



WHAT'S UP WITH WOODFORD?
FORMER STAR'S FUND FROZEN
AFTER CLIENTS PULL OUT **P3**

**RUNNERS AND
RIDERS** WILL THE
NEXT PM BE PRO-
OR ANTI-HS2? **P15**



TUESDAY 4 JUNE 2019 | ISSUE 3,384

CITYAM.COM

FREE



DOWN TO BUSINESS

**TRUMP AND MAY SET FOR BREAKFAST
MEETING WITH 10 LEADING BOSSES**

**TRADE DEAL ON THE MENU...
BUT CHINA FEUD HITS MARKETS**

OWEN BENNETT

@owenjbennett

BUSINESS leaders will sit down for breakfast with US President Donald Trump this morning as part of a bid to strengthen transatlantic relations, as fears over an impending global trade war continue to mount.

Representatives from 10 leading companies – five from the UK and five from

the US – will break bread at St James's Palace alongside Trump, outgoing Prime Minister Theresa May and Prince Andrew, the Duke of York.

Chief executive officers and senior representatives from BAE Systems, GlaxoSmithKline, National Grid, Barclays, Reckitt Benckiser, JP Morgan, Lockheed Martin, Goldman Sachs, Bechtel and Splunk are expected to attend.

May, seated next to BAE Systems'

chairman Sir Roger Carr, is expected to say the UK-US trade relationship "is a great partnership, but one I believe we can make greater still".

She will say the two countries should work together on "keeping markets free, fair and open, and keeping our industries competitive," calling for a "bilateral free trade agreement, with broader economic co-operation" and continued collaboration.

The business breakfast comes as global markets continue to take fright at Trump's escalating trade war, with the S&P 500 down more than 200 points (seven per cent) in the last month.

Trump arrived in the UK yesterday morning and immediately sparked a war of words with London mayor Sadiq Khan, describing him as a "stone-cold loser" and making fun of Khan's height in tweets sent minutes before Air Force

One touched down in Stansted.

Khan hit back, releasing a video strongly criticising Trump. He said: "President Trump, if you are watching this, your values, and what you stand for, are the opposite of London's values and the values of this country."

Large protests are expected in central London today.

CONTINUES ON P3

FTSE 100 ▲ 7,184.80 +23.09 FTSE 250 ▼ 18,877.17 -93.08 DOW ▲ 24,819.78 +4.74 NASDAQ ▼ 7,333.02 -120.13 £/\$ ▲ 1.267 +0.005 £/€ ▼ 1.127 -0.004 €/£ ▲ 1.124 +0.008



45 YEARS OF
TRADING

For the

why wait for Monday

trader

Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. **76% of retail investor accounts lose money when trading spread bets and CFDs with this provider.** You should consider whether you understand how spread bets and CFDs work, and whether you can afford to take the high risk of losing your money.

CITY A.M.

THE CITY VIEW

Politicians should rise above Trump's taunts

TODAY marks 30 years since China used brutal force against pro-democracy protesters in Tiananmen Square. It is an appropriate time to reflect on our continued good fortune to live in a country where protest movements grow and march without impediment. In this spirit, the anti-Trump demonstrations in the capital should be recognised as a necessary and vibrant component of our liberal, democratic society – whether you agree with them or not. The freedom to protest should not, however, be taken as an opportunity for our political leaders to descend to the level of student politics. How else to describe Sadiq Khan's criticism of the US President as a fascist? Donald Trump's online retaliation, mocking the London mayor's height and calling him a loser was amusing but equally puerile. Neither men emerged from the exchange with their reputations enhanced. It seems left-wing politicians have abandoned the field of grown-up politics, seeking comfort amid the warm embrace of anti-Trump protesters rather than engaging in mature debate. Vince Cable and Jeremy Corbyn both declined to attend last night's banquet at Buckingham Palace, and the latter will be in his comfort zone today when he addresses the protest. The decision to recuse themselves from a state occasion is particularly unfortunate given the overarching purpose of the President's visit to commemorate the anniversary of the D-Day landings. Opposition to Trump's personality and political views is one thing, but a broader hostility to America has crept into the debate about post-Brexit trade deals – creating an arena filled with more heat than light. Horror stories of chlorinated chicken and a ripped-up NHS abound, when in fact the country has a golden opportunity to deepen its already-mighty trade links with the world's most powerful economy. As the Federation of Small Businesses said yesterday: "The size of the market means that the US is seen as the most important single nation to be trading with. Around 50 per cent of all exporting or importing small firms choose the country as their priority market." This is the economic reality that should be at the front of politicians' minds during the President's visit, not how many likes they can get on social media for outdoing each other with anti-Trump rhetoric. For all the President's faults, his administration is genuinely enthusiastic about supporting the UK once it leaves the EU, and that is not an offer we can afford to turn down.



Follow us on Twitter @cityam

PRIVATE MEMORIES Chinese mark 30 years since Tiananmen Square massacre as government bans public commemorations



TAIWAN yesterday called on China's communist regime to "sincerely repent", 30 years after troops opened fire on pro-democracy student protesters in Tiananmen Square. China has never released an official death toll for the tragedy, with estimates running into the thousands, and authorities ban public commemoration on the mainland. China said it is on the "correct" path.

Tech breaks record with \$4.8bn venture funding

EMILY NICOLLE

@emilynnicolle

THE UK has already broken past its half-year record for venture capital investment, reaching \$4.8bn (£3.8bn) of funding across the burgeoning tech sector in just five months.

It topped the previous record set in the first six months of 2017 of \$4.2bn, according to data from Tech Nation and Dealroom, through their new Data Commons platform.

Startups in London took the lion's share of the investment, grabbing \$3.2bn from venture capital firms around the world since January. This also broke past the city's previous record, set in 2017 at \$2.6bn.

The capital was followed by Bristol which has raised \$291m so far this year, Cambridge at \$142m and Oxford at \$114m.

Notable rounds in the first five months of 2019 included Greensill and Oaknorth's raises of \$800m and \$440m respectively from Japanese mega-investor Softbank, and take-away startup Deliveroo's \$575m round led by Amazon.

Fintech more than tripled its previous record to hit \$2.3bn of venture capital funding so far this year, up from the sector's earlier record of \$1bn in 2017.

The tech industry's best-performing player stormed past its counterparts, with foodtech coming in second place with \$667m of investment, and \$473m raised for enterprise software startups.

The UK now has 78 unicorns – companies with a valuation of \$1bn or more – both current and acquired.

The Data Commons platform, a national database launched today by

Tech Nation and Dealroom, has also identified a further 78 startups that are poised to join the unicorn ranks within the next few years.

The platform, designed for use by UK entrepreneurs, investors and policymakers, has been released ahead of London Tech Week, which begins in the city next Monday.

Digital secretary Jeremy Wright said: "This timely initiative from Tech Nation and Dealroom is a world-first with the potential to spark a new wave of investment in the UK's tech startups and help create new jobs and prosperity across the country."

George Windsor, head of insights at Tech Nation, said: "This open database will help all of us to build a true picture of the UK's fast-growing tech sector, to spot opportunities, make smart connections, reduce costs and drive innovation."

FINANCIAL TIMES

AIR SAFETY AGENCIES TO DRAW UP FLYING TAXI RULES

Aviation safety agencies around the world are rushing to draw up rules for flying taxis, with a wave of companies promising to be ready to launch services in the next five to 10 years. In Europe, aviation regulator Easa said it was preparing a set of tests to ensure the safety of both the vehicles and the software that will run them. Its flying taxis approach would cover, among others, operations and maintenance and the competence of operators.

TOP BANKS PUSH AHEAD WITH DIGITAL COINS IN 2020

Thirteen of the world's biggest banks are preparing to launch digital versions

WHAT THE OTHER PAPERS SAY THIS MORNING

of major global currencies in 2020 after years of research convinced them that the technology underpinning cryptocurrencies could be used to make trading less risky and cheaper.

THE TIMES

CHINA'S TENCENT PUTS \$40M BET ON TRUE LAYER

The owner of China's largest social network is set to pump tens of millions of dollars into a five-year-old British fintech startup. Tencent is leading a \$40m (£31.6m) funding round for the London-based True Layer, according to industry and City sources. Temasek, Singapore's sovereign wealth fund, is also likely to back the startup.

PLASTIC PACKETS AXED AT SUPERMARKET WAITROSE

Waitrose will sell loose cereals, pasta, rice and coffee for customers to buy in reusable boxes. It hopes the system, being tested in one store, will cut plastic packaging.

