY NICOLLE

@emilyjnicolle

THE US Department of Justice is to open an investigation into whether the activities of major tech firms are anti-competitive.

The review will explore "whether and how market-leading online platforms have achieved market power and are engaging in practices that have reduced competition, stifled innovation, or otherwise harmed consumers", the department said late last night.

The probe will cover concerns raised about "search, social media and some retail services online", in an apparent reference to tech giants such as Google parent Alphabet, Facebook, Apple and Amazon.

A US Congressional committee held a hearing last week to question executives from those firms on whether they engage in anti-competitive practices.

Some have been the subject of scrutiny by EU antitrust authorities, with Amazon landing the attention of EU competition chief Margrethe Vestager's most recent tech inquiry.

US President Donald Trump has taken issue with Vestager's focus on American tech giants as of late.

ADVERTISEMENT FEATURE

TO BOLDLY GO: IS SPACE TECH STILL A SPACE ODDITY FOR INVESTORS?

Recent reports that Richard Branson's space tourism venture, Virgin Galactic, plans to go public as part of a deal with a Special Purpose Acquisition Company neatly coincided with the 50th anniversary of the Moon landing on 20 July.

It also coincides with the 50th anniversary of David Bowie's seminal 'Space Oddity', where he launched his own fictional character, 'Major Tom', into space. What are the options for investors interested in Space from an investment perspective?

In contrast to Virgin Galactic's reported plans to go public, it is noteworthy that two very successful companies – US firm Orbital Sciences and UK company Scisys, have been taken over. Orbital Sciences launched rockets/satellites, and the latter was involved in tech for the Galileo space programme.

Inmarsat, a UK satellite operator, is also being taken over by a consortium involving private equity.

Lee Wild, Head of Equity Strategy at interactive investor, says:

"Fifty years on from the Moon landing, investors who want to 'boldly go' and invest in space technology still have fairly limited options, and even less so since some key companies have been absorbed within much larger, diversified conglomerates – often with wide briefs that might include defence, aerospace and cyber security. Nevertheless, there are some options on the table, and there are ways of gaining exposure even to some of these companies that might at first glance seem off limits.

"For example, Baillie Gifford's Scottish Mortgage Investment Trust, has a small holding (as a percentage of its overall portfolio) in SpaceX, Elon Musk's privately-owned space rocket company, as does Baillie Gifford's US Growth and Edinburgh Worldwide investment trusts. Given Baillie Gifford's interest in identifying future trends, it is one to pique interest. It is also worth noting that Baillie Gifford had chosen to access these types of companies through the listed, closed-ended structure, which time and again has proved to be a superior way to access unlisted companies."

Jemma Jackson, Head of PR at interactive investor

Scottish Mortgage Investment Trust is a FTSE 100 company and by far the largest investment trust. It is a flag-bearer for Baillie Gifford's recent campaign to promote 'actual' investing – deploying cash into tangible, sustainable activities that allow companies to grow and prosper. 'Actual' investment requires a willingness to be different, to accept uncertainty and the possibility of being wrong, the fund management group says – and it's fair to imagine that SpaceX, Elon Musk's venture, would neatly fit into this category.

The reason why investment trusts are so useful for investing in private companies is because of the closed ended structure. It means that fund managers can take a long-term view of the market without the worry of having to sell stock to meet redemptions, and this is particularly useful when it comes to investing in private companies and illiquid assets, which can be difficult to sell quickly.

But there are some well-known companies with space divisions. **Lee Wild, Head of Equity Strategy, interactive investor** adds: "Airbus and Boeing both have a space division. O2 (owned by Spain's Telefonica) is preparing to test satellite safety systems for 5G driverless cars in Oxfordshire in partnership with the European and British space agencies.

> "'Actual' investment requires a willingness to be different and to accept uncertainty

"Stephen Hawking said that 'no one undertakes research in physics with the intention of winning a prize. It is the joy of discovering something no one knew before.' The same could equally be applied to investing in Space technology – it is not for the faint-hearted and should only be part of a balanced portfolio."

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interactive investor

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Vernon Hill has been under pressure since Metro Bank revealed an accounting error

Metro Bank to search for new chair as Hill set to step down from role

HARRY ROBERTSON

@henrygrobertson

METRO Bank is set to part ways with its controversial chairman and co-founder Vernon Hill just two weeks after he said he would "probably die" in the role.

The high-street lender will announce it is launching a search for a new chairman when it posts its half-year results today, according to reports by Sky News last night.

The 73-year-old American has been under pressure from investors since Metro revealed an accounting error at the start of the year that had classed some of its assets as less risky than they were.

In May the under-fire lender was forced to raise £375m to strengthen its balance sheet amid rumours about its financial health.

Metro's share price has plunged over 70 per cent since January to around 500p. Metro Bank is unlikely to give an exact leaving date for Hill or say whether he will stay on the company's board, according to Sky News sources.

The bank declined to comment.

Hill drew the ire of the bank's shareholders at Metro's annual general meeting held in May, with 12 per cent of investors voting against his reappointment to the board.

UBS profit edges up despite hit to investment arm

SEBASTIAN MCCARTHY

@SebMcCarthy

UBS REPORTED its strongest second-quarter set of results in almost 10 years yesterday, beating analyst estimates for net profit despite losses in its flagship wealth management arm.

While the Swiss group also echoed a number of its global financial peers by posting a fall in investment banking profit, retail and corporate banking helped to push second-quarter earnings above market expectations.

It reported a one per cent rise in net profit to $1.4bn (£1.1bn) during the second quarter, marking a rise from analysts' consensus forecast for a near-25 per cent drop, according to a poll compiled by the bank.

UBS said that the three-month period marked the highest second-quarter net profit since 2010.

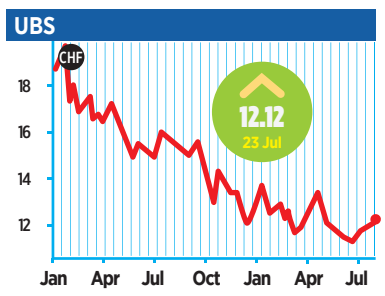
However, profit before tax in the firm's crown jewel of wealth management fell 12 per cent to $886m when compared year on year. Investment banking profit also fell 23 per cent.

"A sharp drop in interest rates and expected rate cuts will continue to adversely affect net interest income compared with last year," UBS said.

Chief executive Sergio Ermotti said: "In the second quarter we achieved the highest second-quarter net profit since 2010 and an improvement on an already strong second-quarter 2018."

In the previous quarter, UBS revealed plans to cut costs by an additional $300m, with Ermotti pledging to put the firm in "fuel-saving mode" by delaying IT projects and slowing down on hiring.

Shares closed up 2.6 per cent, having fallen steadily in the last 12 months.



Santander fights Orcel in €100m row after withdrawing job offer

SEBASTIAN MCCARTHY

@SebMcCarthy

SANTANDER vowed yesterday to fight a high-stakes legal battle with Andrea Orcel after withdrawing its offer to appoint the banker as its new boss.

The Spanish bank has said it will challenge a €100m (£90m) lawsuit from Orcel, the investment banker who was denied the role of chief executive just four months after being offered the post.

Orcel, the former head of investment banking at UBS, is said to have demanded he is given back his role of chief executive or be paid damages amounting to €100m.

However, secretary of the board Jaime Perez Renovales said in a statement yesterday: "The bank has acted with total transparency and will present and defend its position before the courts.

"We are going to prove that the reasons given on the day to annul the appointment respond to reality and that the necessary conditions were not met for his appointment and hiring to be effective," he added.

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IN BRIEF

VODAFONE DEFENDS PAYOUT CUT AS IT SEES OFF PROTEST

Vodafone has defended its controversial decision to slash its dividend as the telecoms giant fended off threats of a shareholder revolt. Chairman Gerard Kleisterlee admitted the last year had been a "low point" for Vodafone and the industry as a whole, but insisted the decision to slash the payout had not been taken lightly. Vodafone cut its dividend by 40 per cent earlier this year in a bid to free up finances after hefty investments in 5G networks pushed the company to a full-year loss of €7.6bn (£6.8bn). Investors voiced their anger at both the dividend cut and the pay proposals at the firm's annual general meeting in London yesterday. However, both resolutions were passed.

BA LOSES COURTROOM FIGHT OVER PILOT STRIKES

British Airways (BA) has lost a legal bid to stop its pilots from going on strike over pay in the busy summer holiday season but said it plans to appeal against the decision. The pilots' union has yet to set any dates for industrial action. Pilots at BA, which is owned by IAG, voted for strike action on Monday, and the airline's bid to bring a High Court injunction to block strike action failed yesterday. "Although legally clear to do so, we have still not set any strike dates to give BA one last chance to commit to negotiating on pilots' pay and rewards with us," said Brian Strutton, general secretary of the Balpa union. The High Court found that the union had issued its ballot correctly and therefore the result could stand.

HEATHROW PASSENGER NUMBERS HIT RECORD 39M

Heathrow passenger numbers reached a record 38.8m in the first half of the year, a near two per cent increase on the previous year. Profit before tax at the airport dropped from £289m from the six months ended June 2018 to just £7m over the same period in 2019. Revenue climbed four per cent to £1.4bn while earnings before interest, taxes, depreciation and amortisation, a measure of overall financial performance, increased 1.5 per cent to £900m. Cargo volumes declined 4.2 per cent against the first half of 2018, which it attributed to its cargo operation reaching capacity. "We expect volumes to remain relatively flat until the capacity constraints are resolved by expanding Heathrow," it said.

Stobart fends off aggrieved former chief's pay revolt

ALEXANDRA ROGERS

@city_amrogers

A CAMPAIGN by former Stobart boss Andrew Tinkler to oust chief executive Warwick Brady collapsed yesterday but a chunk of investors gave the firm a bloody nose in a spat over pay.

Tinkler, who has been engaged in a number of court battles with Stobart over his failed attempt to oust former chairman Iain Ferguson last summer, had called on investors to oppose Brady's re-election, accusing him of a "clear destruction of shareholder value".

Nearly 20 per cent of Stobart investors voted against the re-election of remuneration committee chairman John Coombs at Stobart's annual meeting yesterday, while just under 18 per cent voted against Stobart's pay report.

The report recommended that Brady receive a £30m bonus if Southend airport, which Stobart owns, is sold for £2.1bn. There are no current plans to sell the airport.

There have since been changes to the pay report and Brady will now pick up £23m if the airport hits the £2.1bn valuation mark.

Brady's bonus over the long term has also been capped at 75 per cent of his £457,500 base salary, down from an initial 150 per cent.

Yesterday over 90 per cent of shareholders voted for him to remain in the top job.

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*or litres of ethanol equivalent.

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Home purchases crash on Brexit 'ball and chain'

ALEX DANIEL

@alexmdaniel

HOUSE sales crashed 16.5 per cent in June as the property market took a "wait and see" attitude to transactions amid Brexit uncertainty.

Monthly HM Revenue and Customs (HMRC) figures showed that British residential property sales fell to 84,490, more than one sixth down on the same period last year.

The figure represents a 9.6 per cent monthly drop between May and June this year.

Analysts pointed out that the figures are reported with several months' lag, meaning the transactions relayed are those accepted in March.

Benham & Reeves director Marc von Grundherr said: "With many of us, perhaps foolishly, believing we would be exiting the EU at the end of March, it stands to reason that the vast majority of buyers may have refrained from a sale until this event had passed.

"Therefore any dip in transactions should be viewed as a momentary stutter and with many other market indicators suggesting a return to form and growing levels of buyer demand over the last few months, we should start to see the number of properties being sold climb from here on in."

Joseph Daniels, founder of modular developer Project Etopia, added: "Sales volumes have walked off a cliff, crashing hard as the Brexit deadlock becomes the ball and chain fixing the housing market to the spot.

"What you're seeing is a wait-and-see attitude among sellers and many buyers becoming endemic."

Springbok Properties founder Shepherd Ncube added: "Homebuyer appetite is alive and well and while many may not want to fill up on bread until the main course of Brexit is finally served, we are on course to see a healthy level of properties transact this year regardless."

MURDOCH MERGER Media mogul gets green light for pooling of newspaper titles

CULTURE secretary Jeremy Wright has given the go-ahead for a partial merger between the Times and the Sunday Times. Rupert Murdoch's News UK empire will now be able share resources between the two titles, though the papers will remain separate entities.

Standard Life Assurance fined £30m for annuity sales failings

JAMES BOOTH

@Jamesdbooth1

THE FINANCIAL Conduct Authority (FCA) yesterday fined Standard Life Assurance (SLA) £30.7m for failings around its sales of annuities.

The FCA said SLA had failed to put in place adequate controls to monitor the quality of calls between its call handlers and its customers.

It also offered staff large financial incentives to sell annuities, which the FCA said encouraged them to place their financial interests ahead of their customers' interests.

SLA has paid £25m to customers who could have been affected.

SLA was acquired by Phoenix Group in August 2018.

Global industry slump hits UK manufacturing

ALEX DANIEL

@alexmdaniel

BRITISH manufacturing output shrank at the fastest pace since the financial crisis over the last three months, according to research.

Nineteen per cent of manufacturers reported that output rose, while 30 per cent said it fell.

This gave output a minus 11 per cent balance for the three months to mid-July.

The CBI published the figures yesterday in its quarterly industrial trends survey.

The survey has not registered such a low balance score since 2009, when the UK was struggling to escape the recession caused by the global financial crisis.

Manufacturers have suffered as a result of Brexit uncertainty combined with slowing global growth in the industry.

CBI chief economist Rain Newton-Smith said: "As the tailwind from stockpiling weakens, clouds are gathering above the manufacturing sector.

"It's being hit by the double-blow of Brexit uncertainty and slower global growth."

URBAN exposure

Urban Exposure Finance Plc

6.50%

Fixed Interest Rate Secured Notes Due 6 August 2026 (the "Notes")

Lead Manager
Peel Hunt LLP

Authorised Offerors
AJ Bell Securities Limited
Arnold Stansby & Co. Limited
Interactive Investor Services Limited
Redmayne-Bentley LLP
Saga Share Direct
Selftrade
Shareview

For more information visit:
www.urbanexposureplc.com/bonds

Background to the Issuer

Urban Exposure Finance Plc (the "Issuer") is a special purpose company established by its ultimate parent company, Urban Exposure Plc, for the purposes of issuing the Notes. Urban Exposure Plc's group (the "Group") is a specialist real estate development finance and asset management provider focussing on two principal revenue streams – interest and fees generated in principal lending to UK development companies from the Group's own balance sheet, and asset management income generated from managing and servicing real estate development loans financed by third parties.

Key features of the Notes

The Notes described in this summary are debt securities to be issued under the £500,000,000 Euro Medium Term Note Programme of the Issuer pursuant to the final terms related to the Notes dated 15 July 2019 (the "Final Terms") and the Terms and Conditions of the Notes contained in the base prospectus dated 15 July 2019 (the "Base Prospectus").

The Notes pay interest of 6.50% per annum, payable semi-annually in arrear on 6 February and 6 August (each an "Interest Payment Date") in each year until and including 6 August 2026 (the "Maturity Date") unless the Notes have previously been redeemed or purchased and cancelled. Accordingly, the amount of interest payable on each Interest Payment Date will be £3.25 per £100 in principal amount of the Notes.

The Notes will be secured by a floating charge on the assets of the Issuer, which will include the Issuer's rights in relation to real estate development loans financed by it.

The minimum initial investment in the Notes is £2,000, and any purchases of greater than £2,000 must be in integral multiples of £100. The Notes are offered for sale by the Issuer from 15 July 2019 to 12 noon (UK time) on 30 July 2019 unless otherwise ended earlier by the Issuer (the "Offer Period"). After the Offer Period Notes may be bought and sold in integral multiples of £100 (although the price paid or received may be higher or lower depending on the market price of the Notes at the time). The Notes are expected to be admitted to trading on the Order Book for Fixed Income Securities from 7 August 2019, following which investors will be able to check the current trading price on the London Stock Exchange website and buy and sell their Notes in the open market at any time during market hours (subject to normal market conditions).

Full details of the Notes are set out in the Base Prospectus and Final Terms at **www.urbanexposureplc.com/bonds.**

Important information

This is an advertisement and not a prospectus. The contents of this advertisement are indicative and are subject to change without notice. **This advertisement should not be relied on for making any investment decision in relation to the purchase of Notes**. Any decision to purchase or sell the Notes should be made by you solely on the basis of a careful review of the Base Prospectus and Final Terms which are available to view at www.urbanexposureplc.com/bonds. Please therefore read the Base Prospectus and Final Terms carefully before you invest. Before buying and selling any Notes you should ensure that you fully understand and accept the risks relating to an investment in the Notes. You are recommended to seek professional independent advice.

The contents of this advertisement, which have been prepared by Urban Exposure Finance Plc, has been approved solely for the purposes of section 21(2)(b) of the Financial Services and Markets Act 2000 by Peel Hunt LLP (the "Lead Manager"). The Lead Manager, whose registered office is at 120 London Wall, London EC2Y 5ET, is authorised and regulated by the Financial Conduct Authority. Peel Hunt LLP does not provide legal, tax, accounting or investment advice in relation to the Notes and is not responsible for any advice you may receive from any third party.

The Notes have not been and will not be registered under the United States Securities Act of 1933 (the "Securities Act"). The Notes may not be offered, sold or delivered within the United States or to, or for the account or benefit of, U.S. persons (as defined in the Securities Act). The Notes are being sold outside the United States in reliance on Regulation S of the Securities Act.

Key Risks

You should seek your own independent professional investment, legal and tax advice as to whether an investment in the Notes is suitable for you. You should be aware that you could get back less than you invest or lose your entire initial investment.

Full details regarding the risk factors relating to Urban Exposure Finance Plc, Urban Exposure Plc and the Notes are set out in the section headed "Risk Factors" on pages 22 to 35 of the Base Prospectus at **www.urbanexposureplc.com/bonds**. Please read them carefully.

- The Notes are not protected by the UK Financial Services Compensation Scheme ("FSCS") or any equivalent scheme in another jurisdiction. Neither the FSCS nor anyone else will pay compensation to investors on the failure of the Issuer, the guarantor of the Notes or the Group as a whole
- The Notes may have no established trading market when issued, and one may never develop, or may develop and be illiquid. Investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market

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CITY TALK PARTNER CONTENT

SCHRODERS TALK

David Brett discusses results from Schroders Global Investor Study 2019 which highlight investors exceedingly high returns expectations.

Schroders

Investors expect total annual returns, not adjusted for inflation, of 10.7% over the next five years, according to a major new global study.

Regionally, returns expectations were highest in the Americas, at 12.4%. In Asia, investors expect 11.5% and the figure was lowest in Europe at 9.0%.

The returns include growth in their money, as well as any income paid out in the form of dividends and interest from a variety of investments including cash, bonds, property funds and equities.

The findings were part of the Schroders Global Investor Study (GIS) 2019, which measured the views of over 25,000 investors in 32 countries. The expectations are higher than in the 2018 study, when the investors' forecast was for 9.9% a year.

Investors' expectations appear optimistic. For instance, in the last five years global stocks, as measured by the MSCI World Index, have returned 6.7% annually. The historic performance of markets does not offer a guide to future returns.

HOW AGE AFFECTS EXPECTATIONS

Younger generations also have bolder expectations for their investments than older generations.

Millennials believe they can get an annual return of 11.5% over the next five years, slightly more than the 11.0% they forecast in the 2018 study.

The expectations decrease with each generation: Generation X (age 38 to 50) expect 10.8%; Baby Boomers (age 51 to 70) expect 9.0%; those aged 71 and over, expect total annual returns of 7.8%.

ALARMING EXPECTATIONS FOR INCOME

Investors were also asked about their expectations for income, with some surprising results.

As the chart at the bottom of the page shows, globally, the average investor expects income of 10.3% over the next 12 months. This is only marginally lower than their average total return expectation. Income expectations were highest in the Americas (10.8%) and lowest in Europe (9.6%).

By generation, Millennials had the highest expectation for income, at 11.7%, while the "Silent Generation" (people born between 1925 and 1945) had the lowest, at 6.2%.

Rupert Rucker, Head of Income Solutions at Schroders, said: "The findings are startling. Investors not only have exceptionally high hopes for the total returns they will receive but they also believe they can get a level of income that almost matches that figure.

"There's a number of things to note. In regions where domestic interest rates are much higher than global averages, it is no surprise expected returns are some of the highest in the world.

"There's also a point to make on the answers offered by different generations. It would seem that less experienced investors – those in their 20s and 30s – are far more optimistic than, say, more experienced Baby Boomers.

"But even the typical boomer investor's hope of 7.5% income over the next 12 months is a bold ambition. The problem is that too many investors have been conditioned to expect the high levels of income that have been the norm for decades – but we're now in an era of persistently low interest rates.

"The reality is that long-term stock market returns have exceeded what you might get from the likes of bank deposits and government bonds. We think this situation will persist for the foreseeable future."

David Brett is a Investment Specialist at Schroders

Please remember that past performance is not a guide to future performance and may not be repeated. The value of investments and the income from them may go down as well as up and investors may not get back the amounts originally invested. The information contained in this article is not an offer, solicitation or recommendation to buy or sell any financial instrument or to adopt any investment strategy.

READ MORE ONLINE

Read more at:
cityam.com/schroders

GLOBAL AVERAGE INCOME EXPECTATIONS OVER THE NEXT 12 MONTHS

	GLOBAL	AMERICAS	ASIA	EUROPE
AVERAGE INCOME EXPECTATIONS	10.3%	10.8%	10.4%	9.6%
	MILLENIALS	**GEN-X**	**BABYBOOM**	**SILENT GEN**
DESIRED LEVELS OF INCOME	11.8%	10.8%	8.4%	6.9%
EXPECTATIONS OVER THE NEXT YEAR	11.7%	10.2%	7.5%	6.2%

SOURCE: SCHRODERS INVESTOR STUDY 2019. CS1624

Ocado delivers sales jump as supermarket sector dips

JAMES WARRINGTON
@j_a_warrington

OCADO has posted a double-digit rise in sales over the last quarter as it defied an overall decline in the supermarket sector.

The online retailer boosted its sales by 11.9 per cent in the 12 weeks to 14 July, stealing a larger chunk of the competitive grocery market.

It came as the overall sector suffered a 0.5 per cent dip in sales compared with last year – the first drop since June 2016, according to the latest figures from Kantar.

However, the tough period for grocers was not unexpected, due to record sales during last summer's heatwave and football World Cup.

"The main factor behind the sales drop-off is shoppers heading out to stores less often," said Fraser McKevitt, head of retail and consumer insight at Kantar.

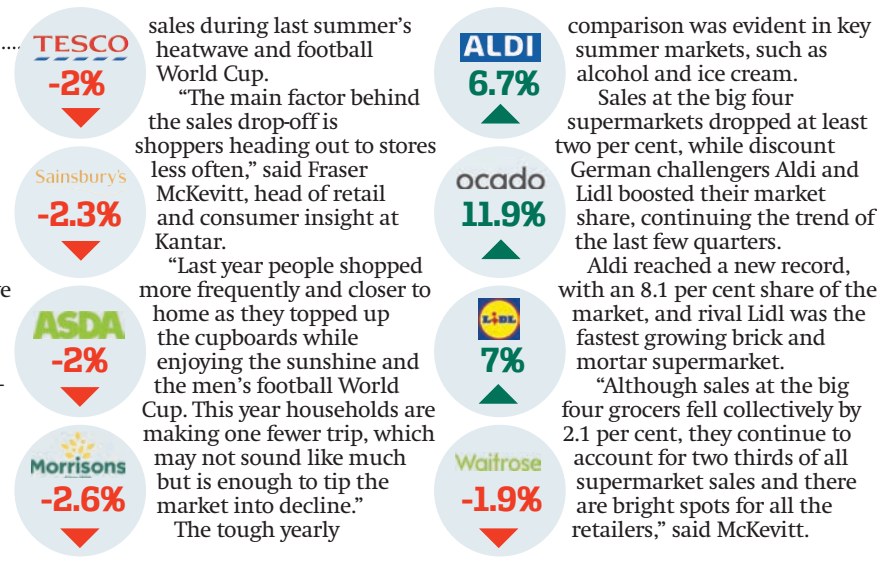
"Last year people shopped more frequently and closer to home as they topped up the cupboards while enjoying the sunshine and the men's football World Cup. This year households are making one fewer trip, which may not sound like much but is enough to tip the market into decline."

The tough yearly comparison was evident in key summer markets, such as alcohol and ice cream.

Sales at the big four supermarkets dropped at least two per cent, while discount German challengers Aldi and Lidl boosted their market share, continuing the trend of the last few quarters.

Aldi reached a new record, with an 8.1 per cent share of the market, and rival Lidl was the fastest growing brick and mortar supermarket.

"Although sales at the big four grocers fell collectively by 2.1 per cent, they continue to account for two thirds of all supermarket sales and there are bright spots for all the retailers," said McKevitt.



Soap maker PZ Cussons to offload non-core arms

ALEX DANIEL
@alexmdaniel

SHARES in PZ CUSSONS, the company which makes Carex handwash, fell yesterday after it said it was looking to sell off its non-core businesses.

The announcement came as it reported a slump in profits of 37.5 per cent to £37m for the year ending 31 May.

The firm said that weak sales in Australia and Nigeria were behind the reduction. In a statement, the company said: "We anticipate that the current economic conditions in our key markets will remain challenging whilst we transition towards a return to revenue growth." It also said it would cut its Nigerian operations.

Next year would be a "transitional" year, it added, as it looks to offload businesses in order to home in on its beauty and skincare brands.

Shares fell 1.1 per cent yesterday to 224.5p.

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at the City's heart CHEAPSIDE

Why are you supporting CGD?
This is an exciting year for Cheapside Businesses Alliance as it's the first time we are taking part! We want to get as many businesses & employees wearing red on the day. It is such a unique day to showcase the good that the City is doing!

Which charities do you support?
CBA will be supporting the Cheapside community and will support their stakeholders promoting all that they do with their chosen charities.

How will you celebrate CGD?
We will be partnering with our business along the footprint and show casing some exciting activations. The day will be full of fun filled exciting opportunities for the community to engage in. Our street Ambassadors you may already know?? will be up and down the footprint encouraging members of the community to take a selfie with them! So come and find us on the day and get your selfie taken with one of the team! But do remember to wear something red!

CHARITY IN ACTION

We want to make the day an unforgettable one especially as its our first year! We want to encourage as many businesses and employees to take part and show case some great events throughout the day.

We are proud to be part of this unique event bringing the businesses and community in Cheapside together on this special day.

Claire Dumontier, Marriage BID Manager, Cheapside Business Alliance

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Profit to boot: Joules points way to success with coloured wellies

ALEX DANIEL

@alexmdaniel

CLOTHES store Joules yesterday announced a double-figure spike in profit despite tough high street trading conditions.

The full-year results will be the last for outgoing chief executive Colin Porter, who said the retailer was "well-positioned for continued success".

Pre-tax profit rose 14.9 per cent to £12.9m for the year ending 26 May. Revenue increased 17.2 per cent to £218m.

The firm reported a net cash position of £5.8m. It has proposed a final dividend of 1.35p a share, taking the year's total to 2.1p, up from 2p the previous year.

Clothing retailers have faced torrid trading conditions in recent years. Joules' results fly in the face of struggling competitors such as Asos. Joules said its women's clothing ranges were its top sellers, along with footwear and accessories.

E-commerce sales make up 58 per cent of the company's retail revenue, reflecting the sector's shift to online shopping.

Emma-Lou Montgomery, analyst at Fidelity Personal Investing, said Joules had "cashed in on the British obsession with all things weather-related, making its mark with its range of coloured wellies and macs".

The firm had "stylishly side-stepped not just the British weather, but the UK eco-political climate too," she added.

Porter said: "We are pleased with the group's performance to date in the early stages of our new financial year, with trading in line with our expectations."

Fever-Tree has secured its position as the market leader in premium mixers

Fever-Tree shares lose some fizz as poor weather hits sales

JAMES WARRINGTON

@j_a_warrington

9.61%

SHARES in Fever-Tree fell nearly 10 per cent yesterday after it said poor weather put a damper on first-half growth.

Revenue increased 13 per cent to £117.3m in the six months to the end of June, while pre-tax profit bubbled up from £32.6m to £34.8m.

But this was offset by disappointing trading in the UK, which is the firm's largest market and accounts for roughly half its business.

Fever-Tree posted UK revenue growth of just five per cent over the period, blaming "unseasonably poor weather". Despite this, it reiterated its forecasts for the full year.

Its shares closed 9.61 per cent lower at 2,079p.

Interserve bags finance chief from Seadrill

ALEX DANIEL

@alexmdaniel

INTERSERVE has appointed former Rolls-Royce finance boss Mark Morris as its chief financial officer.

Morris, who was previously finance boss at drilling contractor Seadrill, will join the outsourcer on 1 September.

Last year, he helped the firm through a major restructuring to keep the driller afloat.

Interserve is a former FTSE 250 government contractor which delisted after it went into administration in March. This came after shareholders rejected a plan designed to save it from £630m of debt. After this, its lenders bought up the debt.

Interserve chief executive Debbie White said: "It is a pleasure to welcome Mark to Interserve. His significant experience will be a valuable addition to the company's leadership team."

Motorpoint rebounds as income warning bites

JOE CURTIS

@joe_r_curtis

SHARES in car dealership Motorpoint fell 6.5 per cent in early trading yesterday after it warned that half-year profit would fall below the £11.9m it earned last year.

The FTSE-listed retailer blamed "unusually high supply levels" for hurting its margins.

However, the firm's shares later recovered to close 1.4 per cent higher at 217p.

"Gross margin has performed below last year's strong comparative period, impacted by unusually high supply levels," chairman Mark Morris said.

"This margin pressure is expected to result in Motorpoint reporting a profit for the six months ending 30 September 2019 below the same period last year."

Revenue rose over the first three months of the financial year, Morris added, "despite the challenging consumer environment and ongoing uncertain political backdrop".

Motorpoint said margins had strengthened in July so far, and it was maintaining its full-year outlook. The dealership said it will take more market share throughout the year as the wider market declines.

Broker Liberum maintained a 277p target price and a "buy" rating on the stock, pointing to margins returning to normal seasonal levels.

"We understand that demand levels have been broadly consistent, with conversion rates in showrooms holding up," the broker added yesterday.

"Motorpoint has seen sales growth in the period, which we think suggests market share has been gained.

"It is difficult at this stage to identify if the return to more normal seasonal margins in July is a sustainable trend. We think that some of this is about the market, but some is also about Motorpoint focusing on stock discipline."

Overall Liberum called the trading update, issued ahead of today's annual general meeting, a "reassuring" one for investors.

Application for a new Premises Licence

Notice is hereby given that GBA Restaurant Limited has applied to the City of London on 11/7/2019 for a new premises licence for Unit 4, 1 Finsbury Avenue, London, EC2M 2PF.

The proposed application is to permit the exhibition of film, recorded music and the sale by retail of alcohol between the hours of 10:00 to 01:00 the day following Monday to Sunday and late night refreshment 23:00 to 01:00 the day following Monday to Sunday on such conditions and such other times as set out in the application. The application is made in line with Provisional Statement number LN/200507145.

A record of this application is held by the City of London and can be viewed by members of the public online by visiting www.cityoflondon.gov.uk or by appointment at the offices of City of London licensing authority, Walbrook Wharf, 78-83 Upper Thames Street, London EC4R 3TD.

Any person wishing to make a representation in relation to this application must give notice in writing to the licensing authority at the address shown above, giving in detail the grounds of objection by 8th August 2019.

The licensing authority must receive representations by the date given above. The licensing authority will have regard to any such representation when considering the application. It is an offence, under section 158 of the Licensing Act 2003, to knowingly or recklessly make a false statement in or in connection with an application for premises licence and the maximum fine on being convicted of such an offence is unlimited.

Plusnet shamed in Ofcom telecoms complaints chart

JAMES WARRINGTON

@j_a_warrington

PLUSNET had the highest number of complaints for a broadband provider for the second quarter in a row.

The Sheffield-based telecoms firm received 31 complaints per 100,000 customers between January and March, according to figures published by regulator Ofcom.

Overall, the number of complaints about broadband and landline fell over the quarter. For mobile services, Vodafone and Virgin Mobile topped the chart, scoring six per 100,000 customers.

Banks taking cautious approach to money laundering penalties

JAMES BOOTH

@Jamesdbooth1

CONCERN about falling foul of money laundering legislation means 22 per cent of banks are not taking advantage of simplified background checks on low risk clients, according to a survey.

EU rules are designed to let banks give low risk clients less stringent tests. However, the survey by BDO and the Association of Foreign Banks found that a fifth of banks do not use this route.

BDO's Michael Knight-Robson said: "It seems that many banks are taking a much more cautious approach than they should be."

How To Start A Cellar

Tuesday 30th July
6.30pm - 8.30pm
The Pickering Cellar, Berry Bros. & Rudd
3 St. James's Street, London SW1A 1EG

Join the City AM Club for an exclusive evening with our partner - Berry Bros. & Rudd.