THE DAILY TELEGRAPH

TESLA IS 'STRUCTURALLY UNPROFITABLE'

Analysts have described Tesla as "structurally unprofitable" as Elon Musk's electric car company battles with a slowing in demand and increased competition. Bernstein said Tesla faced high costs, a smaller market for its models than expected and technology that is no longer unique.

DEUTSCHE BANK BOSS TOLD TO STOP 'TINKERING'

Deutsche Bank must stop "tinkering" with its restructuring plans and decide what businesses it will close, JP Morgan warned as shares in Germany's biggest bank fell to a new record low.

THE WALL STREET JOURNAL

UK INVESTIGATES CITIGROUP EMPLOYEE OVER LEAK

The UK's Financial Conduct Authority is investigating allegations that a Citigroup employee leaked insider information about major deals to a stock trader before they became public. The revelation came during a continuing insider trading trial yesterday when prosecutors made a special disclosure to the jury.

PLUNGING YIELDS EXPOSE STATE OF EUROPEAN BANKS

The global downdraft in bond yields and rising trade tensions are falling squarely on the shoulders of European banks. After a broad selloff last week, European bank shares fell yesterday.

Woodford fund halts trading as investors flee

JESS CLARK

@jclarkjourn

FORMER star investor Neil Woodford's flagship fund suspended trading yesterday evening after a spike in the number of investors cashing out.

Link Fund Solutions, the fund's corporate director, said it was "in the best interests of all investors in the fund" to suspend all sales, redemptions and other transactions in the Woodford Equity Income Fund.

"Following an increased level of redemptions, this period of suspension is intended to protect the investors," the company said in a statement yesterday.

It will use the time to reposition its unquoted and liquid portfolio into more liquid investments.

The block on investors pulling their money from the fund comes after it was revealed it had lost £560m in assets over the last month following a prolonged period of underperformance. Its assets have more than halved from a peak of £10.2bn two years ago and slipped to £3.8bn last

week, according to Morningstar data. "It shows the sheer scale of redemptions the fund has been suffering in recent months," said Ryan Hughes, head of active portfolios at AJ Bell.

"It is clear that the fund was having to sell the more liquid holdings to fund the redemptions, which in turn can exacerbate the problem," he said.

Hargreaves Lansdown, formerly one of Woodford's biggest supporters, said it has pulled both his Equity Income fund and Income Focus fund from its Wealth 50 list of favourite funds.

"We are advocates of long-term investing and think Woodford's multi-decade track record remains compelling – but we don't underestimate the disappointment investors must feel with Woodford's recent performance," said Emma Wall, head of investment analysis at Hargreaves.

Analysts at Morningstar downgraded the fund to neutral – the second-lowest ranking – last month following "persistent" redemption requests.

It said Woodford has taken "extreme" action to keep unquoted exposure below 10 per cent.

Alphabet among tech losers as US weighs up Google antitrust probe

AUGUST GRAHAM

@AugustGraham

SHARES in Google parent Alphabet took a beating yesterday after reports that the company is about to be hit with a competition investigation.

The company tumbled more than six per cent in New York, its biggest drop since its results on 30 April.

It came amid a larger slowdown among technology stocks in the US,

as members of Congress said they were preparing for a sweeping review of the sector.

Facebook closed 7.5 per cent down, Amazon fell 4.6 per cent, and Netflix dropped by almost two per cent.

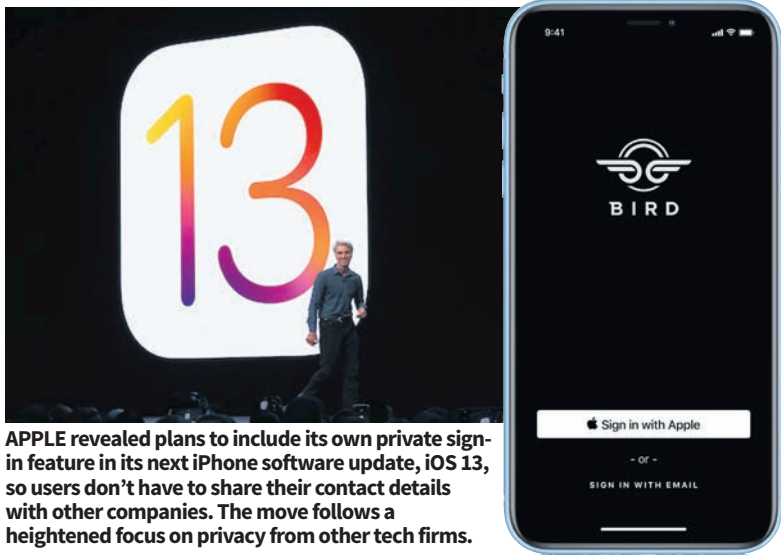
The US Department of Justice is mulling an antitrust probe into Alphabet, Reuters reported on Friday.

It will look into whether Google has given preferential treatment to its own businesses in search results.

Competitors, including Tripadvisor, complained that users are directed towards Google's own brands when they use its search engine.

Investigations in Europe have led to hefty fines for the US company. In 2017, Google agreed to pay \$2.7bn (£2.2bn) to the EU over a similar claim. In March this year, it was hit with another \$1.7bn fine over its actions in advertising brokering between 2006 and 2016.

SECURE TO THE CORE Apple doubles down on privacy in iPhone tech upgrade



APPLE revealed plans to include its own private sign-in feature in its next iPhone software update, iOS 13, so users don't have to share their contact details with other companies. The move follows a heightened focus on privacy from other tech firms.

Huawei and post-Brexit trade on the table at Trump discussion

CONTINUED FROM FRONT PAGE

Today's roundtable is also due to be attended by chancellor Philip Hammond and international trade secretary Liam Fox, along with several high-ranking US advisers.

It is understood that topics including a post-Brexit trade deal and the UK's approach to Chinese tech firm Huawei will be discussed.

Miles Celic, chief executive of lobby group The City UK, said the financial and professional services ties between the UK and US have

"long been among the most important in the world".

The President gathered with members of the royal family for a state banquet at Buckingham Palace last night.

Reflecting on the D-Day landings, the 75th anniversary of which are marked this week, Trump said "the bond between our nations was forever sealed in that great crusade".

In her speech, the Queen spoke of "the immense importance that both our countries attach to our relationship."

POST
OFFICE

Feel at home with your first mortgage

(thanks Mum)

A Post Office Family Link™ mortgage could let your parents use the value in their mortgage-free home to help you get a deposit for your first place.

Search Post Office Family Link™

Post Office mortgages are provided by Bank of Ireland UK

YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE.

Subject to status 8 lending criteria. Post Office Limited is an appointed representative of Bank of Ireland (UK) plc which is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Post Office Limited is registered in England and Wales. Registered No 2154540. Post Office and the Post Office logo are registered trademarks of Post Office Limited. 13042190429A

Government junk food ad ban plan called 'irrelevant symbolic gesture'

JAMES WARRINGTON

@j_a_warrington

THE GOVERNMENT's plan to crack down on junk food TV advertising is an "irrelevant symbolic gesture" that will damage business for broadcasters and advertisers, a damning report has warned.

Media research firm Enders Analysis said plans to ban TV adverts for unhealthy food will not tackle the

issue of childhood obesity and will cause "unjustifiable damage" to economic activity in the industry.

While restrictions on TV adverts for food and drink high in fat, salt and sugar (HFSS) have been in place since 2007, the government is consulting on proposals to widen the ban to cover all programming before 9pm.

Enders has slammed the plans, instead urging the government to address the behavioural and socio-

economic causes of obesity.

The report argued the existing ban has done little to combat obesity in the UK and said a further crackdown would merely prompt advertisers to move to other forms of media.

"Limiting the visibility of HFSS foods on TV will disproportionately damage broadcasters and advertisers' businesses without any prospect of success in abating obesity," Enders said.

'DEAL OR NO DEAL' Boris pledges Brexit in October as he launches leadership bid



BORIS Johnson yesterday promised he would deliver Brexit in October with or without a deal as he officially launched his bid to be Prime Minister. The ex-foreign secretary is the bookies' favourite and is backed by US President Donald Trump.

Crumbling Kier: Shares crash on profit warning

ALEX DANIEL

@alexmdaniel

KIER Group shares suffered a fresh blow yesterday, dropping more than a third as the troubled outsourcer reeled from its latest profit warning.

The construction company shocked investors by announcing annual operating profit would be £25m lower than forecast.