An expert host will talk guests through how to lay down wine for future drinking and investment whilst sampling 5 wines.

Guests will leave the event with a greater understanding of how to build an enviable cellar of wines with Berry Bros. & Rudd, along with a complimentary bottle of Good Ordinary Claret to take home.

Free for City A.M. Club members.
Non members: £25

If you are interested in attending, please RSVP to events@cityam.com

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Regulators push back tough new derivative rules

JAMES BOOTH

@Jamesdbooth1

GLOBAL regulators have delayed the introduction of new rules that would require smaller fund managers to set aside cash to cover their derivatives transactions.

The Basel Committee on Banking Supervision (BCBS) and the International Organisation of Securities Commissions (IOSCO) said yesterday the new rules would be implemented from September 2021, a delay of one year.

Phase five of the rules would mean that institutions with derivatives with a notional value of more than €8bn (£7.1bn) would have to comply with the new tougher regulations.

The delay to the implementation of the rules follows warnings from industry bodies of a bottleneck as the greatly expanded number of institutions affected scramble to comply with the new regulations.

Claude Brown, a derivatives partner at law firm Reed Smith, said: "The problem is the threshold drops from €750bn to €8bn so you have a potential universe of 7,000 new initial margin relationships to put in place."

The regulators said they had "agreed to this extended timeline in the interest of supporting the smooth and orderly implementation of the margin requirements".

The rules are intended to ensure institutions have the cash to cover derivatives trades if they go wrong.

Scott O'Malia, chief executive of the International Swaps and Derivatives Association, said: "The decision by BCBS/IOSCO to split the phase five implementation over two years will reduce the risk of a compliance bottleneck in September 2020, and will help ensure smaller firms will have longer to get the necessary systems and processes in place."

Intel said it would exit the 5G chip market after Apple settled with rival Qualcomm

Apple in 'advanced talks' to buy Intel's smartphone chip division

JAMES WARRINGTON

@j_a_warrington

APPLE is said to be in advanced talks to buy Intel's smartphone-modem chip business in a deal worth at least $1bn (£804m).

The tech giant is discussing the purchase with the chip maker and a deal could emerge in the next week, the Wall Street Journal reported.

Intel announced earlier this year that it would exit the 5G modem chip business after Apple settled a two-year legal dispute with Qualcomm, a key supplier of iPhone chips.

A sale would grant Apple access to a range of staff and products, while Intel would be able to offload a loss-making part of its business.

City law firm invests in tech for Libor boost

JAMES BOOTH

@Jamesdbooth1

CITY law firm Simmons & Simmons yesterday said it had acquired legal engineering firm Wavelength to help its clients on large projects such as the replacement of Libor.

Wavelength describes itself as the first regulated legal engineering business in the world.

Its chief executive Peter Lee said Wavelength applies data science, technology and design to law.

Lee said the acquisition "allows it to find connections and deal with problems at a scale that hasn't been feasible before. Classically that would be around big regulatory changes for financial services institutions."

Simmons' managing partner, Jeremy Hoyland, said: "The replacement of Libor is one such project. The scale of the contracts involved is enormous and without the skills Wavelength provide that sort of project is not possible."

Hoyland said Wavelength's skills would also be offered to clients on day-to-day legal work.

The price of the transaction was not disclosed.

Will Britain's TV streaming masses take to BBC and ITV's Britbox?

BROADCAST giants ITV and the BBC have joined forces to create a subscription service to rival the likes of Netflix and Amazon Prime Video.

Britbox will cost £5.99 per month and launch later this year, hosting archives of major BBC and ITV shows such as Love Island and Doctor Who. They will also start making their own exclusive new programmes from 2020.

YouGov data shows that one in five Brits mostly watch TV via streaming services, so the market is lucrative and still has plenty of room to grow.

Earlier this month Netflix shares took a fall after paid-subscription growth failed to meet expectations, revealing a slight stumble in a long and steady period of growth. But their existing share of the market is significant.

YouGov data shows Netflix's Buzz score (a net measure of whether consumers have heard anything positive or negative about the brand in the last fortnight) has been decreasing since May, having fallen 1.9 points since the results announcement. Yet despite this, the majority of Netflix's brand health metrics are increasing, suggesting customers are still invested and happy with the service.

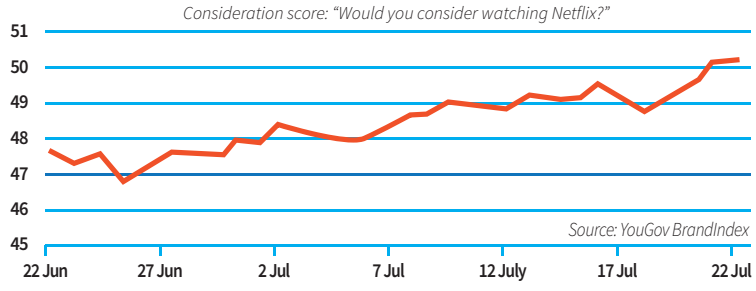
Value scores (a net measure of whether consumers think the brand represents good or poor value for money) and satisfaction scores (whether someone is a satisfied or dissatisfied customer) have remained steady in recent months among current users. This is important because YouGov research shows the top reason (seven per cent) people consider cancelling their paid-TV subscriptions is that the price has crept too high.

Consideration scores (whether someone would consider purchasing from the brand in future) have increased from plus 46.9 to plus 50.2 in the last month suggesting that although paid-subscription rates have fallen, customers are still considering the brand.

Stephan Shakespeare is chief executive of YouGov

DESPITE SHARE PRICE DIP, CONSIDERATION OF NETFLIX IS ON THE RISE

Consideration score: "Would you consider watching Netflix?"



power of inclusion

#jointheconversation

LORD MAYOR'S APPEAL CHARITY | A Better City for All

4 breakfast seminars
2 workshops
5 Senior Leadership Forums
1 webinar
1 evening roundtable

Lord Mayor Attending

Our 2019 programme will focus on the key challenges and priorities identified across **recruitment, retention** and **development** of **diverse talent**; and on **creating inclusive workplace cultures** where everyone is able to bring their whole self to work.

Valuing a culture of diversity and inclusion is at the heart of our business. Through The Lord Mayor's Appeal our people have gained insight into some of the most important conversations on diversity and inclusion which they can take into their day to day roles.
Peter Harrison, Group Chief Executive, Schroders

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CITY DASHBOARD

YOUR ONE-STOP SHOP FOR BROKER VIEWS AND MARKET REPORTS

LONDON REPORT

Blue-chips buoyed as investors bet on interest rate cuts

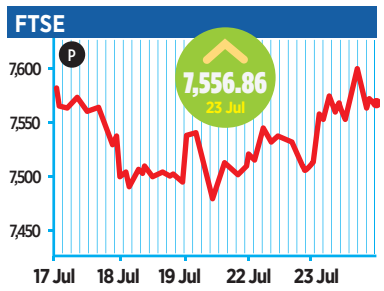
BRITAIN's leading shares hit their highest level in more than two weeks yesterday, helped by a combination of generally positive corporate results from Wall Street and Europe, and bets that major central banks would cut interest rates soon.

The main index jumped 0.6 per cent as internationally exposed stocks gained on a weak sterling after Boris Johnson won the Conservative party leadership, clearing the way for him to become Prime Minister.

Asia-focused banks **HSBC** and **Standard Chartered** rose one per cent, while oil majors also boosted the index. The FTSE 250 defied the drop in the pound and rose 0.5 per cent.

Shares in UK supermarkets were down as data from market researcher Kantar showed that sales at the big four fell in the latest 12-week period.

Tonic water maker **Fever-Tree** slumped 9.6 per cent after its growth in Britain slowed, while passport printer **De La Rue** tanked 16 per cent to a 16-year low after a probe by the Serious Fraud Office.



BEST OF THE BROKERS

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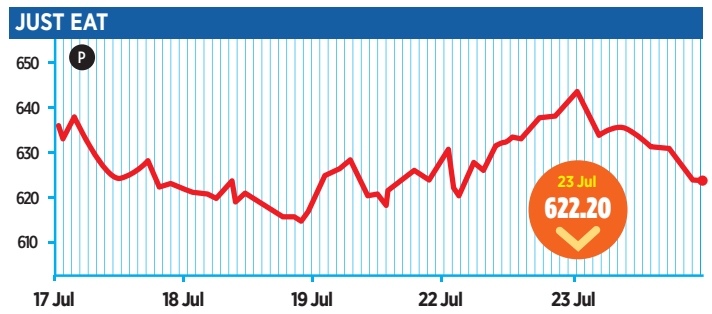
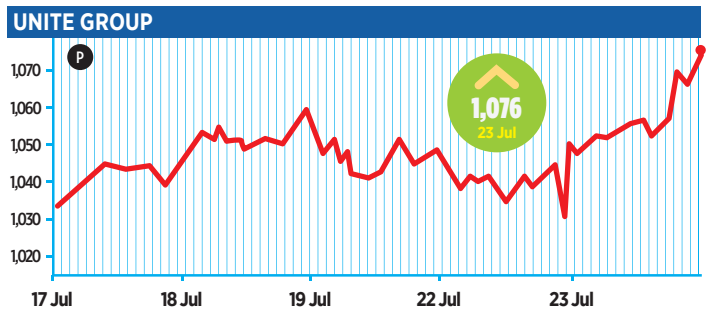


Unfortunately for 100 Just Eat workers who are said to be for the chop, Uber Eats and Deliveroo have munched into the firm's market share in recent months. The board will also be sweating at Peel Hunt analysis, saying the impending heatwave will be bad news for the firm. They give it a "sell" and a 520p target price.



Directors at student housing firm Unite won't be cracking out the shot glasses just yet, after Liberum analysts gave the firm a "hold" rating and a 950p target price. But they won't be crying into their pillows either. Liberum said the firm's first half growth was "good", and that it had "attractive future growth prospects".

NEW YORK REPORT

Coke quenches Wall St thirst

THE S&P 500 and Nasdaq approached record highs yesterday, lifted by upbeat quarterly reports from **Coca-Cola** and **United Technologies** and on optimism the US would resolve its trade conflict with China.

Stocks extended gains late in the session after Bloomberg reported that US trade representative Robert Lighthizer would travel to Shanghai next week for meetings with Chinese officials.

The US corporate earnings season is off to a strong start, with nearly 80 per cent of 104 S&P 500 companies topping earnings expectations so far in the second quarter, according to Refinitiv IBES data.

Coca-Cola surged 6.1 per cent to a record after the drinks maker beat expectations and raised its full-year organic revenue forecast. Fellow Dow component United Technologies gained 1.5 per cent after raising its full-year profit and sales outlook.

The Dow Jones Industrial Average rose 0.65 per cent to end at 27,349.19, while the S&P 500 gained 0.68 per cent to 3,005.47. The Nasdaq Composite added 0.58 per cent to 8,251.40.

CITY MOVES WHO'S SWITCHING JOBS

PLADIS

Pladis, the snacking company, has appointed Sridhar Ramamurthy as chief financial officer. Sridhar will join next month and report to chief executive Salman Amin, who said: "Sridhar is a seasoned and respected financial executive who brings a deep and wide-ranging array of consumer product expertise and experiences to Pladis as we continue our strategic transformation to grow our company." Sridhar built a successful international finance career at Unilever across three decades. He held key leadership positions in emerging and mature markets, including India, Singapore and the UK. He was finance controller for Unilever's largest region (Asia/Africa) and chief financial officer for Hindustan Unilever Limited, the largest fast-moving consumer goods company in India. In the UK, Sridhar held senior finance responsibilities for Unilever, including group treasurer and executive vice-president, enterprise solutions, where he was responsible for shared services, covering finance, HR, supply chain and workplace. He also has a proven record of developing and building talent – a top priority at Pladis. Sridhar said: "I am excited to join pladis at a pivotal time. The company's strong portfolio of heritage brands has unlimited potential."

J O HAMBRO CAPITAL MANAGEMENT

Active asset manager J O Hambro Capital Management (JOHCM) has appointed Alexandra Altinger as chief executive – UK, Europe & Asia, which includes its London and Singapore operations. She will join JOHCM on 9 September and will be based in the London head office in St James's Market. Alexandra has more than 25 years' experience in the wealth and asset management industries, working across Europe, Asia and the US. Her most recent role, from 2014 to 2017, was chief executive of Sandaire Investment Office, offering tailored investment portfolios and solutions for families and foundations. Since leaving Sandaire in November 2017, she has spent time with her family and pursued personal interests.

DUFF & PHELPS

Duff & Phelps, the global adviser that protects, restores and maximises value for clients, has announced that Paul Martin has joined as a managing director, leading the UK Transaction Advisory Services practice, based in the London office. He has over 25 years of experience providing financial and operational deal advice, with a focus on private equity and large corporates. Ray Newman, managing director and global leader of transaction advisory services at Duff & Phelps, said: "Paul is a recognised transaction leader who provides a hands-on, commercial approach and has a proven track record of maximising value for clients." He joins from Grant Thornton where he was a partner in the Transaction Advisory Services practice.

To appear in CITYMOVES please email your career updates and pictures to citymoves@cityam.com

NEWS

Regulatory crackdown takes toll on profit at trading platform IG Group

SEBASTIAN MCCARTHY

@SebMcCarthy

ONE OF the City's best-known trading platforms suffered a sharp drop in annual profit this year following a European clampdown on spreadbetting.

IG Group blamed regulatory pressures for a 31 per cent slip in operating profit to £194m.

Net trading revenue tumbled 16 per cent to £477m, falling from £569m in the previous year.

The European Securities and Markets Authority (ESMA), which is the securities watchdog for the EU, brought in a ban on selling "binary" options to retail customers last July, saying that there were still concerns about the risks of the products.

The reported fall "reflected the impact of the ESMA measures and the less favourable market conditions throughout [2019], particularly in the second half of the financial year," IG Group said.

Chief executive June Felix, who took the reins as IG's first female boss last year, said: "We have developed our strategy to position the business so that it will continue to deliver for our clients, our shareholders and our other stakeholders under a more restrictive regulatory environment in the UK and EU."

IG Group, which brands itself as a world leader in derivatives trading, also posted a two per cent drop in total operating costs to £284.3m.

The board also reiterated yesterday that it was expecting to maintain its 43.2p per share annual dividend "until the group's earnings allow the company to resume progressive dividends".

The mid-cap firm said its number of active clients had fallen nine per cent to 178,500 in the 2019 financial year.

Beazley in the pink as premium rates raised

JOE CURTIS

@joe_r_curtis

5.22%

BEAZLEY has raised its outlook as profit more than doubled in the first half of its financial year, with the insurer hailing higher policy rates after years of expensive payouts for natural disasters.

Beazley recorded profit before tax of $166.4m (£134m), an increase of 189 per cent on the $57.5m it posted in June 2018. The shares rose more than five per cent to 564.5p.

Profit outperformed last year's figures despite a rise in insurance claims from $549.5m to $693.1m, as gross written premiums rose 12 per cent to $1.48bn. The board increased its interim dividend to 4.1p per share, up from 2018's 3.9p, to be paid on 29 August.

Chief executive Andrew Horton said: "Beazley achieved strong premium growth of 12 per cent in the first half of the year. Claims concentrated largely in our marine and reinsurance divisions drove our combined ratio to 100 per cent, but premium rates have adjusted accordingly and margins in many lines of business now look healthier than they have in some years. We expect to achieve double digit growth over the full year, while continuing to reserve prudently."

FTSE 100	FTSE 250	FTSE ALL SHARE	DOW JONES	NASDAQ	S&P 500
7556.86	19752.34	4124.22	27349.19	8251.40	3005.47
41.93	104.33	22.20	177.29	47.27	20.44

£/€	1.1154	0.0024	€/$	1.1152	0.0056
£/$	1.2438	0.0040	€/£	0.8960	0.0022
£/¥	134.55	0.0621	€/¥	120.65	0.2794

GILTS

	Price	Chg	High	Low
Tsy 3.750 19	100.38	-0.01	103.4	100.4
Tsy 2.000 20	101.45	0.01	102.5	101.4
Tsy 4.750 20	102.62	-0.01	106.5	102.6
Tsy 3.750 20	103.61	0.00	106.4	103.6
Tsy 2.500 20	356.46	0.02	361.4	355.8
Tsy 8.000 21	114.12	0.00	120.6	113.7
Tsy 4.000 22	109.34	0.05	111.3	109.0
Tsy 0.500 22	100.22	0.07	100.2	97.7
Tsy 1.875 22	116.78	0.12	118.3	115.5
Tsy 2.250 23	107.39	0.08	107.4	104.7
Tsy 2.500 24	373.23	0.21	373.2	358.7
Tsy 0.125 24	114.40	0.19	114.8	110.9
Tsy 5.000 25	125.07	0.10	125.3	122.1
Tsy 4.250 27	130.02	0.18	130.3	122.6
Tsy 1.250 27	137.18	0.29	137.4	128.4
Tsy 6.000 28	148.62	0.18	149.1	140.5
Tsy 0.125 29	129.68	0.35	129.7	118.8
Tsy 4.750 30	143.15	0.25	143.4	132.1
Tsy 4.125 30	389.45	0.35	389.5	355.2
Tsy 4.250 32	140.52	0.29	140.7	128.5
Tsy 1.250 32	158.98	0.35	159.1	144.1
Tsy 0.125 36	151.39	0.34	151.7	133.4
Tsy 4.250 36	147.82	0.39	148.0	133.1
Tsy 4.750 38	161.99	0.45	162.2	144.9
Tsy 0.625 40	172.36	0.27	173.5	152.8
Tsy 4.500 42	165.29	0.52	165.5	145.9
Tsy 3.500 45	147.55	0.60	147.6	128.0
Tsy 4.250 46	167.57	0.60	167.7	145.7
Tsy 4.025 49	174.07	0.65	174.2	150.0
Tsy 0.500 50	202.26	0.30	207.7	173.7
Tsy 0.250 52	198.56	0.32	204.9	168.8

AEROSPACE & DEFENCE

	Price	Chg	High	Low
BAE Systems	530.6	6.6	674.8	443.9
Cobham	119.9	1.6	131.6	96.8
Meggitt	569.0	11.0	572.0	458.0
QinetiQ Group	277.2	4.2	312.4	264.3
Rolls-Royce Holdi	877.2	10.4	1094.0	759.2
Senior	201.8	-1.8	334.4	185.4
Ultra Electronics	1818.0	53.0	1818.0	1232.0

BANKS

	Price	Chg	High	Low
Bank of Georgia G	1559.0	-40.0	1878.8	1310.0
Barclays	160.1	3.5	194.0	146.1
Close Brothers Gr	1380.0	0.0	1660.0	1374.0
CYBG	205.0	5.9	364.2	173.9
HSBC Holdings	670.9	8.3	731.4	600.8
Lloyds Banking Gr	57.0	0.3	66.6	50.0
Metro Bank	497.4	-2.6	3422.0	472.2
Royal Bank of Sco	228.6	0.1	270.4	203.0
Standard Chartere	714.6	11.0	736.8	519.8
TBC Bank Group	1490.0	-2.0	1774.0	1290.0

BEVERAGES

	Price	Chg	High	Low
Barr (A.G.)	620.0	2.0	975.0	610.0
Britvic	884.5	1.0	956.0	745.0
Coca-Cola HBC AG	2756.0	23.0	3074.0	2244.0
Diageo	3407.5	27.5	3482.5	2523.5

CHEMICALS

	Price	Chg	High	Low
Croda Internation	4826.0	30.0	5447.7	4576.0
Elementis	134.9	3.3	247.8	129.8
Johnson Matthey	3190.0	97.0	3760.0	2620.0
Sirius Minerals	16.0	0.1	38.5	13.5
Synthomer	332.2	3.4	537.2	324.3
Victrex plc	2016.0	67.0	3408.0	1944.0

CONSTRUCTION & MATERIALS

	Price	Chg	High	Low
Balfour Beatty	218.8	-2.0	296.5	217.6
CRH	2642.0	-9.0	2720.0	1971.5
Galliford Try	637.5	8.5	1104.0	512.0
Ibstock	235.2	-1.0	282.6	193.1
Marshalls	647.5	2.5	690.0	412.2
Polypipe Group	419.8	3.8	453.8	307.8

ELECTRICITY

	Price	Chg	High	Low
Contour Global	177.2	2.2	248.0	150.1
Drax Group	286.8	7.0	427.2	260.2
SSE	1155.0	0.0	1362.5	1008.0

ELECTRONIC & ELECTRICAL EQ.

	Price	Chg	High	Low
Halma	1997.5	16.5	2094.0	1237.0
Morgan Advanced M	255.4	1.8	363.0	237.0
Oxford Instrument	1348.0	-14.0	1424.0	842.0
Renishaw	3748.0	48.0	5650.0	3670.0
Spectris	2750.0	46.0	2898.0	1966.5

EQUITY INVESTMENT INSTRUM.

	Price	Chg	High	Low
Aberforth Smaller	1186.0	6.0	1394.0	1120.0
Alliance Trust	822.0	6.0	827.0	672.0
Apax Global Alpha	159.0	7.5	159.0	127.0
AVI Global Trust	772.0	2.0	781.0	660.0
Baillie Gifford J	810.0	11.0	869.0	663.0
Bankers Inv Trust	964.0	6.0	966.0	766.0
BBGI SICAV S.A. (	153.5	0.5	168.0	142.5
BlackRock Smaller	1382.0	0.0	1600.0	1160.0
BMO Global Smalle	1360.0	2.0	1495.0	1220.0
Caledonia Investm	3055.0	5.0	3110.0	2650.0
City of London In	430.5	3.0	436.0	376.0
Edinburgh Inv Tru	594.0	3.0	699.0	571.0
F&C Investment Tr	715.0	5.0	741.0	616.0
Fidelity China Sp	0.0	0.0	0.0	0.0
Fidelity European	256.5	3.0	257.5	202.0
Fidelity Special	262.5	4.0	278.0	220.0
Finsbury Growth &	935.0	1.0	941.0	740.0
GCP Infrastructur	128.0	0.4	130.8	122.2
Genesis Emerging	776.0	4.0	780.0	615.0
Greencoat UK Wind	140.2	-0.8	143.2	122.8
HarbourVest Globa	1716.0	2.0	1720.0	1288.0
Herald Investment	1288.0	16.0	1364.0	1055.0
HGCapital Trust	218.0	0.0	222.5	175.0
HICL Infrastructu	158.4	0.2	170.1	149.9
International Pub	157.0	0.2	163.4	146.8
JPMorgan American	480.0	4.0	485.0	386.5
JPMorgan Emerging	1040.0	-2.0	1050.0	759.0
JPMorgan Indian I	742.0	-8.0	790.0	566.0
JPMorgan Japanese	441.5	5.5	470.0	367.0
Jupiter European	838.0	4.0	895.0	666.0
Law Debenture Cor	590.0	6.0	636.0	534.0
Mercantile Invest	202.0	-0.5	219.8	168.0
Monks Inv Trust	942.0	6.0	946.0	710.0
Murray Internatio	1176.0	4.0	1208.0	1056.0
NB Global Floatin	89.6	-0.2	93.3	87.6
NextEnergy Solar	121.0	0.0	124.5	108.0
Pantheon Internat	2330.0	10.0	2330.0	1955.0
Perpetual Income	318.5	1.0	365.0	301.5
Pershing Square H	1440.0	4.0	1470.0	990.0
Personal Assets T	42400.0	150.0	42600.0	38900.0
Polar Capital Tec	1430.0	16.0	1434.0	1066.0
RIT Capital Partn	2125.0	15.0	2130.0	1892.0
Riverstone Energy	850.0	0.0	1282.0	840.0
Schroder Asia Pac	468.0	2.5	469.9	379.0
Scottish Inv Trus	833.0	0.0	902.0	748.0
Scottish Mortgage	552.5	3.5	568.3	441.4
Sequoia Economic	115.0	0.0	115.4	106.0
Smithson Investme	1252.0	10.0	1274.0	1000.2
Syncona Limited N	253.0	4.0	302.5	213.5
Temple Bar Inv Tr	0.0	0.0	0.0	0.0
Templeton Emergin	811.0	4.0	818.0	649.0
The Renewables In	127.8	-1.6	133.2	108.9
TR Property Inv T	418.5	-2.0	433.5	353.5
Vietnam Enterpris	461.5	6.5	472.0	420.0
VinaCapital Vietn	344.0	3.0	350.0	318.0
Witan Inv Trust	221.0	1.0	227.6	189.6
Woodford Patient	53.5	0.4	91.0	52.1
Worldwide Healthc	2755.0	5.0	2915.0	2325.0

FINANCIAL SERVICES

	Price	Chg	High	Low
3i Group	1121.0	4.0	1164.5	756.2
3i Infrastructure	284.0	-1.0	303.0	232.5
AJ Bell	418.0	-8.7	477.0	220.0
Allied Minds	69.9	0.4	87.1	37.3
Amigo Holdings	158.2	-7.0	297.5	154.0
Arrow Global Grou	272.0	1.4	274.8	167.2
ASA International	347.0	17.5	510.0	320.0
Ashmore Group	525.5	-3.5	530.5	337.0
Brewin Dolphin Ho	314.2	3.0	366.0	295.4
Charter Court Fin	313.0	7.0	375.0	228.8
City of London In	432.5	-3.0	440.0	360.0
CMC Markets	97.2	-2.3	197.0	77.4
Coats Group	82.2	-0.6	91.3	69.8
Georgia Capital	1000.0	0.0	1260.0	941.0
Hargreaves Lansdo	2092.0	13.0	2433.0	1633.0
IG Group Holdings	580.0	0.0	954.5	474.8
IntegraFin Holdin	384.0	0.5	406.1	269.0
Intermediate Capi	1395.0	15.0	1408.0	899.0
International Per	108.8	-1.8	248.8	107.2
Investec	511.0	4.0	561.0	423.4
IP Group	67.4	-0.5	131.2	66.9
John Laing Group	382.2	1.4	402.0	283.2
JTC	355.0	-3.0	440.0	287.0
Jupiter Fund Mana	379.8	1.3	450.2	287.6
Liontrust Asset M	796.0	6.0	800.0	532.0
LMS Capital	51.1	0.0	53.5	44.0
London Finance &	38.5	0.0	44.5	37.5
London Stock Exch	5638.0	-78.0	5790.0	3867.0
Man Group	167.1	-2.5	184.9	126.8
OneSavings Bank	382.0	7.6	447.4	330.0
Paragon Banking G	451.6	6.6	505.5	379.2
Plus500 Ltd (DI)	646.6	-6.2	2040.0	495.0
Provident Financi	409.2	5.0	692.6	394.9
Quilter	151.5	1.5	156.6	110.6
Rathbone Brothers	2175.0	15.0	2634.0	2085.0
Real Estate Credi	169.0	0.0	175.5	163.0
Record	32.0	0.0	42.1	27.3
River and Mercant	264.0	-4.0	330.0	212.0
S&U	2320.0	10.0	2605.0	1767.5
Sanne Group	735.0	6.0	735.0	450.0
Schroders	2997.0	19.0	3223.0	2334.0
Standard Life Abe	307.2	5.7	378.9	224.9
TP ICAP	317.2	0.3	324.5	267.2
Walker Crips Grou	27.0	0.0	39.0	24.0
XPS Pensions Grou	114.0	-3.0	181.0	95.0

FIXED LINE TELECOMS

	Price	Chg	High	Low
BT Group	190.1	3.1	264.7	187.0
TalkTalk Telecom	109.5	1.6	137.0	96.6
Telecom Plus	1340.0	4.0	1528.0	1010.0

FOOD & DRUG RETAILERS

	Price	Chg	High	Low
Greggs	2390.0	-54.0	2476.0	942.0
Morrison (Wm) Sup	204.6	-1.1	269.4	195.3
Ocado Group	1203.5	-16.5	1435.0	749.8
Sainsbury (J)	203.3	-3.6	341.5	187.9
SSP Group	688.0	2.0	744.4	615.1
Tesco	229.9	-5.3	266.2	189.6
UDG Healthcare Pu	791.5	3.5	850.0	551.0

FOOD PRODUCERS

	Price	Chg	High	Low
Associated Britis	2350.0	6.0	2638.0	2041.0
Bakkavor Group	110.8	-2.6	192.0	108.6
Cranswick	2488.0	-12.0	3454.0	2472.0
Greencore Group	226.8	0.4	230.4	162.9
Hilton Food Group	944.0	3.0	1088.0	884.0
Tate & Lyle	758.0	0.0	800.4	622.6
Unilever	5042.0	12.0	5091.0	3931.0

FORESTRY & PAPER

	Price	Chg	High	Low
Mondi	1821.0	31.5	2236.0	1584.0

GAS, WATER & MULTIUTILITIES

	Price	Chg	High	Low
Centrica	89.0	0.8	155.6	86.3
National Grid	842.0	8.5	889.2	748.7
Pennon Group	754.8	-0.4	792.8	684.2
Severn Trent	2026.0	-16.0	2153.0	1770.0
United Utilities	784.4	-8.6	873.6	682.4

GENERAL INDUSTRIALS

	Price	Chg	High	Low
Smith (DS)	379.6	12.6	513.4	292.2
Smiths Group	1615.0	27.5	1649.0	1279.5
Smurfit Kappa Gro	2672.0	96.0	3292.0	1934.0
Vesuvius	528.5	13.0	662.0	473.2

GENERAL RETAILERS

	Price	Chg	High	Low
Auto Trader Group	531.4	-12.6	606.0	388.5
B&M European Valu	357.1	-0.9	426.3	278.6
Card Factory	170.9	-2.1	212.4	162.6
Dixons Carphone	120.9	1.8	179.8	107.6
Dunelm Group	905.0	-21.5	981.0	482.8
Inchcape	616.5	9.0	796.5	486.6
JD Sports Fashion	610.8	-8.0	635.6	318.5
Just Eat	622.2	-18.6	883.4	533.8
Kingfisher	223.1	3.0	313.6	202.2
Marks & Spencer G	206.6	0.0	299.1	204.2

MAIN CHANGES UK 350

Risers		%	Fallers		%
Beazley	564.5	5.2	Ted Baker	898.5	-5.5
Melrose Industries	192.9	5.1	Funding Circle Hol	116.0	-4.8
Apax Global Alpha	159.0	5.0	Amigo Holdings	158.2	-4.2
Energean Oil & Gas	1032.0	4.8	Kainos Group	572.0	-4.0
Wood Group (John)	543.2	4.2	FDM Group Holding	862.0	-3.8
Aston Martin Lagon	1035.0	4.1	Sophos Group	440.7	-3.1
NMC Health	2420.0	4.0	Whitbread	4543.0	-3.0
Smurfit Kappa Grou	2672.0	3.7	Newriver Reit	170.4	-3.0
Hays	152.3	3.5	Just Eat	622.2	-2.9
Victrex plc	2016.0	3.4	Moneysup.	359.8	-2.8

	Price	Chg	High	Low
Next	5462.0	-18.0	5970.0	3991.0
Pets at Home Grou	202.8	-0.2	205.8	110.0
Sports Direct Int	228.4	-0.2	422.3	226.0
Ted Baker	898.5	-52.5	2378.0	800.0
Vivo Energy	122.0	-1.4	156.0	96.0
WH Smith	2116.0	10.0	2186.0	1697.0

HEALTH CARE EQUIPMETN & S.

	Price	Chg	High	Low
Assura	65.1	0.5	66.1	52.4
Convatec Group	149.8	3.8	239.0	118.6
Medidinic Intern	341.9	2.4	522.2	293.4
NMC Health	2420.0	93.0	4120.0	2192.0
Smith & Nephew	1756.5	10.5	1782.0	1258.0

HHOLD GDS & HOME CONSTR.