Kier is listed among the government's top external suppliers of public services, as one of its so-called strategic suppliers. It builds and maintains highways, railway tunnels and houses.

It also said its 'Future Proofing Kier' reform programme will be around £15m more expensive than expected.

Shares plummeted yesterday to close just over 41 per cent down on the day.

The outsourcing firm added yesterday that it would most likely report a net debt

£180.5m
last reported net debt

£185.4m
fall in Kier's market value yesterday

41%
share price fall yesterday

23
years since shares were so low

position as of 30 June, despite having previously forecast it would be in the black. Kier's net debt at the end of last year was £180.5m.

The firm said it was struggling with "volume pressures" within its highways, utilities and housing maintenance businesses.

It said the higher costs of its reform programme reflected that new boss Andrew Davies had brought it forward.

Kier will provide updated guidance for full-year 2020 with its full-year 2019 preliminary results on 19 September.

Finance director Bev Dew is due to have left the company by that point.

AJ Bell investment director Russ Mould said: "The spectre of collapsed outsourcer Carillion means when a rival or peer unveils a profit warning it generally carries greater weight. It is little wonder that Kier lost nearly a third of its value [yesterday] morning."

BOTTOM LINE

OVER the winter months, Kier Group became the most-shorted stock on the market, botched an attempt to issue new shares and lost its chief executive. For all intents and purposes, it looked set to follow its fellow construction outsourcer, Carillion, by collapsing into rubble.

But its full-year results in March offered hope. Kier laid out a plan to wipe out its debt by September, bolstered by two factors.

First, its lenders had been forced to cough up millions as underwriters to the failed rights issue. Second, it had installed new chief executive Andrew Davies, who took the top job at Carillion in October 2017, but watched the company go bust before he took up the reins.

Now, hopes for that turnaround are on the rocks. Kier yesterday admitted to

investors the plan was based on faulty numbers. Costs are spiralling, and its promise of being back in the black by the autumn appears to have been bogus. Shares hit a 23-year low of 160p.

Like other outsourcers, Kier has a slew of difficult, long-term contracts. Not only this, but it is comprised of a whole host of subsidiaries. This "makes for an opaque situation where clarity and stability are desired," Brewin Dolphin investment manager John Moore said yesterday. "Where it goes from here is hard to say," he added.

Investors could be forgiven for thinking they've seen it all before. Carillion was strike one. Interserve was strike two. Now, Kier Group has its work cut out to avert being strike three.

ALEX DANIEL

Better by miles

Spending on a Virgin Atlantic Credit Card earns you miles which you can swap for flights, holidays and more.

And if you apply by **30 June**, you can earn up to **12,000** bonus miles with our Reward card. Brilliant.

Terms apply.

Representative **22.9%** APR (variable)

Apply today at virginatlantic.com/bonusmiles

virgin atlantic

The Virgin Atlantic Credit Card is issued by Virgin Money plc – registered in England and Wales (Company No: 6952311). Registered office – Jubilee House, Gosforth, Newcastle Upon Tyne, NE3 4PL. Virgin Atlantic Airways Ltd is an appointed representative of Virgin Money plc which is Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. VM27958V1



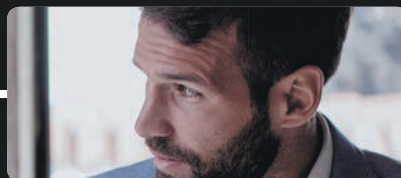
45 YEARS OF
TRADING

— Trade —

— key indices —

— on Saturday —

— and Sunday —



Opportunity doesn't take time off. Get an edge with the only provider to offer trading on key indices at the weekend.

Start trading at [IG.com/uk/welcome](https://www.ig.com/uk/welcome)

Spread bets and CFDs are complex instruments and come with a high risk of losing money rapidly due to leverage. **76% of retail investor accounts lose money when trading spread bets and CFDs with this provider.** You should consider whether you understand how spread bets and CFDs work, and whether you can afford to take the high risk of losing your money.

Spread betting / CFDs / Investments

Retailers dented in May by biggest decline in sales since records began

SEBASTIAN MCCARTHY

@SebMcCarthy

BRITAIN's retail industry suffered a record sales drop in May, with a spate of bank holiday weekends and sunny weather failing to lift the sector's fortunes as the summer selling season got underway.

Following a four-year high of sales in May 2018, spurred on by bumper hot weather, the World Cup and a

royal wedding, this year's start to the crucial summer selling season has not been so successful, as political uncertainty weighed on spending.

Food sales tumbled for the first time in nearly three years, while further drops in clothing, footwear and outdoor goods also contributed to a slump in trading.

According to the British Retail Consortium and KPMG, which produced today's figures, sales

decreased 2.7 per cent on a total basis in May, marking the sharpest drop since records began in January 1995, excluding Easter distortions.

"We are of course comparing this month's growth against a stellar May in 2018, but even the three-month average – which softens the monthly volatility – demonstrates that achieving growth in retail remains a real struggle," said Paul Martin, KPMG's UK head of retail.

PAWNING THE GOODS Lewis Chessman piece worth up to £1m found in drawer



A LONG-LOST medieval chess piece is set to fetch up to £1m at an auction today. It has been put up for sale 55 years after an eagle-eyed antiques dealer bought it for £5. His family, until recently unaware of its true value, had been keeping it tucked away in a drawer.

Slowdown fears grow as global factories stall

HARRY ROBERTSON

@henryrobertson

UK MANUFACTURING contracted sharply last month as March's Brexit stockpiling boost continued to unwind and global production slowed on US-China trade war worries.

A major industry gauge yesterday hit its worst score for 34 months.

UK manufacturers said they found it harder to convince clients to commit to new contracts as exports fell, according to the latest IHS Markit and Chartered Institute of Procurement & Supply (Cips) industry survey.

The headline purchasing managers' index, a closely-watched measure of the industry's health, fell to 49.4 in May from 53.1 in April, far below analysts' expectations of 52.4.

May's score was the first time the index had fallen below the 50 mark – which indicates contraction – since July 2016, and was one of the steepest

falls over the past six years.

Duncan Brock, group director at Cips, said: "Supply chain managers voiced their deep anxieties over Brexit's continuing impacts as some supply chains were re-directed away from the UK."

Meanwhile, the Eurozone's manufacturing downturn continued in May, with the sector contracting for the fourth successive month.

Weakness in Germany was once again a major drag on the overall Eurozone's performance as it registered another marked contraction.

South Korea, Japan, Turkey and Malaysia also fell below 50.

Manufacturing has been hit by global uncertainty as China and the US and China stand off on trade.

US manufacturing grew at its slowest rate since 2009 in May, as tariffs muted demand and forced costs up.

The US plans to slap tariffs of five per cent on Mexican goods from 10 June.

EXCLUSIVE READER OFFER

Join Lawrence Dallaglio at the world-famous Goodwood Motor Circuit for a sensational weekend in aid of Dallaglio RugbyWorks.

Saturday 8th & Sunday 9th June 2019

The Goodwood Estate



- Exclusive Super Car track day where you can drive cars including Ferrari, McLaren and Lamborghini plus take a ride around the legendary circuit in a Noble and the Koenigsegg Agera RS
- Lunch by Michelin-starred chef, Tom Kerridge
- Private dinner hosted by Lawrence Dallaglio at Goodwood House
- Overnight accommodation at the luxury Goodwood Hotel
- Optional free entry into the Sunday Cycling Sportive

Exclusive offer for City A.M. readers:
£2,250 for one person / £4,000 for two people

Contact trackfest@dallaglorugbyworks.com quoting **City A.M. Offer**

Dallaglio RugbyWorks

www.dallaglorugbyworks.com

Dallaglio RugbyWorks is a registered charity: 1130353 (England & Wales) SC046140 (Scotland)

SPONSORED BY
EIGHT
WEALTH MANAGEMENT

CITYAM.
NEWSLETTERS

The biggest
stories direct
to your inbox

GET THE
MORNING
UPDATE, CITY
A.M.'S DAILY
EMAIL

CITYAM.COM/NEWSLETTER

Osteocare
TABLETS or LIQUID



Does your **calcium** supplement **also** provide **important magnesium**?

Osteocare® combines
calcium magnesium vit.D & zinc
which **all** contribute to the **maintenance of normal bones**.

Britain's No.1 Vitamin Company*

* Nielsen GB ScanTrack Total Coverage Unit Sales 52 w/e 23 Feb 2019.