	Price	Chg	High	Low
Barratt Developme	0.0	0.0	0.0	0.0
Bellway	2909.0	15.0	3226.0	2419.0
Berkeley Group Ho	3783.0	-24.0	3981.0	3226.0
Bovis Homes Group	1073.0	-2.0	1177.0	828.0
Countryside Prope	291.4	1.2	353.2	270.0
Crest Nicholson H	359.8	2.6	404.8	296.4
McCarthy & Stone	139.0	0.5	142.7	103.6
Persimmon	2026.0	-4.0	2501.0	1859.5
Reckitt Benckiser	6559.0	-21.0	7155.0	5593.0
Redrow	554.0	-4.0	674.6	460.8
Taylor Wimpey	167.1	-0.6	192.3	129.3

INDUSTRIAL ENGINEERING

	Price	Chg	High	Low
Bodycote	774.5	13.0	1041.0	676.0
Hill & Smith Hold	1172.0	3.0	1516.0	902.5
IMI	1020.0	26.2	1242.0	870.0
Melrose Industrie	192.9	9.3	233.9	146.3
RHI Magnesita N.V	4638.0	60.0	5085.0	3318.0
Rotork	304.8	2.4	361.4	235.7
Spirax-Sarco Engi	8765.0	0.0	9400.0	5900.0
Weir Group	1531.5	49.5	1977.5	1240.0

INDUSTRIAL METALS & MINING

	Price	Chg	High	Low
Evraz	671.6	13.8	709.4	442.1
Ferrexpo	267.8	1.2	301.3	143.5

INDUSTRIAL TRANSPORTATION

	Price	Chg	High	Low
BBA Aviation	294.8	4.6	350.0	207.0
Clarkson	2635.0	25.0	2900.0	1878.0
Fisher (James) &	2055.0	0.0	2260.0	1600.0
Royal Mail	225.9	2.3	489.0	194.5

NON LIFE INSURANCE

	Price	Chg	High	Low
Admiral Group	2257.0	-11.0	2300.0	1897.0
Beazley	564.5	28.0	599.0	492.6
Direct Line Insur	332.8	1.0	366.5	304.9
Hastings Group Ho	201.0	0.0	274.2	174.0
Hiscox Limited (D	1733.0	15.0	1777.0	1418.0
Lancashire Holdin	684.0	3.5	725.5	530.0
RSA Insurance Gro	574.8	2.8	644.2	496.6
Sabre Insurance G	282.5	-4.0	294.0	249.0

LIFE INSURANCE

	Price	Chg	High	Low
Aviva	418.1	2.0	502.8	364.6
Legal & General G	269.4	0.2	291.2	223.7
Phoenix Group Hol	717.8	2.7	724.8	544.0
Prudential	1735.0	22.5	1824.0	1340.0
St James's Place	1085.5	4.0	1216.5	914.0

MEDIA

	Price	Chg	High	Low
4Imprint Group	2580.0	-40.0	2700.0	1800.0
Ascential	390.0	-6.2	434.8	337.2
Bloomsbury Publis	239.0	4.0	245.9	190.5
Centaur Media	47.0	0.0	56.5	34.7
Entertainment One	448.6	3.6	483.4	336.4
Euromoney Institu	1300.0	-4.0	1412.0	1132.0
Future	1052.0	10.0	1248.0	375.0
Goco Group	84.9	-2.0	132.0	64.6
Haynes Publishing	224.0	0.0	231.0	160.0
Huntsworth	94.4	5.0	132.5	81.0
Informa	827.0	-8.0	850.0	605.8
ITE Group	74.5	1.1	85.8	56.3
ITV	106.3	-0.8	172.0	104.7
Moneysupermarket	359.8	-10.2	417.7	264.0
Pearson	886.4	-4.6	1027.5	769.2
Reach	84.8	-1.4	86.7	54.6
Relx plc	1947.5	5.5	1973.5	1491.5
Rightmove	512.6	-8.0	585.1	420.9
STV Group	363.0	9.0	455.0	318.0
Tarsus Group	424.0	0.0	438.0	243.0
WPP	926.0	1.4	1301.0	800.4

MINING

	Price	Chg	High	Low
Acacia Mining	228.0	3.2	256.6	96.1
Anglo American	2260.5	20.5	2283.7	1464.6
Antofagasta	946.0	0.4	1022.5	727.2
BHP Group	2042.5	12.0	2064.5	1490.6
Centamin (DI)	116.2	-2.2	136.2	79.8
Fresnillo	786.6	-5.8	1106.0	724.8
Glencore	275.6	3.3	341.5	254.7
Hochschild Mining	215.6	-1.4	218.8	149.1
Kaz Minerals	584.0	3.2	846.4	436.7
Polymetal Interna	992.0	-9.5	1031.0	597.2
Rio Tinto	4828.5	10.5	4976.5	3486.0

MOBILE TELECOMS

	Price	Chg	High	Low
Inmarsat	556.2	-6.2	581.4	362.8
Vodafone Group	130.8	2.5	186.7	123.3

OIL & GAS PRODUCERS

	Price	Chg	High	Low
BP	527.3	4.3	598.3	485.9
Cairn Energy	163.2	3.8	250.0	140.0
Energean Oil & Ga	1032.0	47.0	1032.0	507.0
Premier Oil	80.2	0.4	143.6	55.6
Royal Dutch Shell	2565.5	10.0	2671.0	2213.0
Royal Dutch Shell	2570.0	4.5	2745.0	2227.0
Tullow Oil	208.2	4.8	266.3	165.2

OIL EQUIPMENT & SERVICES

	Price	Chg	High	Low
Hunting	560.0	9.0	849.0	453.6
Petrofac Ltd.	408.0	-2.0	663.4	381.5
Wood Group (John)	543.2	22.0	796.4	389.9

PERSONAL GOODS

	Price	Chg	High	Low
Burberry Group	2302.0	-4.0	2345.0	1623.5
PZ Cussons	224.5	-2.5	244.0	178.6

PHARMACEUTICALS & BIOTECH

	Price	Chg	High	Low
AstraZeneca	6464.0	84.0	6602.0	5325.0
BTG	836.5	0.5	853.0	496.2
Dechra Pharmaceut	2884.0	16.0	3168.0	2014.0
Genus	2626.0	-12.0	2944.0	2098.0
GlaxoSmithKline	1660.6	6.0	1670.0	1418.0
Hikma Pharmaceuti	1797.5	-4.5	2025.0	1510.5

REAL ESTATE INVEST. & SERV.

	Price	Chg	High	Low
BMO Commercial Pr	115.8	0.0	149.6	110.8
Capital & Countie	214.7	-1.3	285.3	209.5
CLS Holdings	226.5	4.5	255.0	195.4
Daejan Holdings	5600.0	-100.0	6400.0	5420.0
Grainger	236.2	2.0	278.5	205.8
NewRiver REIT	170.4	-5.2	280.5	163.4
Safestore Holding	643.0	4.5	658.5	499.4
Savills	894.0	-6.5	949.5	678.5
St. Modwen Proper	427.5	0.0	441.5	365.0
UK Commercial Pro	86.2	-1.3	92.7	81.0

REAL ESTATE INVEST. TRUSTS

	Price	Chg	High	Low
Big Yellow Group	1010.0	-4.0	1062.0	852.5
British Land Comp	535.4	3.6	660.2	523.0
Derwent London	3026.0	0.0	3328.0	2761.0
Great Portland Es	678.8	-2.4	773.6	652.3
Hammerson	274.2	5.6	529.0	266.9
Intu Properties	81.8	0.7	201.5	74.7
Land Securities G	839.2	4.2	943.6	791.8
LondonMetric Prop	207.8	1.2	215.2	172.7
Primary Health Pr	135.2	-0.8	139.0	106.4
SEGRO	754.2	1.0	758.6	585.2
Shaftesbury	814.0	1.5	932.0	803.0
Tritax Big Box Re	159.3	0.8	159.7	129.0
Unite Group	1076.0	32.0	1076.0	797.5
Workspace Group	865.0	-10.5	1088.0	789.5

SOFTWARE & COMPUTER SERV.

	Price	Chg	High	Low
Avast	343.2	-0.2	345.8	228.2
Aveva Group	3942.0	-62.0	4170.0	2284.0
Computacenter	1324.0	-15.0	1580.0	952.0
FDM Group (Holdin	862.0	-34.0	1000.0	734.0
Funding Circle Ho	116.0	-5.8	440.0	113.2
Kainos Group	572.0	-24.0	676.0	340.0
Micro Focus Inter	1677.4	-11.8	2491.6	1434.4
Playtech	455.0	3.2	560.4	361.8
Sage Group	805.2	-1.8	820.4	525.6
Softcat	925.0	-15.0	993.5	565.0
Sophos Group	440.7	-14.3	539.5	298.2

SUPPORT SERVICES

	Price	Chg	High	Low
Aggreko	792.0	9.0	882.0	691.8
Ashtead Group	2246.0	43.0	2438.0	1586.5
BCA Marketplace	242.6	0.0	247.0	178.5
Bunzl	2183.0	6.0	2551.0	2059.0
Capita	118.6	-0.2	164.1	99.9
DCC	6768.0	6.0	7390.0	5555.0
Diploma	1496.0	18.0	1634.0	1150.0
Electrocomponents	605.0	10.6	761.6	480.0
Equiniti Group	213.0	-4.0	266.0	186.2
Essentra	423.2	3.2	507.0	325.4
Experian	2430.0	-2.0	2463.0	1728.5
Ferguson	6012.0	48.0	6556.0	4749.0
G4S	195.5	-1.0	282.0	175.9
Grafton Group Uni	755.0	-2.0	937.0	630.0
Hays	152.3	5.2	212.0	135.7
Homeserve	1138.0	-14.0	1263.0	849.0
Howden Joinery Gr	496.1	-0.6	528.4	416.4
Intertek Group	5584.0	44.0	6014.0	4387.0
Network Internati	609.0	-2.0	611.0	500.0
Pagegroup	458.6	12.6	623.5	415.0
PayPoint	904.0	2.0	1118.0	748.0
Rentokil Initial	424.4	3.2	429.4	284.8
Robert Walters	504.0	4.0	475.0	814.0
Serco Group	141.9	-1.9	145.8	84.1
SIG	127.1	0.0	153.0	102.2
Travis Perkins	1308.0	-1.5	1465.0	970.0

TOBACCO

	Price	Chg	High	Low
British American	3064.0	-0.5	4222.5	2375.0
Imperial Brands	2122.0	-6.0	2987.5	1846.8

TRAVEL & LEISURE

	Price	Chg	High	Low
Carnival	3565.0	101.0	5000.0	3412.0
Cineworld Group	248.0	-0.9	323.6	246.9
Compass Group	1964.5	5.0	1976.5	1483.0
Domino's Pizza Gr	255.8	-2.2	350.6	224.4
EI Group	283.0	-0.2	285.0	152.0
FirstGroup	110.8	0.8	116.6	79.3
Flutter Entertain	6914.0	-68.0	8390.0	5525.0
Go-Ahead Group	2194.0	20.0	2208.0	1480.0
Greene King	648.8	-0.8	704.4	472.8
GVC Holdings	635.2	13.4	1170.0	507.5
InterContinental	5508.0	19.0	5575.0	3958.4
International Con	453.8	3.0	711.4	439.5
Marston's	121.8	-1.3	124.7	89.9
Merlin Entertainm	449.8	0.2	450.5	307.1
Millennium & Copt	685.0	5.0	685.0	436.0
Mitchells & Butle	305.0	-1.5	309.5	238.0
National Express	421.8	1.8	433.2	361.4
PPHE Hotel Group	1850.0	0.0	1990.0	1490.0
Rank Group	0.0	0.0	0.0	0.0
Restaurant Group	152.0	2.0	221.9	111.9
Stagecoach Group	138.3	0.3	177.0	115.5
TUI AG Reg Shs (D	855.8	14.8	1636.0	698.0
Wetherspoon (J.D.	1581.0	4.0	1592.0	1066.0
Whitbread	4543.0	-142.0	5114.0	3883.0
William Hill	163.3	-1.0	300.2	132.3
Wizz Air Holdings	3678.0	76.0	3696.0	2329.0

AIM 50

	Price	Chg	High	Low
Abcam	1295.0	77.0	1539.0	1017.0
Advanced Medical	290.0	2.0	370.0	260.0
Alliance Pharma	69.8	-0.2	95.6	60.0
ASOS	2232.0	62.0	6228.0	2107.0
Blue Prism Group	1449.0	-23.0	2575.0	1040.0
Camellia	10450.0	-200.0	11850.0	9100.0
CareTech Holding	374.0	-1.0	406.0	325.0
Central Asia Meta	210.0	3.0	266.5	200.5
Clinigen Group	953.0	3.0	1069.0	721.0
CVS Group	873.5	17.0	1153.0	395.0
Dart Group	782.5	2.0	1017.0	751.0
Diversified Gas &	114.0	0.5	134.0	100.0
Draper Esprit	544.0	4.0	645.0	458.0
Eland Oil & Gas	120.4	2.4	134.5	97.0
EMIS Group	1230.0	-10.0	1242.0	864.0
Fevertree Drinks	2079.0	-221.0	3956.0	1983.0
First Derivatives	3020.0	-65.0	4390.0	2050.0
Frontier Developm	973.0	19.0	1385.0	740.0
Gamma Communicati	1015.0	-15.0	1195.0	688.0
GB Group	583.0	11.0	631.0	410.5
Gooch & Housego	1182.5	2.5	1880.0	954.0
Hurricane Energy	45.7	0.2	60.8	39.0
Impax Asset Manag	251.0	-9.0	295.0	184.0
Iomart Group	326.5	0.0	475.0	308.0
IQE	64.8	13.2	112.5	51.6
James Halstead	512.0	2.0	532.0	367.0
Johnson Service G	169.4	3.0	172.0	113.6
Keywords Studios	1677.0	-23.0	2065.0	900.0
Learning Technolo	113.8	1.8	166.5	62.2
M&C Saatchi	340.0	0.0	394.0	270.0
M. P. Evans Group	670.0	24.0	800.0	637.0
Majestic Wine	256.0	-3.0	472.0	219.0
Midwich Group	568.0	-4.0	685.0	491.5
Mortgage Advice B	604.0	24.0	720.0	490.0
Next Fifteen Comm	616.0	-8.0	658.0	469.0
Nichols	1680.0	20.0	1840.0	1240.0
Numis Corporation	250.5	4.0	433.0	221.5
Polar Capital Hol	580.0	-4.0	680.0	448.0
Purplebricks Grou	110.0	-3.0	308.4	90.0
Redde	122.2	-0.2	196.0	90.0
Renew Holdings	394.0	-4.0	436.5	333.0
RWS Holdings	636.0	5.0	652.0	415.5
Scapa Group	201.0	35.4	473.4	157.0
Secure Income Rei	405.0	4.0	414.0	371.0
Serica Energy	120.8	-1.2	142.0	68.2
Smart Metering Sy	518.5	-1.0	665.0	480.0
Telford Homes	350.5	-1.5	430.0	267.0
Thorpe (F.W.)	326.0	0.0	340.0	248.0
Watkin Jones	200.0	0.0	232.5	192.2
Young & Co's Brew	1600.0	-25.0	1885.0	1322.5
Young & Co's Brew	1140.0	60.0	1300.0	1030.0

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EU SHARES

	Price	Chg	High	Low
AB INBEV	85.70	1.20	91.14	56.32
ADIDAS N	283.15	-0.40	285.00	178.30
AIR LIQUIDE	124.45	1.45	124.95	101.85
AIRBUS BR	132.62	1.86	133.86	77.50
ALLIANZ	216.10	1.25	218.70	170.50
AMADEUS IT GRP BR-A	73.34	0.00	82.20	58.06
ASML HLDG	205.90	3.70	207.85	130.12
AXA	23.68	0.15	23.99	18.40
BANCO SANTANDER	4.13	0.15	4.82	3.80
BASF N	63.30	1.91	84.80	57.26
BAYER N	60.95	1.05	96.97	52.00
BBVA	4.88	0.14	6.33	4.48
BMW	69.24	2.57	86.71	61.31
BNP PARIBAS A	42.93	0.93	56.94	38.14
CRH PLC	29.47	-0.05	34.87	26.53
DAIMLER N	48.21	2.01	59.99	44.54
DANONE	75.52	0.12	76.70	59.72
DEUTSCHE POST N	30.16	0.65	32.20	23.43
DEUTSCHE TELEKOM N	14.77	0.08	15.88	13.36
ENEL N	6.27	0.00	6.62	4.22
ENGIE	13.97	0.15	14.28	11.31
ENI N	14.39	0.07	16.71	13.39
ESSILORLUXOTT	119.30	0.25	129.55	95.50
FRESENIUS	45.26	0.22	71.00	38.50
IBERDROLA	8.56	0.05	9.13	5.81
INDITEX	27.54	0.17	29.28	21.85
ING GROUP	10.27	0.20	13.28	9.09
INTESA SANPAOLO N	2.04	0.02	2.66	1.80
KERING	524.00	-3.20	539.80	351.70
KON AH DEL BR	20.49	-0.07	24.01	18.60
L'OREAL	250.30	0.00	257.80	182.00
LINDE	184.70	3.40	0.00	0.00
LVMH	383.30	-1.50	389.45	242.30
MUENCHENER RUECKV N	223.00	-1.20	228.70	180.00
NOKIA	4.61	0.02	5.76	4.17
ORANGE	13.22	0.07	15.25	13.08
ROY.PHILIPS	42.19	1.02	42.35	29.05
SAFRAN	136.45	3.20	137.20	99.98
SANOFI	75.86	0.45	80.44	71.32
SAP I	112.88	1.18	125.00	84.02
SCHNEIDER EL	77.90	1.40	81.18	57.54
SIEMENS N	102.40	3.10	121.40	90.90
SOCIETE GENERALE	23.03	0.70	35.06	20.81
TELEFONICA	7.27	0.06	8.06	6.59
TOTAL	48.86	0.67	55.39	44.23
UNILEVER	54.31	0.38	55.40	45.30
VINCI	93.30	0.32	94.96	69.98
VIVENDI	24.68	-0.21	26.69	20.40
VOLKSWAGEN VZ I	156.50	5.10	163.70	131.02

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COMMODITIES

Gold	1427.75	-11.95
Silver	16.39	0.07
Brent Crude	62.47	0.79
Krugerrand	1448.65	7.10
Palladium	1500.00	-22.00
Platinum	849.00	-8.00
Tin Cash Official	17775.00	45.00
Lead Cash Official	2071.00	-71.00
Zinc Cash Official	2398.00	-32.00
Copper Cash Official	6055.00	-10.00
Aluminium Cash Official	1833.00	-25.50
Nickel Cash Official	14460.00	-140.00
Aluminium Alloy Cash Official	1270.00	18.00
Cocoa Futures	2523.00	50.00
Coffee 'C' Futures	102.48	-2.62
Feed Wheat Futures	146.00	-0.35
Soybeans Futures Continuation Contract	885.40	-2.60

CREDIT & RATES

BoE IR Overnight	0.750	0.00
BoE IR 7 days	0.750	0.00
BoE IR 1 month	0.750	0.00
BoE IR 3 months	0.750	0.00
BoE IR 6 months	0.750	0.00
LIBOR Euro - overnight	-0.468	0.00
LIBOR Euro - 12 months	-0.340	0.00
LIBOR USD - overnight	2.360	0.00
LIBOR USD - 12 months	2.188	0.02
Halifax mortgage rate	3.990	0.00
Euro Base Rate	0.000	0.00
Finance house base rate	1.000	0.00
US Fed funds	2.50	0.00
US long bond yield	2.61	0.03
Euro Euribor	-0.401	0.00
The vix index	12.61	-0.92
The baltic dry index	2191.00	21.00
Markit iBoxx EUR	244.86	0.24
Markit iBoxx GBP	349.46	0.83
Markit iBoxx USD	255.58	0.21

WORLD INDICES

	Price	Chg	%chg
FTSE 100	7556.86	41.93	0.56
FTSE 250	19752.34	104.33	0.53
FTSE All-Share	4124.22	22.20	0.54
FTSE AIM All-Share	920.56	4.35	0.47
S&P 500	3005.47	20.44	0.68
Dow Jones I.A.	27349.19	177.29	0.65
Nasdaq Composite	8251.40	47.27	0.58
Xetra DAX	12490.74	201.34	1.64
CAC 40	5618.16	51.14	0.92
Swiss Market Index	9965.15	42.78	0.43
ISEQ Overall Index	6322.90	38.05	0.61
FTSEurofirst 300	1540.31	15.05	0.99
Hang Seng	2899.94	12.97	0.45
Shanghai Composite	2886.97	-37.23	-1.27
STI Index	3371.19	16.02	0.48
ASX All Ordinaries	6812.50	31.30	0.46

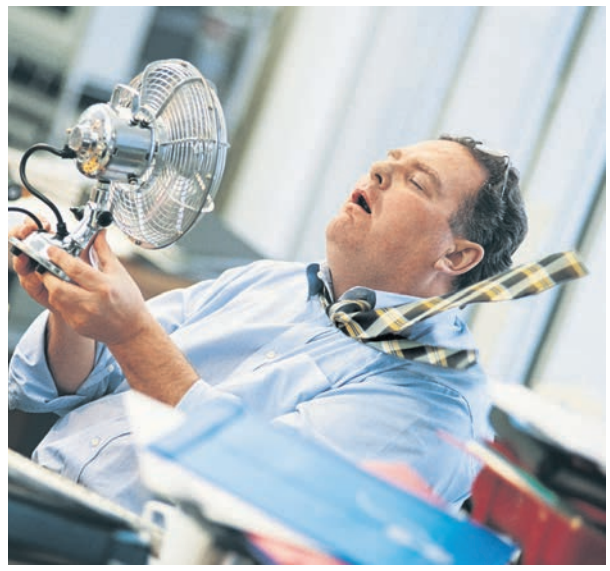
US SHARES

	Price	Chg	High	Low
3M	177.52	2.88	219.75	159.32
ABBOTT LABORATOR	88.74	0.67	88.76	62.87
ADOBE	307.88	-0.67	313.11	204.95
ALPHAB RG-C-NV	1146.21	8.14	1289.27	970.11
ALPHABET-A	1148.05	8.84	1296.98	977.66
AMAZON.COM	1994.49	8.86	2050.50	1307.00
AMERICAN EXPRESS	128.20	2.20	129.34	89.05
APPLE	208.84	1.62	233.47	142.00
AT&T	32.09	-0.04	34.37	26.80
BANK OF AMERICA	30.25	0.68	31.91	22.66
BERKSHIRE HATH RG-B	206.46	1.62	224.07	186.10
BOEING CO	373.07	-0.35	446.01	292.47
CATERPILLAR	138.10	2.86	159.37	112.06
CHEVRON	125.82	0.51	128.55	100.22
CISCO SYSTEMS	57.71	-0.02	58.26	40.25
CITIGROUP	71.99	0.88	75.24	48.42
COCA-COLA CO	54.33	3.11	54.64	44.25
COMCAST-A	44.32	0.47	45.26	32.61
DOW	52.62	1.74	0.00	0.00
EXXON MOBIL	75.37	0.30	87.36	64.65
FACEBOOK-A	202.36	0.04	218.62	123.02
GOLDMAN SACHS GR	219.43	5.43	245.08	151.70
HOME DEPOT	213.08	1.81	219.30	158.09
IBM	150.38	0.64	154.36	105.94
INTEL	51.75	0.40	59.59	42.36
JOHNSON & JOHNSO	128.84	0.20	148.99	121.00
JPMORGAN CHASE	116.36	2.09	119.24	91.11
MASTERCARD RG-A	278.97	0.36	280.63	171.89
MCDONALD'S	214.31	-0.69	216.26	153.13
MEDTRONIC	101.61	0.37	102.74	81.66
MERCK	82.03	0.82	87.07	62.38
MICROSOFT	139.29	0.86	140.67	93.96
NETFLIX	307.30	-3.32	386.80	231.23
NIKE -B-	86.70	0.73	90.00	66.53
ORACLE	57.45	-0.15	60.50	42.40
PAYPAL HOLDINGS	120.22	1.53	121.48	74.66
PEPSICO	130.74	0.46	135.24	104.53
PEPSICO	118.61	0.56	119.74	101.06
PFIZER	43.09	0.27	46.47	37.14
PHILIP MRRS INT	86.75	-0.20	92.74	64.67
PROCTER&GAMBLE	113.85	-1.45	116.52	77.54
TRAVELERS COS	147.50	-2.21	155.09	111.08
TWITTER	37.90	0.32	44.39	26.19
UNITEDHEALTH GRO	255.01	-0.31	287.94	208.07
UTD TECHS	134.94	1.99	144.40	100.48
VERIZON COMM	55.48	-0.02	61.58	50.05
VISA RG-A	180.90	0.33	181.84	121.60
WALGREENS BOOTS	54.65	0.71	86.31	49.31
WALMART	112.09	-0.73	115.49	85.78
WALT DISNEY	141.26	0.42	145.43	100.35
WELLS FARGO	47.20	0.72	59.53	43.02

OFFICE POLITICS

How to survive the summer heatwave in the workplace

It's that time of year when we all moan that it's too hot, but what can we do about it?



No one has the energy to do anything, so while you'll be slower to get stuff done, that's fine, as others will be slow too

Benedict Spence

THE HEATWAVE is the worst time of year for the office worker. It's that awful, sweaty season when resolve – and deodorants – fail en masse.

Lethargy permeates the building, work and life slows, and you curse your paycheck for not being able to afford a balcony on your box flat's window.

Not that you're keen to get home. At least the office has air conditioning (if only Mike in facilities could get off his backside and fix the rattling). The nights pass in a haze of sleepless moisture as you lie, gazing at the ceiling, desperate for the embrace of sleep or death – whichever comes first.

It's been six months since you vowed to get in shape, and now you curse your pallid, podgy self. Damn your laziness – if only you hadn't been so lax before, the heat wouldn't be preventing your lumbering body from hoisting itself about now.

And that's before you all remember that Boris Johnson is becoming Prime Minister today, which I'm sure is going to do wonders for the temperament of London's hot-and-bothered classes.

I'm working from home this week, which means I'll be riding out the heat bare-chested, with nothing but tiny, tiny tennis shorts to hide my shame, windows cast open and unfettered access to the freezer. For the rest of you, it's going to be a rough couple of days.

There are some things you can do to make life a little easier, though.

The first is to avoid the inferno of the commute, which, as we all know, is caused by the early morning rush and crush as everyone tries to get the Tube at the same time.

Intelligent life is meant to learn from its mistakes, and it is perhaps a sign of how backwards we are as humans that commutes aren't already staggered to ease congestion.

Getting the Tube 15 minutes earlier – before the rest of the fetid workforce has clambered aboard the Northern Line – can save you a lot of hassle. The early morning is cooler, and you'll be calmer. Though don't all follow this advice at the same time, obviously.

In terms of attire, shirtsleeves are acceptable, but short-sleeved shirts remain verboten. And sorry chaps, linen trousers, rather than shorts. You aren't at prep school.

The next thing, and I cannot stress this enough, is the importance of hygiene – and, perhaps controversially, it is aimed just as much at women as at men, maybe more so. A 2015 study suggested that four in five women in the UK don't shower every day.

Now, far be it from me to tell women what to do with their lives. It is 2019.

All I'm saying is, the seasons don't care about your empowerment. The sun will simmer you like it cooks everyone else, unleashing a wave of biological warfare upon the world the likes of which hasn't been seen since... well, last year's heatwave.

Mellifluous odours may be a potent weapon against creeps on the Tube, but they will also take the lives of your coworkers and clients with them. In the heat, showers and deodorant are your friends.

Now, work will be slow. No one has the energy to do anything, so while you'll be slower to get stuff done, that's fine, as others will be slow too. So that fear you have? Yes, it's misplaced.

No work is getting done today. Trust me. Now, just avoid the news for the rest of the week, and, you never know, it might be rather pleasant.

Expedia

ESCAPE THE COUNTRY

Expedia
Free

Your clothes are drenched with sweat, your hair has gone frizzy with the heat, and every breath fills your lungs with stale hot air. Yes, you've been stuck on the Central Line for the last half hour, jammed in with London's sweaty commuters. Why are you torturing yourself with this daily journey to the office inside a metal heat trap? It's time to book a trip to a cooler climate using the Expedia app. I've heard Antartica is lovely at this time of year.

Benedict Spence is a freelance writer.

COFFEE BREAK

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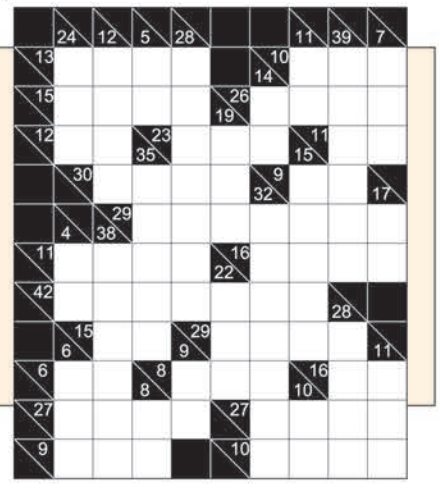
SUDOKU

Place the numbers from 1 to 9 in each empty cell so that each row, each column and each 3x3 block contains all the numbers from 1 to 9 to solve this tricky Sudoku puzzle.

9	3		8		4			2
	4		7			3		
	6			2			4	
				3	7			
		9	6		8	5		
			2	9				
	9			5			3	
		4			1		6	
5			3		2		1	9

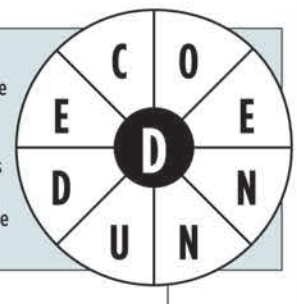
KAKURO

Fill the grid so that each block adds up to the total in the box above or to the left of it.
You can only use the digits 1-9 and you must not use the same digit twice in a block. The same digit may occur more than once in a row or column, but it must be in a separate block.

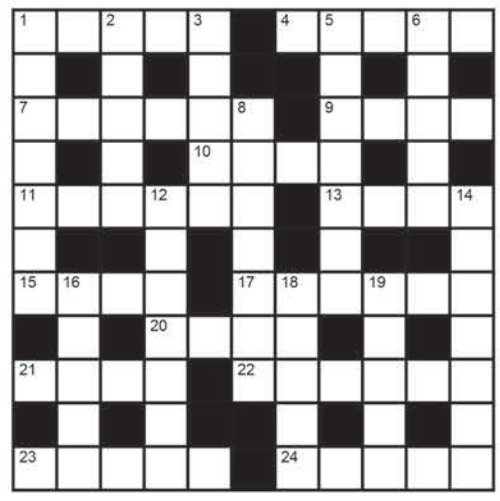


WORDWHEEL

Using only the letters in the Wordwheel, you have ten minutes to find as many words as possible, none of which may be plurals, foreign words or proper nouns. Each word must be of three letters or more, all must contain the central letter and letters can only be used once in every word. There is at least one nine-letter word in the wheel.



QUICK CROSSWORD



ACROSS

1 Medieval musical instrument (5)
4 Titled peers of the realm (5)
7 Anne ___, second wife of Henry VIII (6)
9 Heap (4)
10 Set of two (4)
11 Feeling of ill-will arousing active hostility (6)
13 Make changes in text (4)
15 Work for reward (4)
17 National flag (6)
20 Have supper (4)
21 Settee (4)
22 Walk lightly and stealthily (6)
23 At no time in the past or future (5)
24 Resilient (5)

DOWN

1 Bony enclosing wall of the chest (7)
2 Curry dish cooked and served in a flat-bottomed metal pot (5)
3 South American rodent bred for its fur (known as nutria) (5)
5 Tyrannise (7)
6 State in India (5)
8 Coming into being (7)
12 Authoritative command (7)
14 Place where leather is made (7)
16 In a higher position (5)
18 Horse's sound (5)
19 Bury or entomb (5)

LAST ISSUE'S SOLUTIONS

QUICK CROSSWORD

T	E	P	I	D	■	O	■	T	A	R
E	■	O	■	E	N	N	U	I	■	E
L	O	U	S	E	■	C	■	A	L	P
E	■	R	■	D	R	E	A	R	■	L
P	O	S	T	■	O	■	G	A	L	A
H	■	■	O	V	U	L	E	■	■	C
O	A	F	S	■	G	■	S	A	F	E
N	■	A	S	S	E	T	■	L	■	M
I	N	N	■	O	■	A	B	O	D	E
S	■	C	R	A	B	S	■	N	■	N
T	R	Y	■	K	■	K	N	E	L	T

KAKURO

3	2	1	6	4	■	5	6	9
8	5	4	7	9	■	1	2	8
■	6	2	9	■	2	4	1	6
3	1	■	8	5	9	7	■	■
6	3	1	■	2	7	■	3	8
8	4	2	7	1	3	6	5	9
9	7	■	9	4	■	1	2	3
■	■	9	8	3	2	■	1	7
2	3	4	1	■	3	9	8	■
5	9	8	■	3	1	7	4	2
1	5	7	■	7	5	8	6	9

SUDOKU

7	3	5	9	4	6	8	2	1
4	1	8	3	2	7	6	9	5
6	9	2	1	5	8	4	7	3
3	8	7	2	1	5	9	6	4
9	5	4	6	8	3	7	1	2
1	2	6	7	9	4	3	5	8
5	6	1	4	3	9	2	8	7
8	4	9	5	7	2	1	3	6
2	7	3	8	6	1	5	4	9

WORDWHEEL

The nine-letter word was **SHEEPSKIN**

FORUM

EDITED BY RACHEL CUNLIFFE

Boris won the Number 10 keys – now he must win an election

Olivia Utley

Building a broader coalition of Tory supporters might be the trickier of the challenges facing our new Prime Minister

IF IT wasn't clear before yesterday's conclusion of the Tory leadership race, it sure is now: Britain is facing a General Election, and sooner rather than later.

Every incoming Prime Minister is greeted with trepidation, sometimes edging into scepticism. That is normal in a country which has traditionally frowned on cults of personality. But the "Gaukward squad" of recalcitrant Tory MPs isn't just sceptical – it is baying for Boris Johnson's blood. And he hasn't even walked through the door yet.