Available from
Superdrug, Holland & Barrett,
Superdrug, supermarkets
www.osteocare.com

Made in Britain
VITABIOTICS

FOR THOSE WHO DON'T COUNT THE STAMPS



Join the bank designed for life on the move.
Ten currencies, one wallet, no conversion fees.

Open your account at finecobank.com

**THE
MULTI-CURRENCY
BANK**

FINECO
BANK

JOIN THE CLUB TODAY
AND RECEIVE A £100 GAUCHO VOUCHER
WWW.CITYAMCLUB.COM

MORE INTEREST FOR THE CITY

CITY A.M. CLUB
IT'S BETTER ON THE INSIDE

Macquarie tables £563m Kcom offer

JAMES WARRINGTON

@j_a_warrington

SHARES in Hull-based broadband firm Kcom jumped more than 13 per cent yesterday after it unveiled a £563m takeover bid from Australian investment bank Macquarie.

Kcom's board had last month backed an offer of 97p per share from the trustees of the Universities Superannuation Scheme (USS) pension fund.

13.40%

The firm yesterday issued a statement withdrawing its support for the USS offer and unanimously recommending a 108p per share bid tabled by Macquarie Infrastructure and Real Assets.

"This offer provides our shareholders with even greater value in cash for their shares, as well as providing Kcom with a strong partner as we work to maintain, build and enhance our offering and position," said Patrick de

Smedt, interim non-executive chairman of Kcom.

Kcom said the offer represented a 49 per cent premium on its last closing price and an 11 per cent increase on USS's bid.

The London-listed telecoms firm is the main broadband provider in Hull, which remains the only part of the UK not covered by BT's Openreach network. The takeover would give Macquarie control of key full-fibre assets.



Kcom is the main broadband network provider in Hull and east Yorkshire

Blackstone inks record \$18.7bn real-estate deal

ANSHUMAN DAGA

BLACKSTONE is buying US industrial warehouse properties from Singapore-based logistics provider GLP for \$18.7bn (£14.8bn), in what the companies billed as the largest private real-estate transaction globally.

The deal by the world's largest manager of alternative assets comes when investors are spending billions of dollars to snap up logistics assets as a surge in e-commerce activity spurs demand for delivery and warehouse services.

Blackstone said the overall transaction totaled 179m square feet of urban logistics assets, nearly doubling the size of its US industrial footprint.

"Logistics is our highest conviction global investment theme today, and we look forward to building on our existing portfolio to meet the growing e-commerce demand," said Ken Caplan, global co-head of Blackstone Real Estate.

GLP had scaled up its US business over the past four years to become the second-largest logistics player after Prologis. Its clients include Amazon, Adidas, Walmart and L'Oreal.

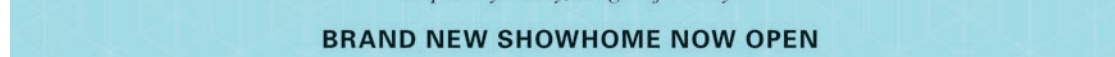
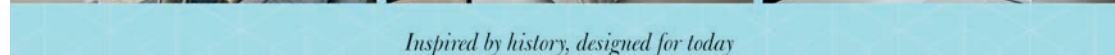
Stephanie Lau, senior analyst at Moody's, said that GLP's US assets were likely in locations where supply was constrained, making them more attractive, while high occupancy rates was another positive.

Property-related dealmaking activity has picked up globally in recent years, with \$353bn worth of transactions announced last year, according to data from Dealogic.

Including the latest deal, Blackstone said it had acquired over 930m square feet of logistics assets globally since 2010.

Blackstone will split the GLP assets between its global opportunistic BREP strategy fund and Blackstone Real Estate Income Trust.

Reuters



Inspired by history, designed for today

BRAND NEW SHOWHOME NOW OPEN

HOUSES READY TO MOVE INTO

Located in Blackheath, one of London's thriving villages, Forbury is an exclusive collection of ten, 4 bedroom villas and fourteen 1, 2 and 3 bedroom apartments. Superbly located, 9 minutes* walk to Blackheath village and the train station, with services to London Bridge in 12 minutes* and Canary Wharf in 30 minutes*.

To book an appointment to view the showhome, please call 0208 108 1561 or visit www.forbury-blackheath.co.uk

Sales and Marketing Suite located on Lee Terrace, SE13 5DL
Open daily 10am – 6pm and late on Thursday by appointment only.

Houses from £1,725,000**. Apartments from £815,000**



Berkeley
Designed for life

Photography of Forbury and interior showhome and is indicative only. *Travel times taken from trainline.com. **Prices are for guidance only at time of print.

HSBC to sever broking ties with Goldman

CALLUM KEOWN

@CallumKeown1

HSBC has cut broking ties with Goldman Sachs, bringing an end to the pair's long relationship.

The banking giant told the US investment bank that its corporate broking relationship will come to an end, Sky News reported yesterday.

It comes after a review led by the bank's new chief financial officer Ewen Stevenson.

Goldman Sachs steered Europe's largest lender through its £12.5bn rights issue in 2009 – the biggest capital-raising in UK market history and one of the biggest raisings by a financial institution after 2008.

Astrazeneca seeking chair replacement

AUGUST GRAHAM

@AugustGraham

PHARMACEUTICAL giant Astrazeneca is preparing to look for a new chair to step into Leif Johansson's shoes.

The Swede has headed the board for seven years, most prominently fighting off a £69bn bid from Pfizer.

Sources told Sky News that there is no formal timetable in place for the former Volvo boss's departure, but the nomination committee is starting to look at the issue more formally.

One investor told the broadcaster they expect the chair, and chief executive Pascal Soriot, to step down within 18 months. They stepped up within months of each other.



Purplebricks said last month that it was pulling out of the Australian market

Axel Springer doubles stake in Purplebricks

SEBASTIAN MCCARTHY

@SebMcCarthy

A MAJOR backer of Purplebricks doubled its stake in the online estate agency yesterday, in a move that comes weeks after the departure of its chief executive.

Global media group Axel Springer has upped its stake in the group from 12.4 per cent to 26.6 per cent,

doubling down on its investment in the firm weeks after it ousted boss Michael Bruce and announced plans to pull back on overseas expansion.

Axel Springer, which paid £1 per share for the new stake, originally paid £3.60 per share for an 11.5 per cent holding in the company in March last year.

However, the value of Purplebricks shares has crashed more than 70 per

cent in the last 12 months, falling from 376p in May last year to roughly 104p yesterday.

Axel Springer's original investment was partly aimed at driving the company's global expansion efforts, but last month Purplebricks said it would scale back its US footprint and leave the Australian market after the group said it chased international growth too rapidly.

Businesses struggle to fill digital roles as UK's tech talent gap widens

JAMES WARRINGTON

@j_a_warrington

MORE than two thirds of companies across the UK have vacancies for digital roles as employers struggle to find workers with adequate tech skills, according to a report.

Research by the CBI and Tata Consultancy Services revealed just a third of UK businesses surveyed were confident they will be able to access the digital skills they need in the next three to five years.

The report warned the rapid pace of technological change is creating a digital talent gap, which could impact the UK's competitiveness, deter investment and limit people's ability to access jobs and services.

The lack of confidence around tech skills comes despite most firms predicting a spike in their digital needs

over the coming years, with the rise felt most acutely by small businesses.

"It's essential we tackle the UK's digital skills crunch now to remain internationally competitive, and promote the UK as the number one place for businesses to invest," said Matthew Fell, CBI chief UK policy director.

"Ensuring people have basic digital skills will transform lives, open up job opportunities and help people across society access public services online."

The research revealed one in five firms are still unable to find employees with even the most basic digital skills, such as writing documents using a word processor or using spreadsheets effectively.

The CBI called on the government to set a target for the entire UK workforce to have basic digital skills by 2025, and urged businesses to better understand their digital skills needs.



Retail chain Matalan said the business performed well despite challenges

Matalan survives tough retail market with boosted revenue

JESS CLARK

@jclarkjourn

BUDGET fashion brand Matalan boosted revenue last year despite a "tough" retail climate that has forced other retailers to embark on sweeping store closure programmes.

Revenue was £1.1bn in the year to 23 February 2019, up from £1.06bn in the previous year, driven by a 31

per cent rise in online sales.

Gross profit before exceptional items was £128.4m, down from £136m, as the year suffered from the impact of the post-Brexit weakness of the pound, Matalan said.

Jason Hargreaves, Matalan chief executive, said: "The business has performed very well this year, outperforming the market in what remains a tough retail climate."