On Monday, former Foreign Office minister Sir Alan Duncan launched a blistering preemptive attack on the new Tory leader, saying that he feared Boris was going to go "smack into a crisis of government".

Then yesterday, Anne Milton resigned as skills minister, citing "grave concerns" about the impact of a no-deal Brexit.

While Boris is taking measurements for the curtains of Number 10, it is quite possible that this dissatisfaction from the Remainer wing of his own party will bubble over during the course of the summer, leading to a vote of no confidence in the government, and a General Election in the autumn.

If, on the other hand, the giddy excitement generated by the new PM in the other factions of the party (Priti Patel could hardly contain herself on the BBC yesterday) proves more powerful than the negativity, Boris may be able to ride the wave of optimism and succeed where Theresa May failed in getting a Brexit deal through parliament by 31 October.

In that case, could the new Prime Minister – a man who craves popularity, loves to be loved, and barely has a working majority in the House of Commons – really resist the temptation to capitalise on his victory and call a General Election in the spring?

If his gung-ho speech yesterday is anything to go by, the new Prime Minister – fresh from his pulverisation of Jeremy Hunt (whom he beat with 66 per cent of the vote) – is pretty confident that he can win another popularity contest against another Jeremy.

The problem, though, is that General Elections aren't the same as popularity contests.

Yes, a Brexit-supporting Conservative party might well win a slightly higher share of the vote than a Remain-supporting Labour (if indeed that is Labour's new policy). But translating those votes into the kind of thumping parliamentary majority necessary to push through a controversial Brexit policy would prove very tricky indeed.

As we learnt in 2017, a Conservative party which caters for "citizens of somewhere" – rural, elderly, Brexit voters – is capable of making big dents in Labour heartland strongholds, but if it can't also appeal to young urban liberals in places like Battersea – or, indeed, the new Prime Minister's own constituency of Uxbridge & South Ruislip – it will get egg on its face in parliament.

In order to achieve a majority, Boris will have to win back metropolitan liberals for whom "Tory" is, once again, a dirty word. And he needs to do it with policies based on something other than Brexit.

Obviously, given the tight time frame, any promises made now will be little more than just that: promises. But for Boris – a natural social liberal despite how certain sections of the media have painted him as a dangerous, right-wing, Trumpian populist – policy vows which remind young people of the London mayor they knew and loved could go a very long way.

One option he may consider is putting his weight behind the legalisation of recreational cannabis.

Since the partial legalisation of medical cannabis last year, the drug has been in the news pretty much every week, and the middle-class, metropolitan graduates that the Tories should be targeting are yearning for more reform.

From his own Telegraph columns, it's clear that Boris would like to be a big-spending Prime Minister – and according to a report by the Institute of Economic Affairs, legalising the cannabis industry could bring in a very handy £1bn a year in tax revenues to fund all those tax cuts and public spending promises.

Another option would be proposing sweeping reforms to animal welfare laws. As Theresa May learnt to her cost in 2017 when she professed her support for fox hunting, animal welfare is a hot-button issue, and in London in particular – where veganism is in vogue – any policy which capitalises on this sentiment would be an easy (and inexpensive) way to signal that the Conservatives aren't just an old-fashioned party for rural England.

Brexit is, of course, the headline headache for the incoming Downing Street team. But given the precarious parliamentary position and the near inevitability of an imminent General Election, building a broader coalition of Conservative supporters might well turn out to be the trickier of the challenges facing our new Prime Minister.

Boris has spent the last 40 years itching to get hold of the keys to Number 10. If he wants to hold onto them for longer than a few months, he must offer a carrot or two to metropolitan liberals – and fast.

Olivia Utley is deputy editor at TheArticle.

Citizens' assemblies would hand power to the establishment's so-called experts

Paul Ormerod

CITIZENS' assemblies have become the height of fashion. The London borough of Camden is currently holding one on how to reduce carbon emissions in the area.

Last month, Nicola Sturgeon announced plans to set one up to consider constitutional issues in Scotland. The Irish government's one on abortion featured in the 2018 referendum on the matter.

The basic idea is that small numbers of citizens, reflecting the socio-demographic characteristics of the population, are selected at random.

The assembly considers a particular topic. Members get the chance to discuss the matter in much more depth than they would usually do. At the close, recommendations are made to the political authority which set the assembly up.

It all sounds plausible. But economic theory gives us good reasons to be very suspicious of the concept.

One feature of the assemblies is that they are addressed by "experts", who can be questioned by members. This is intended to raise the level of both debate and understanding among the ordinary people who make up the assembly.

Imagine, however, that a citizens' assembly had been used in 2016 instead of the Brexit referendum to decide the UK's position in Europe.

The overwhelming majority of UK economists were opposed to Brexit. The so-called experts would have spoken on the Treasury's economic forecasts in Project Fear. The hapless assembly members would have been assured that a deep and immediate recession would follow any decision to leave the EU.

Of course, after the event, everyone now knows that this expertise was misplaced.

But an important concept in behavioural economics, supported by a lot of empirical evidence, is that of "authority bias". People in authoritative positions tend to be trusted. It would have been very difficult for assembly members to go against the expert advice in a Brexit assembly.

A famous experiment by Stanley Milgram in 1963 showed that many people were willing to administer painful electric shocks to others when instructed by a doctor. The shocks, of course, were imaginary, but the participants supposedly administering them to an unseen stranger did not know this. The findings have been repeated many times.

Experts in the social sciences increasingly share a set of metropolitan liberal values. It is these experts who will be presented to assemblies.

Economic theory is in essence about how agents – people, firms, governments – decide to allocate scarce resources. An assembly would simply not be properly equipped to consider many policy issues without first of all being given a thorough understanding of the fundamental principles of economics.

One in particular, namely opportunity cost, is essential. When an option is chosen, this is the "cost" incurred by not enjoying the benefit associated with the best alternative choice. The concept would have to play a major role in any discussion of climate change, for example.

Strange as it may seem, this idea never seems to be put forward by advocates of the assemblies.

Representative democracy, for all its faults, remains a much better way of making decisions than handing yet more power to so-called experts.

Paul Ormerod is an economist at Volterra Partners LLP, a visiting professor in the Department of Computer Science at UCL, and author of Against the Grain: Insights of an Economic Contrarian.

LETTERS
TO THE EDITOR

Drive on

The graduated licensing proposal from last week, which would bar novice drivers from being on the roads at night, is a poorly considered policy idea which will hamper social mobility and do little to improve road safety. There are legitimate concerns about young drivers' safety records, but the experience of Australia and New Zealand suggests that graduated licensing does not reduce this problem.

Graduated licensing's broader effects on young people also merit consideration. Most young people learn to drive to travel to college or gain employment. If we place restrictions on their driving, we restrict their prospects – for instance, those needing to drive at night for work.

There's also a big question mark over how law enforcement will catch young people driving after 11pm cost-efficiently, and without inconveniencing plenty of other drivers.

The most dramatic way we can improve road safety in this country – which is already one of the safest in the world for driving – is to change drivers' attitudes, for instance, by reducing road rage, bad manners, or the use of mobiles. This requires training and awareness, not graduated licensing.

Ian McIntosh, chief executive, RED Driving School

BEST OF TWITTER

Congratulations @BorisJohnson 4 a campaign well fought. You'll be a great PM for our country at this critical moment! Throughout campaign you showed optimism, energy & unbounded confidence in our wonderful country & we need that. All best wishes from the entrepreneur :-)
@Jeremy_Hunt

Congratulations @BorisJohnson on becoming the next Prime Minister of the United Kingston
@IvankaTrump

Boris Johnson – the man who will at last unite the peoples of the Jamaican capital, Kingston-upon-Thames and Kingston-upon-Hull
@kayaburgess

We look forward to working constructively w/ PM @BorisJohnson when he takes office, to facilitate the ratification of the Withdrawal Agreement and achieve an orderly #Brexit. We are ready also to rework the agreed Declaration on a new partnership in line with #EUCO guidelines
@MichelBarnier

This is French for "bring it on, Bojo!"
@AlexTaylorNews

Boris Johnson is #NotMyPM.*
*But only because the Queen hasn't invited him to form a government yet
@wallaceme

I feel like Britain is about to learn why Willy Wonka didn't select Augustus Gloop to run the chocolate factory.
@JamieRoss7

Finally a Turk is leading Great Britain. Big thanks go to Brexit supporters who made this happen
@ragipsoylu

WE WANT TO HEAR YOUR VIEWS **E:** theforum@cityam.com **COMMENT AT:** cityam.com/forum **:** @cityam

Time for the Liberal Democrats to decide what they stand for

Joe Zammit-Lucia

THE LIBERAL Democrats have a new, young, energetic, female leader and are riding high in the polls. So with the two main parties in disarray, even now one of them has finally changed managers, can the Lib Dems break through the electoral system and overcome the political duopoly we have been cursed with for decades?

The opportunity looks better today than it has for a considerable time. Does the party have what it takes to succeed? Here are some suggestions of what it might take.

The first is about mentality.

For a long time the Lib Dems have thought of themselves, and behaved, as the third party; the party of protest; the party of "none of the above".

Can Jo Swinson change that mentality so that they start seeing themselves as a party of government, behaving with the boldness, self-confidence, swagger and showmanship that requires? And will the self-satisfied, stuck-in-its-ways, internal bureaucracy which, in the name of "party democracy", tends to suffocate at birth any new, bold leadership initiative (as it did with Sir Vince Cable's proposed reforms) allow it to happen?

Second, the party needs to answer one fundamental question: what emotions does it want voters to feel as they walk into the polling booth and put a cross next to a Lib Dem name?

What is the overall narrative that needs to be developed to generate such feelings? And what narrative will be distinctive enough to open up a new space in British politics, rather than one that merely splits the difference between the two main parties?

The anti-Brexit platform has worked well in the current climate. But everyone knows that it has a finite shelf-life. What comes next?

Which brings us to another question: is the party to be a liberal party or a social democrat one? Ever since the SDP merger with the Liberals, both these wings have co-existed side by side, making it difficult for a clear political position to emerge. It's time that this was confronted.

The party has always developed well thought-out and detailed policy positions. Many of these ideas have ended up being stolen by Labour or the Conservatives. But what has rarely been addressed is that policies are a second or third order issue.

They should not be the tail that wags the dog. Rather they should flow from and reinforce the overall narrative and political space that the party wishes to occupy.

The Lib Dems also need clear and punchy communication – not that which simply appeals to policy nerds. Crude as it may be, "Bollocks to Brexit" might serve as a good example.

What emotions does the party want voters to feel as they walk into the polling booth?

Finally, can the party and its new leader break out of its tendency to focus on narrow issues of victimological politics to present bold, distinctive and radical positions on the economy, constitutional reform, immigration, health, defence, security and foreign policy, revitalisation of left behind areas, education, and so forth? Can a convincing position on environmental issues, rather than a merely virtue-signalling one, be developed and effectively communicated?

Success will come from challenging the status quo with big, bold, new ideas; a willingness to take on vested interests; and a vision for the country that is rooted in the opportunities and challenges of the 21st century. Timidly tinkering around the edges of the current system will not cut it.

In short, can the party break free of their unwieldy and conservative internal party machine and evolve beyond the tendency to believe that success comes from boring earnestness, tactical electioneering and vote counting, and being seen as the "sensible", intellectual party of the status quo?

Today's opportunity lies in energising voters with a new, distinctive, bold vision capable of making the blood boil. Success beckons if the Liberal Democrats can move beyond past ways and find the self-confidence and boldness truly to become a party of the radical centre. All power to Jo Swinson to drive that change.

Dr Joe Zammit-Lucia is a co-founder and trustee of Radix, the think tank for the radical centre.

DEBATE

Is there any merit to the 'de-growth' agenda championed by climate activists?

YES

MARIA SMITH

Our current economic system relies on growth to manage private and public debt. This means that we must grow, whether we're healthier and happier, or damaging our natural life support systems, perhaps beyond repair.

Ever-increasing economic growth demands ever-increasing exploitation of natural resources. The response often heard is that technology will save us. But the kind of technological breakthrough that could achieve this is neither precedented nor forthcoming. And why go to such lengths to preserve a system that doesn't even have our collective best interests at heart?

The de-growth movement isn't promoting a recession or reduction to quality of life. Rather, it questions the supremacy of economic growth, putting social and environmental wellbeing at the centre of policy.

Social and environmental injustice are two sides of the same coin. The dogged pursuit of economic growth undermines both, and it is this that the de-growth movement seeks to unpick.

Maria Smith is founding director at Interrobang, and chief curator of the 2019 Oslo Architecture Triennale.

NO

MATTHEW LESH

In Marx's day, the left wanted to use industry to help the worst-off in society. The "de-growth" agenda that some now pursue would be economic and environmental self-flagellation.

Economic growth is driven by using natural resources more efficiently. Innovation and entrepreneurship have allowed us to farm and manufacture more with less use of natural resources.

This free-market magic has pulled billions of people out of poverty in recent decades. It has meant we are living longer, happier, and more connected lives. A "de-growth" agenda would threaten this progress and lock the remaining 740m people in extreme poverty there forever.

When economies develop, people and governments have more time, resources and technologies to care for the environment. This is why the UK has reduced CO2 emissions by 25 per cent since 2010 – more than any other developed country.

If anything, we need growth more than ever to enable us to innovate our way out of environmental degradation.

Matthew Lesh is head of research at the Adam Smith Institute.

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London, EC3M 5DJ
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Certified Distribution
from 27/05/2019 till
30/06/2019 is 85,617

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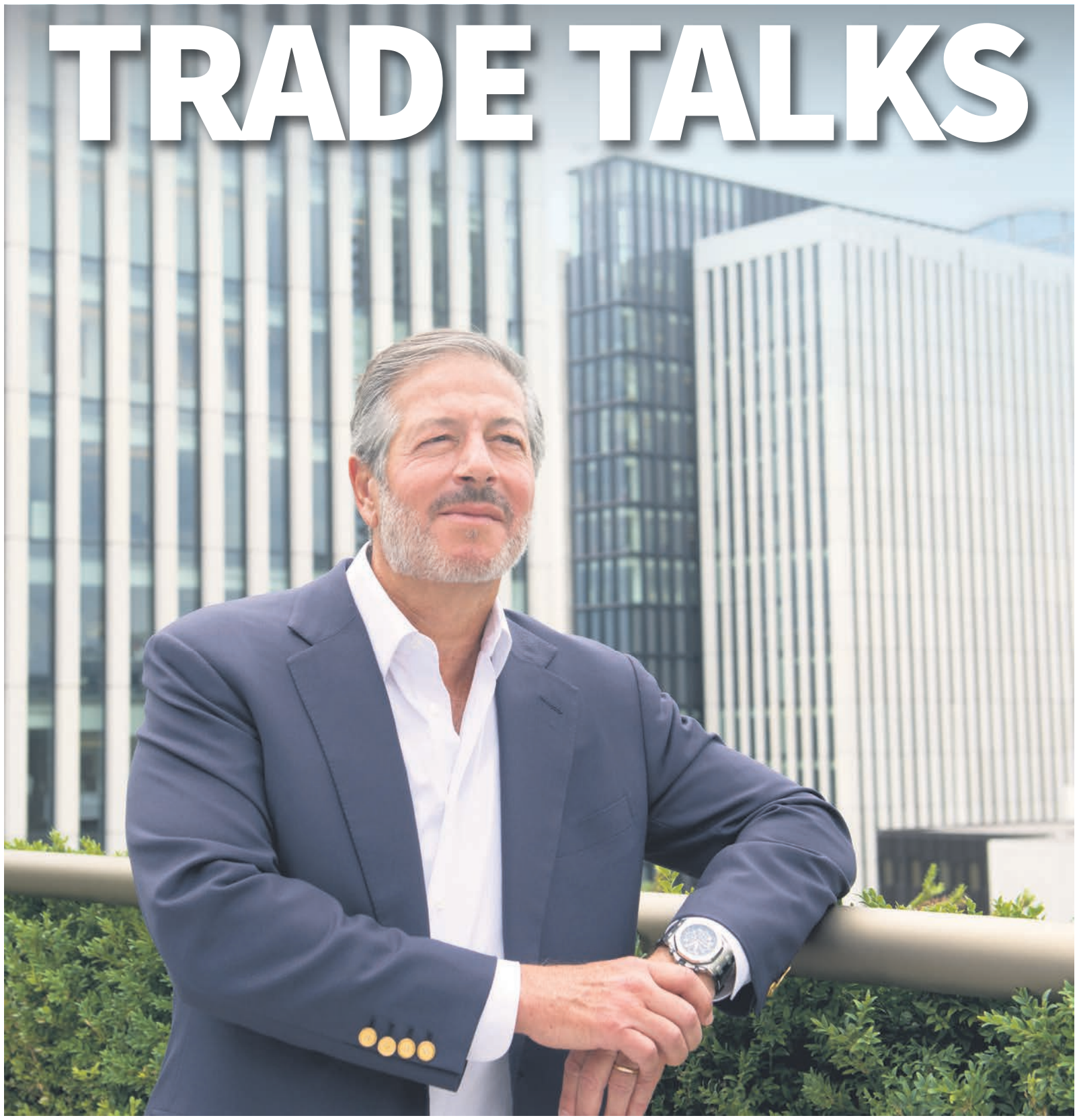
Printed by West Ferry Printers Ltd, Kimpton Rd, Luton LU2 0SX

SPECIAL FEATURE

TRADE TALKS



GREG SIGSTON/CITY AM

Luke Graham speaks to the head of Tradeweb about IPOs, accessing China, and technology

WHILE researching Lee Olesky, the co-founder and chief executive of the fixed-income market platform Tradeweb, I came across an article comparing him to Amazon's founder Jeff Bezos.

Both started their companies in the nineties. Both set out to use the internet and ecommerce to disrupt their respective industries at a time when the idea of buying things online was an alien concept. And both businesses have proven successful – volume on Tradeweb reached $100 trillion last year, and all of us have likely bought something from Amazon.

It's a comparison that Olesky is not unfamiliar with.

"We came from the same era of innovation," he says. "Obviously Amazon is a vastly bigger business, but we share the same concept – using electronic commerce to make the process of searching and finding whatever it is you want to do more efficient and streamlined.

"I guess our mistake was focusing on the bond market instead of everything else," he jokes.

Tradeweb enables people to buy and sell bonds, derivatives, and other financial instruments electronically. It's used by a number of different types of institutional investor, such as asset managers, insurance firms, and central banks.

Olesky set up the company in 1996, and it launched its first online marketplace for US Treasuries two years later. Since then, it has grown massively: according to its first quarter results, the volume of daily trades averaged $646bn, and the business generated revenue of $186m.

More importantly, Tradeweb is at the forefront of modernising the $50 trillion fixed income market, as remarkably much of it is still phone-based. Traders still need to pick up a phone, call several banks and institutions to get a price, find a buyer or seller, and organise the trade over the line.

Tradeweb provides an electronic, internet-based alternative to that traditional model – although getting people used to the idea of online trading was a challenge when Olesky started the business.

"We were the first company to use the internet to trade electronically in financial instruments back in the nineties. That was a big decision, to actually even use the internet. I know that's very hard for people to believe right now, but there was no one doing that at the time."

The fact that so many traders in the fixed income space still rely on phones, rather than using electronic systems like Tradeweb to quickly find the other side of a trade, means that even after 20 years there is still plenty of opportunity for the company.

"We're pretty fortunate that the space we're in – applying technology to financial markets – has a tremendous amount of room to grow. The markets trade $4 trillion a day. These are huge markets, but they are still not electronic, so there's still an opportunity to continue to move markets into a digital format."

When I speak to Olesky, the company is celebrating two major milestones.

The first, and most important, is that Tradeweb has recently completed a successful listing on the US stock market in April. It raised $1.1bn in one of the largest US initial public offerings of the year, and it has proven a hit with the market: the share price has risen from $27 at the IPO to around $49.50 this week, valuing the company at $11bn.

But after more than 20 years as a private company, why was 2019 the year to IPO?

"We'd gotten to a point with the size of the company that it really suited us best to be a public company," explained Olesky.

"And also it lined up with our corporate strategy. We wanted to streamline our governance process as a fintech company, create the right incentive scheme for employees – both to retain and attract people – and reward people who've been around with me since the early stages 20 years ago."

Obviously, switching from a private to a public company comes with several new requirements, not least the need to produce earnings reports every quarter, and being held to account by more shareholders than before. However, Olesky doesn't foresee these demands becoming a problem.

"There's a certain amount of adjustment that you make in terms of what you're disclosing publicly and regulation, that sort of thing: meeting with investors and analysts; being a little bit more outward-facing with respect to information and the media. But generally speaking, we continue to run the company in the way that we've been running the company."

> "These are huge markets, but they are still not electronic, so there's still an opportunity

The other milestone is that July marks the two-year anniversary since China liberalised its interbank bond market to open the door to foreign money. Tradeweb was the first offshore provider to link to the market, enabling investors around the world to buy and sell Chinese government and corporate bonds, and so far $280bn in total volume has been traded on its platform.

There's room for massive growth in this market, as only about two per cent of China's domestic debt is held by overseas investors.

"It's a huge market. By some measures, it's the second largest bond market in the world," says Olesky.

"There's a tremendous amount of room once things happen both inside and outside of China that will grow the activity in the Chinese bond market, so Tradeweb finds itself in a really terrific position."

Overall, Olesky is confident about the future of the business. As well as continuing the process of making existing markets more electronic, there are new ones to build like in China.

He also talks about upgrading Tradeweb's systems to make it faster and more efficient for users looking to make a trade. And then there's the scope for using new technology, like artificial intelligence and machine-learning algorithms.

"We've given clients the tools to automate the process through some very basic machine learning and rules-based algorithms," he explains. "Those allow clients to program trading activity, based on what their needs are."

So is Lee Olesky the Jeff Bezos of finance? In terms of being innovative and forward-thinking, then yes, that seems a fair comparison to me.

FOOD&DRINK

WEEKLY GRILL

Lyle's and Flor chef **James Lowe** talks fair pay and stinky tofu

WHO ARE YOU AND WHAT DO YOU DO?
My name is James Lowe. I'm a chef. I opened Lyle's in Shoreditch with John Ogier in 2014 and we're about to open Flor, a wine bar, bakery and restaurant in Borough Market.

TELL US ABOUT YOUR NEW RESTAURANT
We like to think of Flor as the little sister of Lyle's. Inspired by the buvettes of Paris and the pintxos bars in San Sebastián, Flor will be open all day, serving sourdough bread and Viennoiserie. It will be somewhere you can pop in for an early evening glass of wine, grab a quick sandwich at lunch or settle in for the evening for dinner.

YOU'RE DRUNK AND HUNGRY – WHAT DO YOU COOK?
Toasted cheese sandwich with comté.

WHAT'S YOUR EARLIEST FOOD MEMORY?
When I was a child we lived on the South Coast and the local newspaper gave out tokens to take one of the cross-channel ferries. We would go over with my mum and a load of her friends to sit in a place around Diep, and they'd all have a three-course lunch, and I'd pick apart a whole crab.

TELL US ABOUT THE BEST MEAL YOU EVER HAD
Two of the most important were when I ate at the Fat Duck in 2002, and then two nights later I ate at St John. I found both so inspirational that I decided I wanted to open my own restaurant. Brawn and Rochelle Canteen in East London are two of my favourite places in London.

WHAT'S YOUR FAVOURITE DISH?
Katsu Sando from TATA Eatery.

WHAT DO MOST PEOPLE GET WRONG WHEN COOKING?
People often think that if there's only a small quantity of an ingredient in a recipe, that a cheap option will suffice: it won't. People also take cookbooks too seriously – they don't realise chefs are often told to make their recipes to fit a single page, so a lot of important information gets lost.

WHAT'S THE WORST THING YOU'VE EVER EATEN?
A dish called "stinky tofu" (fermented tofu), which is a street food in Taiwan. It basically smells like a latrine.

WHAT SHOULD EVERYONE HAVE IN THEIR KITCHEN CUPBOARD?
Amazing olive oil and Olasagasti anchovies.

YOU'RE MAYOR FOR A DAY – WHAT FOOD LAW WOULD YOU INTRODUCE?
A system that puts all restaurants and food operators on a level playing field when it comes to staff pay. People who work in restaurants are notoriously and unfairly underpaid and this has to change.

Flor is at 1 Bedale St, SE1 9AL; florlondon.com; It's open Monday - Saturday from 9am

THIS WEEK'S RECIPE:
Loganberries with labneh and honeycomb straight from the planting pots

MARK HIX
Chef and restaurateur

I've planted a few unusual berries on my little terraced garden. They're the kind of things you don't often find in the shops: tay and loganberries, wine berries, pink blueberries.

I'm of the opinion that growing small amounts of rare and un–usual fruits, salads and herbs gives gardening that little bit of extra je ne sais quoi; and of course it all ends up on my plate.

My first few Loganberries are ripening up nicely and I may just have enough for a light dessert for my daughter Isla and myself when she next comes to Dorset.

INGREDIENTS
- *150-200g good quality yoghurt*
- *300g loganberries or tayberries*
- *100-150g honeycomb*

METHOD
- Put the yoghurt in a strainer lined with a cloth or muslin over a bowl and leave to drain in the fridge for a few hours.
- To serve, arrange the loganberries on a plate, spoon the labneh over with a teaspoon and then break the honeycomb on top. Pour some of the liquid honey from the pot over everything and serve.

Bottomless brunch every weekend
Hixter HIX Soho TRAMSHED

MOMO
25 HEDDON STREET

WHAT IS IT? It's *not* a dank internet meme featuring a disturbing Japanese sculpture designed to scare the parents of young children with access to the internet. It *is* a 22-year-old Berber restaurant just off Regent St that was once one of the hippest haunts in London, attracting the great and good of the music, film and art worlds. It was an 'it' restaurant before London had all that many 'it' restaurants.

WHAT'S NEW? It recently underwent a complete renovation, relaunching for today's bigger, savvier London food scene. It's still as Moroccan as it gets, from the intricately carved door knockers that greet you on the way in to the heavy rugs underfoot and the assortment of lanterns and candle holders that jockey for position on every available surface. Even the walls are textured to resemble the compacted mud buildings that live in your mind's eye when you conjure thoughts of far-flung Berber villages. It's North Africa by way of Tatooine, and it's a delightful place to while away a long lunch.

WHO'S RESPONSIBLE? The menu is the work of executive chef Hervé Deville, who left Pierre Gagnaire's two Michelin-starred restaurant Sketch last year; that should give you an idea of the ambition of this venture, which is not content to be London's pre-eminent Moroccan-*themed* restaurant. This is the real deal.

IS IT ANY GOOD? Unequivocally yes. The lunch menu features staples including tabbouleh, and hummus salad; there's a grill selection with some of the best gambas in town; and there's the obligatory lamb tagine, which is impressively theatrical, arriving with a sizzle and clad in a crispy shell of caramelised almonds. Also don't miss the charred broccoli with pomegranate and almond. Or the beetroot and harissa sorbet. Just order everything to be safe.

SHOULD I BOOK? It's open to walk-ins but you can make a reservation at momo.london or on 0207 434 4040

WORKING LUNCH

The best places to eat during working hours and beyond

SPORT

MAKING A SPLASH British swimmer's protest against world champion rival sparks row

Controversial Chinese swimmer Sun Yang branded British rival Duncan Scott "a loser" in angry scenes at the World Aquatics Championship in South Korea yesterday after the Scot refused to join him on the podium for a medal ceremony. Sun, who served a drug ban in 2014 and faces a hearing in September into fresh allegations by the World Anti-Doping Agency which he denies, won the men's 200m freestyle after Lithuanian Danas Rapsys was disqualified for a false start. Scott finished third and accepted his bronze but snubbed the victory ceremony, prompting an outburst from Sun, who was booed by some spectators. Adam Peaty backed his British team-mate, saying: "As a sportsperson you have the right to a voice. Duncan showed his voice and so did the crowd." Australian Mack Horton also refused to stand alongside Sun after the 400m on Sunday.

SPORT DIGEST

RIDE WORLD CUP WAVE, ROOT URGES ENGLAND

Captain Joe Root has called on England to carry the momentum from their recent 50-over World Cup win into today's Test against Ireland and a home Ashes series starting next week. "We couldn't be better placed in many ways," said Root. "It is something we have to capitalise on going into what is a huge six Test matches." James Anderson's calf injury means that Warwickshire fast bowler Olly Stone is due to join Surrey opener Jason Roy in making a Test debut in the historic four-day match with Ireland at Lord's.

NEWCASTLE SPLASH £40M ON STRIKER JOELINTON

Newcastle United have broken their transfer record for the second time this year by completing the £40m signing of Brazilian striker Joelinton from German side Hoffenheim. Joelinton scored 11 goals in 35 club games last season and adds much-needed firepower following the departures of Salomon Rondon and Ayoze Perez. "He is a smashing young player," said Newcastle manager Steve Bruce of the 22-year-old, who eclipses £20m January arrival Miguel Almiron as the club's costliest signing.

HUDSON-ODOI POISED TO CONFIRM CHELSEA STAY

Chelsea and England winger Callum Hudson-Odoi, 18, is expected to end speculation over his future and sign a new five-year contract at the club. Hudson-Odoi – currently recovering from an Achilles injury – asked to leave in January amid offers from Bayern Munich and frustration over his first-team opportunities but now looks set to commit to a deal worth £100,000 a week before the new season, which starts next month.

'OUR MOMENT IN THE SUN'

Cricket Ireland boss Warren Deutrom tells **Felix Keith** why today's Test match is a symbolic occasion

TODAY is a significant day for Irish cricket: a third Test match in the country's history, a first against England, at Lord's, on television and amid a swell of interest in the sport thanks to the recent men's World Cup and an approaching Ashes series.

For Cricket Ireland's Warren Deutrom, it represents the fulfilment of years of work, having seen the organisation change beyond recognition since joining as chief executive in December 2006.

"You could probably say that my title at that stage was grand, because actually I was chief and only executive of Cricket Ireland," he tells *City A.M.* "The only other salaried employee was our national coach."

Since the former International Cricket Council and England and Wales Cricket Board event manager took the helm, Cricket Ireland has expanded from two employees to around 100 and increased turnover from €260,000 to €10.5m.

"By any metric it has grown extraordinarily in 12 and a half years," Deutrom says. "When you consider 8-10 of those years were in a devastating recession, I think you can say it represents impressive growth."

For Deutrom, the growth started at the 2007 World Cup in the West Indies. Ireland made their debut – and a splash, drawing with Zimbabwe and beating Pakistan to reach the last eight. "It put Irish cricket in the shop window," he says. "With visibility came interest, then revenue and the ability to invest back into the squad."

Funding from the Irish Sport Council allowed governance reform, brought sponsorship from RSA Insurance and attracted Phil Simmons as coach. Improvement on the pitch continued before Ireland's most famous moment changed things again.

FULL MEMBERSHIP

Kevin O'Brien's brutal 50-ball century to defeat England in Bangalore at the 2011 World Cup set the wheels in motion for the decision which has allowed Ireland to reach Lord's this week. "That was the moment which said to me 'why can't we chase Test status?'," Deutrom says.

England host Ireland in a Test match for the first time, starting today at Lord's

There were other staging posts on the way – 10,000 people turning up for a one-day international against England at Malahide in 2013, a win over West Indies at the 2015 World Cup – before Ireland finally became a Full Member of the ICC in 2017.

Tests against Pakistan and Afghanistan have followed, but Ireland arrive at Lord's looking for their first victory in the format, albeit over four days rather than five.

HUMBLE BEGINNINGS

Ireland failed to qualify for the World Cup England so memorably claimed earlier this month, but while Deutrom would back expansion of the 10-team format, Test status has softened the blow of missing out.

"Previously for us the World Cup was the be all and end all, because we didn't play that many fixtures in between," he says. "Now we have the exact opposite scenario: we didn't make the World Cup but we have the Future Tours programme."

While the Lord's Test shows how far they've come, the realities of Cricket Ireland's position were underlined in October when Deutrom was forced to lend his organisation €100,000 of his own money after banks refused a loan to help resolve "short-term cash-flow issues" due to "two or three very significant debtors" not paying on time.

"When you become a Full Member it's a simple decision, but it doesn't flick a switch in terms of permanent infrastructure coming up overnight," he says.

Those problems are behind him now and Deutrom is focused on making the most of Ireland's opportunity this week. He was due to host a reception at the Irish embassy yesterday in an attempt to forge links with London's Irish business community before enjoying the fruits of his labour today, which, as he explains, is about exposure as much as history.

"Is Test cricket going to be the format which Cricket Ireland is going to focus on? No. But it provides an extraordinary opportunity to be in the sunlight a little bit," he says.

"This is a powerful, symbolic moment. It's Ireland, it's who we're playing, the format we're playing and where we're doing it. Nothing symbolises better the journey we've taken from small, humble beginnings to where we are today."