Britain tops EU list for foreign investments

AUGUST GRAHAM

@AugustGraham

THE UK has lost ground among foreign investors as Brexit hangs over the country, a study has warned.

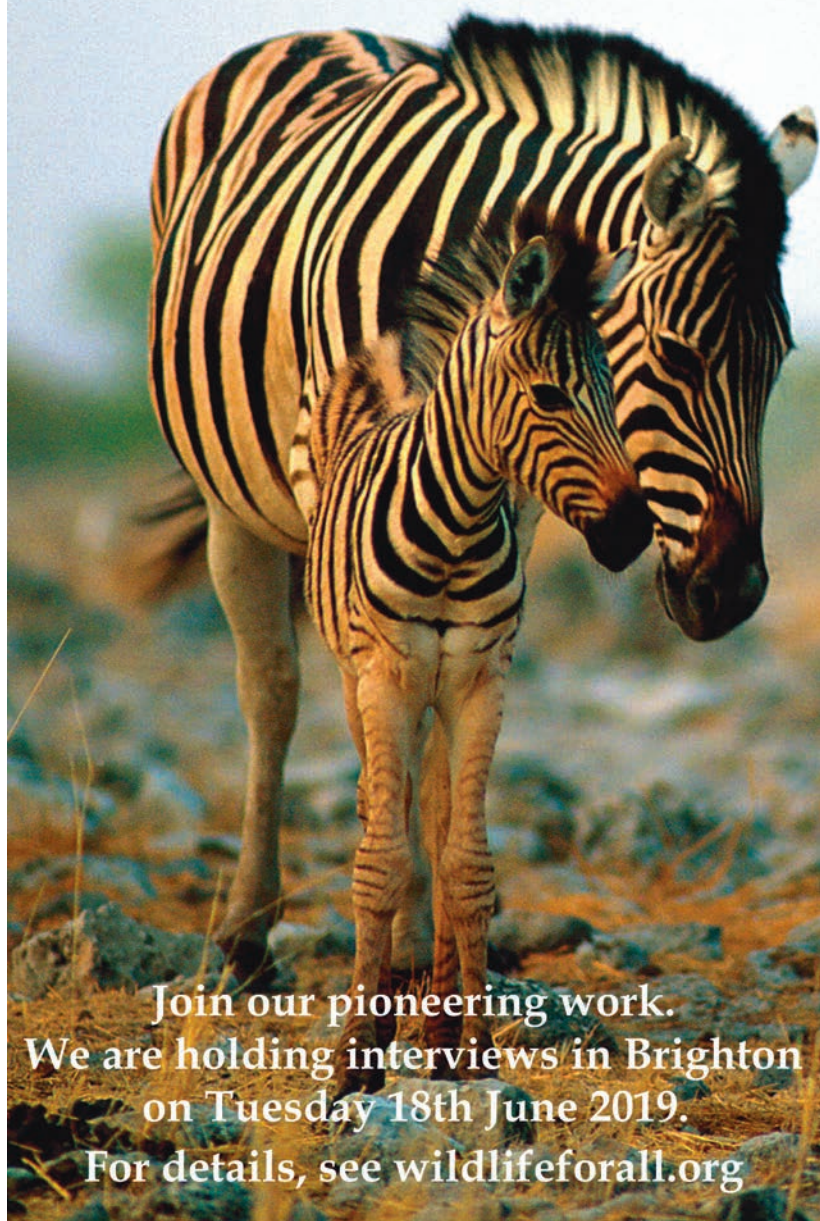
British projects were still the most popular in Europe for foreign direct investment in 2018, EY revealed today. But their share of the total fell slightly from 18 to 17 per cent.

"Concerns over Brexit appear to be reducing the UK's appeal currently and are hampering its ability to attract capital that could create a platform for future growth," said UK chair Steve Varley.

London remained Europe's second most popular city among global investors, behind Paris.

Mark Gregory, EY's chief UK economist, said it appears Brexit uncertainty "is also having a much greater negative impact in the UK's towns as investors concentrate on what they see as 'safer' investments in the larger cities."

Help make a change.
Do something meaningful
with deep purpose.



Join our pioneering work.
We are holding interviews in Brighton
on Tuesday 18th June 2019.
For details, see wildlifeforall.org

Financial sector bosses most trusted by staff

CALLUM KEOWN

@CallumKeown1

BOSSES in the financial services sector are the most trusted despite overall confidence in chief executives falling since the beginning of the decade.

Employees' trust in their chief executives has fallen eight per cent since 2011, according to a report by the Institute of Leadership & Management, published today.

A series of high-profile bumper pay packets – including former Persimmon boss Jeff Fairburn's £75m bonus and Sir Martin Sorrell's £2m bonus after abruptly leaving WPP – along with increased media scrutiny have led to the fall, the report indicated.

The financial services sector came out on top in 2018 with an index score of 62 per cent, while chief executives in local and national government and the public sector were the least trusted by their workforce.

The report also found that female leaders across all industries were more trusted than their male counterparts.

"With a decline in trust being a recurring theme reported in the media – against the backdrop of organisations going into administration and falling rates of productivity – [chief executive officers] are so much more high profile than they used to be," head of research, policy and standards at the institute, Kate Cooper said.

"Headlines about high levels of chief executive remuneration, putting their own interests over those of the company, and most importantly, their employees, haven't helped the situation – so it's not surprising levels of trust have fallen over the last few years," she added.

Trust in line managers has remained stable since 2011, the report noted, widening the gap to chief executives, which had closed between 2009 and 2011 when the study began.

Cooper said the findings should be a "wake-up call" for chief executives and that it was more important for bosses to have the trust of employees through economic uncertainty.

MOTORING

TIM PITT TAKES
THE FERRARI DINO
EVO FOR A SPIN
PAGE 23



CITYAM.

ANNOUNCEMENTS

LEGAL AND PUBLIC NOTICES

CITY OF LONDON

THE PLANNING ACTS AND THE ORDERS AND REGULATIONS MADE THEREUNDER

This notice gives details of applications registered by the Department of The Built Environment Code: FULL/FULMAJ/FULEIA/FULLR3 – Planning Permission; LBC – Listed Building Consent; TPO – Tree Preservation Order; OUTL – Outline Planning Permission

1 - 14 Liverpool Street And 11-12 Bloomfield Street, London, EC2M 7AW
19/00466/FULEIA

Demolition of the existing building and over site development to provide a 10 storey building for office use (Class B1) (24,749sq.m GIA) with retail floorspace (Class A1-A3) at ground (641sq.m GIA), roof plant and two levels of partial basement.

This application is accompanied by an Environmental Statement. Electronic copies of the Environmental Statement may also be obtained from DP9 Limited, 100 Pall Mall, London SW1Y 5NQ free of charge.

Applications can be viewed at www.planning2.cityoflondon.gov.uk or at the Department of the Built Environment, North Wing, Guildhall, Basinghall Street, London EC2, between 09.30 and 16.30. Representations must be made within 21 days of the date of this newspaper notice or in writing to PLNComments@cityoflondon.gov.uk or the Chief Planning Officer, PO Box 270, Guildhall, London, EC2P 2EJ. In the event that an appeal against a decision of the Council proceeds by way of the expedited procedure, any representations made about the application will be passed to the Secretary of State and there will be no opportunity to make further representations.



Law firm DWF boosts revenue after £95m float

JAMES BOOTH

@Jamesdbooth1

LAW FIRM DWF said yesterday it grew revenue 15 per cent in 2019, in its first trading update since it went public in March.

DWF was the first law firm to float on the main market of the London Stock Exchange, raising £95m in a listing that valued the business at £366m.

The firm said international revenue for the year to 30 April grew more than 70 per cent, while connected services – its collection of ancillary legal businesses – grew in excess of 20 per cent.

In 2018, the firm's revenue grew 18 per cent to £236m.

DWF said its earnings margin was in line with management expectations, which it said would lead to good profit growth, in absolute terms, year-on-year.

Year-end net debt was in line with

management expectations at £35.1m.

The firm said it expects to pay a full-year dividend of £3m in September 2019.

Following the update period, the firm announced the acquisition of US law firm K&L Gates' Polish business for an estimated asset value of £3m.

Analysts at Zeus Capital said DWF's revenue was slightly lower than anticipated at 15 per cent rather than 18 per cent, but said this was offset by a better-than-expected improvement in costs.

The firm said it had made a "solid start" to the new financial year and said it would continue to deliver revenue and earnings growth in line with its medium-term targets.

It said it expects to deliver continued organic growth as well as bolt-on acquisition opportunities.

Chief executive Andrew Leathersland said: "This has been another year of strong financial performance across our business."



Shipping firm FH Bertling won contracts worth \$20m in Angola after bribing officials

Shipping firm fined £850,000 for 'serious piece of corruption'

JAMES BOOTH

@Jamesdbooth1

A GERMAN SHIPPING firm was yesterday fined £850,000 for bribery in Angola that secured it contracts worth \$20m (£15.8m).

FH Bertling, which was the UK arm of German shipping company Bertling and is now in liquidation,

paid bribes of more \$350,000 to a local state oil company official.

After an investigation starting in 2014, the Serious Fraud Office secured seven convictions against the company and its employees.

Judge Christopher Hehir said yesterday: "This was a very serious piece of corruption indeed. It was planned and systematic."

Huawei to sell cable business as US ban bites

JAMES WARRINGTON

@j_a_warrington

HUAWEI is set to sell its undersea telecoms cable business to a Chinese fibre optic cable manufacturer, in the troubled tech firm's first major deal since the escalation in its feud with the US.

In a filing to the Shanghai Stock Exchange, cable giant Hengtong Optic-Electric said it had signed a letter of intent with Huawei to buy a 51 per cent stake in Huawei Marine Systems in a cash-and-share-issuance deal.

The deal will be Huawei's first major sale since US President Donald Trump ramped up the crackdown on the controversial company amid fears of state-sponsored spying.

Founder Ren Zhengfei has admitted the company's growth will be impacted after the US added Huawei to a trade blacklist, prompting a string of suppliers to halt trading with the Chinese firm.

Huawei Marine, which is a joint venture between Huawei and Global Marine Systems, pulled in revenue of 394m yuan (£45m) in 2018, according to Huawei's own annual report.

THE FUTURE OF AVIATION

Thursday 20 June 2019
6.30pm – 9.30pm

ROYAL ALBERT DOCK

Come along to the CityAM and RAD **The Future of Aviation** event.

Network with leading figures in the aviation industry as well as taking a first look at the new Royal Albert Dock business district opposite London City Airport. Hear from experts about the challenges facing the aviation sector and the potential solutions.

This event is designed for professionals working in the aviation industry along with business leaders based within the vicinity of London City Airport, and those who are looking to expand their footprint into London's Royal Docks.

The Future of Aviation will be held at the RAD Altitude building which is already attracting interest from aviation businesses looking to locate close to the UK's leading business airport and the ExCeL international Exhibition Centre.

Limited parking. Closest public transport: Beckton Park DLR station (less than 1 minute walk away).

Altitude, 14 Lascars Avenue, London, E16 2YP



STRICTLY RSVP - TO REGISTER YOUR INTEREST TO ATTEND
PLEASE VISIT WWW.CITYAM.COM/EVENT/RAD

CITYA.M.

Infineon snaps up rival chip maker Cypress for €9bn as industry slows

JAMES WARRINGTON

@j_a_warrington

GERMAN chipmaker Infineon has signed a deal to snap up US rival Cypress Semiconductor for €9bn (£8bn) as it looks to fight back against a slowdown in the chip industry.

Infineon said it will pay \$23.85 per share for the company, marking a 46 per cent premium on Cypress's 30-day average share price.

The deal is the latest in a string of high-profile mergers in the chip industry and comes a week after Dutch giant NXP's \$1.8bn (£1.4bn) takeover of Marvell Technology's wifi business.

"The planned acquisition of Cypress is a landmark step in Infineon's strategic development," said Infineon chief executive Reinhard Ploss.

"We will strengthen and accelerate our profitable growth and put our business on a broader basis. With this transaction, we will be able to offer our customers the most comprehensive portfolio for linking the real with the digital world."

The acquisition comes amid a tough period for chip makers, which have been rocked by economic uncertainties and a sharp slowdown in the smart-

phone market.

Infineon has cut its forecast for full-year revenue growth and has suffered a share price decline of almost 30 per cent in the last month.

The German firm said it expects savings of €180m per year by 2022 and more than €1.5bn annual additional revenue in the long-term as a result of the deal.

The move will bolster Infineon's position in the electric vehicles market, which already accounts for a large proportion of the chip maker's sales.

The takeover did not appear to curry favour with investors, as shares in Infineon dropped nine per cent following the announcement amid concerns the firm was paying a hefty price for the business.

"The overall risk-reward profile of the deal is unfavourable," Citi analysts said in a note, highlighting execution and regulatory risks, and promised long-term synergies that were hard to substantiate.

Infineon last month joined a growing list of major chip makers, including Intel and Qualcomm, that have suspended shipments to Chinese tech firm Huawei after it was added to a US trade blacklist.



A string of streaming services are set to launch in the coming months

Streaming subscriptions set to near 1bn in next five years

JAMES WARRINGTON

@j_a_warrington

GLOBAL subscriptions to on-demand video platforms are set to surge towards 1bn over the next five years, figures have revealed.

Subscriptions will soar 86 per cent from 439m last year to 947m

in 2024, according to London-based firm Digital TV Research.

While the growth is partly fuelled by an uptake in subscribers for existing platforms, it will also be boosted by a host of services set to launch in the coming months, such as Disney Plus, Apple TV+ and Britbox, the eagerly-anticipated tie-up between ITV and the BBC.

Telecoms firms promise to put fairness first

JAMES WARRINGTON

@j_a_warrington

BROADBAND, phone and pay TV companies have signed up to a string of new measures that will ensure customers are treated fairly, as regulator Ofcom continues its crackdown on poor customer service.

BT, Vodafone, O2 and Sky are among the companies that have committed to helping customers get a good deal and switch providers easily if needed.

Under the new guidelines, providers will have to pay compensation if they fail to deliver services and must allow customers to switch to another firm if they cannot fulfil their promises within a "reasonable period".

Richard Neudegg, head of regulation at Uswitch.com, welcomed the measures, but said it was "somewhat disappointing" they were only voluntary.

ANNOUNCEMENTS

LEGAL AND PUBLIC NOTICES

CITY OF LONDON

Notice is hereby given that the Common Council of the City of London as traffic authority for the undermentioned streets will make several Orders on **13 June 2019** under Section 14(1) of the Road Traffic Regulation Act 1984 as amended by the Road Traffic (Temporary Restrictions) Act 1991. The effect of these Orders will be to prohibit vehicles (or pedestrians where stated) from entering the said roads.

Lime Street (Fenchurch St to Leadenhall Pl) ---- *Mobile Crane*
9am each Saturday to 4pm each Sunday from 6 to 14 July 2019. Alternative routes: E/B Threadneedle St, Bishopsgate, Gracechurch St & Fenchurch St; W/B Fenchurch St, King William St & Lombard St, or St Mary Axe, Camomile St, Wormwood St, Old Broad St & Threadneedle St. Lime St will also be closed at it junction with Leadenhall St with the remainder between Fenchurch Ave & Fenchurch St to be made temporary two way.

Crutched Friars (Northumberland Ave to Carlisle Ave) & **Rangoon Street** (at the junction with Crutched Friars) ---- *Mobile Crane*
7pm each Friday to 11pm each Sunday from 12 to 21 July 2019. Alternative route: Crutched Friars, Crosswall, Minories & India St. Crutched Friars between Crosswall & Northumberland Alley to be made temporary two way. Parking bays to be suspended.

Cannon Street (Bread St to Queen Victoria St) ---- *Mobile Crane*
8am each Saturday to 6pm each Sunday from 6 to 14 July 2019. Alternative route: Cannon St, Friday St & Queen Victoria St.

Blackfriars Passage (Entire length) ---- *Mobile Crane*
9pm Monday 8 to 5am Tuesday 9 July & 9pm Friday 12 to 5am Saturday 13 July 2019. Alternative route: Blackfriars Bridge A201 southbound, right turn into the slip to go onto A201 northbound and right onto Queen Victoria St.

Basinghall Street (Basinghall Ave to Gresham St) ---- *Building Maintenance*
8am each Saturday to 6pm each Sunday from 6 to 14 July 2019. Alternative routes: E/B King St, Cheapside, Poultry, Mansion House St & Prince's St; W/B via Threadneedle St, Mansion House St, Poultry, Cheapside & King St.

Montague Street (Little Britain to Albion Way) ---- *Mobile Crane*
9am to 6pm each Saturday from 6 to 13 July 2019. Alternative route: Angel St, St Martin's Le Grand, Cheapside, Gresham St, Wood St, London Wall & Aldersgate Rotunda. Little Britain (east/west leg) to be made temporary two-way. Buses & Taxi Only sign at Angel St will be suspended to facilitate diversion. Coach bays in Angel St to be suspended.

London Wall (Circus Pl to Moorgate) ---- *Mobile Crane*
8am Saturday 6 to 6pm Sunday 7 July 2019. Alternative routes: E/B Moorgate, South Pl, Eldon St, Blomfield St, Finsbury Circus & Circus Pl; W/B Circus Place, Finsbury Circus, Blomfield St, London Wall, Old Broad St, Threadneedle St, Bartholomew Ln, Lothbury & Moorgate. The No Right Turn restriction from London Wall to Old Broad Street will be suspended to facilitate the diversion.

Fetter Lane (Fleet St to Norwich St), **New Fetter Lane** (Fetter Ln to Holborn), **Bartlett Court** (New Fetter Ln to New Street Sq), **New Street Square** (Thavies Inn to Little New St), **Bream's Building** (junction with Fetter Ln) & **Rolls Buildings** (junction with Fetter Ln) ---- *Filming*
7pm each Friday to 5am each Monday from 12 to 22 July 2019. Alternative routes: N/B Fleet St, Strand, Aldwych, Kingsway, High Holborn, New Oxford St, Bloomsbury Way, Vernon Pl, Theobalds Rd, Drake St, Proctor St, High Holborn & Holborn Circus or Fleet St, Ludgate Circus, Farringdon St, Charterhouse St & Holborn Circus; S/B Holborn Circus, Holborn, High Holborn, Kingsway, Aldwych & Strand or Holborn Circus, Charterhouse St, Farringdon St & Ludgate Circus.

Enquiries to Traffic Management Services on 020 7332 1551

Carolyn Dwyer BEng (Hons),
DMS, CMILT, FCIHT
Director of the Built Environment

Dated 4 June 2019



“
FORUM
Philip Hammond is on a last-minute scramble for a legacy. Tricky, as he hasn't done much

**HARRY PHIBBS
ON THE
CHANCELLOR'S
ATTEMPT TO FIX
LOW PAY
PAGE 20**



ANNOUNCEMENTS

LEGAL AND PUBLIC NOTICES

CITY OF LONDON

Notice is hereby given that the Common Council of the City of London as traffic authority for the undermentioned streets made several Orders on **30 May 2019** under Section 14(1) of the Road Traffic Regulation Act 1984 as amended by the Road Traffic (Temporary Restrictions) Act 1991. The effect of these Orders will be to prohibit vehicles (or pedestrians where stated) from entering the said roads.

Holborn (Gray's Inn Rd to Brooke St) ---- *Mobile Crane*
8am each Saturday to 6pm each Sunday from 29 June to 7 July 2019. Alternative routes: E/B Gray's Inn Rd, Clerkenwell Rd, Roseberry Ave, Farringdon Rd, Charterhouse St & Holborn Circus OR High Holborn, Kingsway, Aldwych, Strand, Fleet St, Fetter Ln & New Fetter Ln.

Devonshire Square (Barbon Alley to Cutler St) ---- *Mobile Crane*
8am to 6pm each Saturday and 9am to 6pm each Sunday from 22 to 30 June 2019. Alternative route: none.

Basinghall Street (Basinghall Ave to Gresham St) ---- *Building Maintenance*
8am Saturday 29 to 6pm Sunday 30 June 2019. Alternative routes: E/B King St, Cheapside, Poultry, Mansion House St & Prince's St; W/B Threadneedle St, Mansion House St, Poultry, Cheapside & King St.

Little New Street (Printer St to Shoe Ln) & **Printer Street** (Little New St to East Harding St) ---- *Mobile Crane*
6am each Saturday to 8pm each Sunday from 29 June to 7 July 2019. Alternative routes: E/B Harding St, Pemberton Row, West Harding St, New Fetter Ln, Holborn Circus, St Andrew St & Shoe Ln; W/B Shoe Ln, St Andrew St, Holborn Circus, New Fetter Ln, West Harding St, Pemberton Row, East Harding St & Printer St.

Noble Street (Oat Ln to London Wall) ---- *Building Site*
8am each Monday to 6pm each Friday & 9am to 2pm each Saturday from 1 July 2019 to 31 October 2020. Alternative route: none.

Lindsey Street (Charterhouse St to Long Ln) & **Long Lane** (Lindsey St to Hayne St) ---- *Mobile Crane*
7pm to 11pm each Friday, 8am to 11pm each Saturday & 9am to 11pm each Sunday from 5 to 14 July 2019. Alternative routes: for Lindsey St via Charterhouse St, St John St, Clerkenwell Rd, Goswell Rd & Long Ln; for Long Ln S/B & E/B via Aldersgate St (south), St Martin's Le Grand, Newgate St, Holborn Viaduct, Snow Hill, West Smithfield & Charterhouse St; N/B via Aldersgate (north) Goswell Rd, Clerkenwell Rd, Gray's Inn Rd, Holborn, Snow Hill & West Smithfield.

Moorgate (London Wall to South Place) ---- *Utility Works*
9am to 3pm Saturday 15 June 2019. Alternative route: N/B London Wall, Aldersgate Rotunda, Aldersgate St, Beech St & Chiswell St.

Enquiries to Traffic Management Services on 020 7332 1551

Carolyn Dwyer BEng (Hons),
DMS, CMILT, FCIHT
Director of the Built Environment

Dated 4 June 2019



Invest in green funds, pensions minister urges

ALEX DANIEL

@alexmdaniel

PENSIONS minister Guy Opperman has pressured fund managers to “do the right thing” by putting money into renewables.

Speaking in London yesterday, he said pension and investment managers must take their environmental responsibilities seriously to help fight global warming.

Opperman said: “The financial risks from climate change are too important to ignore.”

“Many pension schemes are doing the right thing by tilting portfolios towards renewables or away from fossil fuels, and by engaging much more forcefully with investment firms who fail to take environmental and social issues seriously.”

Last year, the Department for Work and Pensions introduced regulations forcing pension scheme trustees to set out climate change policies.

This includes setting out how they intend to use the funds to promote their environmental, social and governance (ESG) standards.

Opperman yesterday called the regulations “a game-changer”.

He added companies can raise their ESG standards by investing in green energy and infrastructure.

“Pension schemes can identify investment opportunities which will make market-beating returns for members as we move to a low-carbon economy,” he said.

“They ought to be thinking about the assets which help drive new investment in important sectors of the economy: smaller and medium firms, housing, green energy projects and other infrastructure which deliver the sustainable employment, communities and environments which all of us wish to enjoy.”

Opperman was speaking at an Association of British Insurers’ conference on long-term saving.



Environmental activists want kerosene to be taxed to reduce emissions

France wants EU to end jet fuel tax exemption to curb emissions

GEERT DE CLERCQ

THE FRENCH government wants new European Union executives to push for an end to the global tax exemption for jet fuel to reduce CO2 emissions but has dismissed opposition calls for a ban on some domestic flights in order to encourage train travel.

The 1944 Chicago Convention on Civil Aviation exempts kerosene from taxation, but environmental

activists say the aviation fuel should be taxed to reduce air travel and limit the emissions that are causing global temperatures to rise.

French ‘yellow vest’ protesters demonstrating against President Emmanuel Macron’s economic reforms have demanded higher taxes on airline travel and jet fuel, rather than hiking taxes on diesel for automobiles. Earlier attempts by the EU to tax CO2 emissions by airlines have not succeeded. *Reuters*

Glencore’s oil boss to retire amid US probes

AUGUST GRAHAM

@AugustGraham

GLENCORE parted ways with another member of its top brass yesterday, as the man who turned the firm into an oil trading giant stepped down amid investigations.

Alex Beard, who has been the firm’s head of oil since 2007, will retire at the end of the month.

The FTSE-listed miner has attracted US regulators’ gaze for work in the Democratic Republic of Congo, Venezuela and Nigeria.

Last July, it was subpoenaed by the US Department of Justice (DoJ) which asked for proof of compliance with US corruption and money-laundering laws.

The DoJ’s investigation will focus on the role of intermediaries in winning contracts for Glencore, sources told Reuters.

Chief executive Ivan Glasenberg revealed his retirement plans just months after the news broke, saying he could retire in the next three to five years.

Beard joined Glencore in 1995 from BP, helping to turn the firm into one of the world’s top three oil traders. Shares closed up 0.8 per cent yesterday to 256.75p.

Part-time studies. Permanent results.

Go further in finance and fuel your career with a Masters in Finance Part-time at London Business School. Through a flexible approach and tailored learning, you’ll master everything from figures to forecasting, in the heart of global finance.

Next intake joins August 2019

Email: mif@london.edu
london.edu/mifpt

London
Business
School

Minds alive



Tatton shares up on two contract announcements

JESS CLARK

@jclarkjourn

SHARES in Tatton Asset Management jumped yesterday after the firm reported boosted profit last year and revealed its investment arm has secured two new contracts.

Tatton's shares rose as much as 5.9 per cent after the company announced that adjusted operating profit was up 12.3 per cent to £7.3m in the financial year to the end of March. Revenue jumped 12.9 per cent to £17.5m.

Assets under management also rose by 24.5 per cent and adjusted earnings per share were up 9.9 per cent to 10p.

The Aim-listed firm announced yesterday that Tatton Investment Management has been appointed by financial advisory firm Tenet to provide managed portfolio services for three years.

Tatton Asset Management chief executive Paul Hogarth said: "This is a significant win for both companies and is a clear endorsement of our long-term strategy of aligning our business with the interests of financial adviser firms to our mutual benefit."

He added that the appointment had

been made following a "rigorous and demanding selection process".

The appointment by Tenet follows the group's decision to remove its centrally supported advisory model portfolios and was made after a market review of managed portfolio service providers.

Tatton will provide investment management services for Ascencia Investment Management, which is owned by Frenkel Topping.

Tatton Investment Management chief executive Lothar Mentel said: "Our investment process of balancing low cost, risk managed long term returns is a highly compelling combination for advisers seeking an investment solution for their clients that supports their business."

Roger Cornick, chairman of Tatton Asset Management, said of the results yesterday: "The group is strategically well-positioned, and we continue to reinforce our status with strong organic growth."

"As we enter the new financial year, we look to build on the success achieved to date and deliver continued sustainable growth through further investment, efficient operations and customer service, as well as delivering continued returns to our shareholders through a progressive dividend policy."

MINORITY SUPPORT Sephora staff get race training after R&B singer's complaint



BEAUTY chain Sephora will close US shops for an hour of diversity training tomorrow after a complaint from an R&B singer. Sza, a black artist and Kendrick Lamar collaborator, said staff called security to ensure she was not stealing.

London Stock Exchange owner acquires ethical data provider

CALLUM KEOWN

@CallumKeown1

LONDON Stock Exchange Group (LSEG) yesterday said it has acquired ethical and sustainable data provider Beyond Ratings in a bid to grow its information services business.

The deal will allow LSEG to grow its capabilities around sustainable finance and further support clients through its data, the company said.

Beyond Ratings, which provides environmental, social and governance (ESG) data for fixed

income investors, will join LSEG's information services arm, which also includes data firm FTSE Russell.

LSEG did not disclose the terms of the deal but said the purchase would be funded through its existing facilities. The company said it would boost its ESG index and complement its flagship FTSE World Government Bond Index.

LSEG's Waqas Samad said the deal will accelerate its "ability to deliver research-driven multi-asset solutions in sustainable finance investing to our global client base".

Thousands lose out on better mortgage deals

CALLUM KEOWN

@CallumKeown1

THOUSANDS of homeowners could be missing out on better mortgage deals by failing to take advice, according to research from investment giant Legal & General.

The survey of more than 2,000 homeowners revealed that 69 per cent of borrowers who went straight to a lender had not remortgaged in the past five years.

Almost three quarters said they stayed put because they felt they had a "good deal" despite not seeking mortgage advice.

More than 30 per cent said they didn't know a mortgage adviser could have helped their search.

"Our research shows that potentially thousands of borrowers still don't know how a mortgage adviser can help with their mortgage search and as a result they could be missing out on a better deal," Legal & General Mortgage Club director Kevin Roberts said.

"Buying a home is the biggest purchase an individual will make in their lifetime, so it's vital for buyers to speak to a mortgage adviser who can help them understand their borrowing needs and find the right mortgage," he added.

The firm said that those who had switched in the past five years would have enjoyed the chance to pay less interest as mortgage rates declined. The average rate on a two-year fixed term mortgage fell from 2.6 per cent in June 2014 to 1.48 per cent in June 2017, according to Statista.

LORD MAYOR'S CITY GIVING DAY 24 SEPT 2019

IN PARTNERSHIP WITH

CITYAM

@LMAPPEAL
#CGD #GoRed
#peoplematter

Tee-riffic fundraising by Leyton

LEYTON
A better way

How you are getting involved in City Giving Day?

Following on from the success of the Tour de City cycling event, this year we are working in partnership with the Lord Mayor's Appeal to host a new event, the City Masters! This inter-company golf tournament will be an opportunity for businesses across the city to get involved in a day filled with charity and fun competition on the golf course. 24 City teams will take part and compete against other teams in a Texas Scramble. The competition will be scored live on Vpar for all the City to follow as the teams post their scores throughout the day.

What are you hoping to achieve through City Masters?

We are hoping to encourage friendly competition between City businesses, while raising a substantial amount for the Lord Mayor's appeal charities. City Masters will not only include a golf element, but the competition will be followed by a live auction sponsored by Givergy which will be raising further funds for The Lord Mayor's Appeal.

Which charities or communities will this event support?

Innovation is at the heart of our business, and

HEAR FROM OUR BUSINESS - CASE STUDY



Leyton is constantly looking for ways to give back to the community in which we operate. The new City Masters challenge is about bringing City businesses together and uniting them to raise funds for a cause we are fully committed to supporting.

Scott Lutter, Head of Sales, Leyton UK

we look to reflect this in our charity work by using our expertise in research and development, energy and improving financial performance, as well as the strength of our international network and the continuous commitment of our employees. The City Masters event is a realisation of these ambitions, working with two technology partners, Vpar and Givergy, and raising funds for the Lord Mayor's Appeal Charities: Place2Be, OnSide Youth Zones and Samaritans.

Dawn Capital leads \$11m series A funding round in tech firm Onna

JESS CLARK

@jclarkjourn

LONDON venture capital firm Dawn Capital led a \$11m (£8.7m) series A funding round in data management platform Onna, which provides software to customers such as Facebook, Dropbox and Fitbit.

The round was supported by Dropbox, Slack Fund and existing early investor Nauta Capital, and the funding will be used to grow Onna's central information access product.

Norman Fiore, a general partner at Dawn Capital who has previously invested in Mimecast, Collibra and Showpad, will join Onna's board.

Fiore said: "Helping employees find, organise and protect crucial business information when it sits across all these apps is a big challenge. Onna's solution has already seen great traction in Ediscovery with a legal use case, with annual recurring revenue having more than tripled over the past year."

"But Salim and the team at

Onna rightly recognise the opportunity is much bigger. By building an internal search engine for enterprise and giving all employees fast access to their own information, Onna can be an industry game changer."

"Our vision is to enable the enterprise and its people with their information, by centralising it, organising and feeding it to user authorised applications," Salim Elkhou, founder and chief executive of Onna, added.

The investment followed a seed funding round of \$5m.

Glennmont raises €850m in a new green fund

AUGUST GRAHAM

@AugustGraham

GLENMONT Partners claimed to have smashed records for a European green energy fund this morning as it revealed investors had oversubscribed to its €600m (£533m) third fund.

The fund manager raised €850m after investors in the US, Japan and Europe showed renewed vigour for green ventures.

"Climate change is the biggest environmental crisis of our age," said Andrew McDowell, from the European Investment Bank, which put money in the fund. "We know that mobilising private capital is key to address this challenge."

The 10-year fund will focus on electricity production from solar panels, onshore wind, bioenergy and small-scale hydro projects. It will target yet-to-be-built projects, or those that recently came online.

Investors included the pension plans for councils in Southwark, East Riding, and Surrey.

Connie Hedegaard, the former European commissioner for climate action said: "It is heartening to see that the trend is for increased flows of capital to funds such as Glennmont's."

Around 70 per cent of Glennmont's fund will be invested in the Eurozone, but it stressed the UK as an "important market".

JOIN US AND REGISTER NOW AT

WWW.THELORDMAYORSAppeal.ORG/CITYMASTERS



Alexandra Rogers runs through where the Tory leadership hopefuls stand on HS2

HS2: TORIES FIGHT NEW BATTLEFIELD

THERESA May has just days left as Tory leader. While much of the talk has been centred on her potential successor's stance on a no-deal Brexit, in the transport world, all minds are focused on whether a new leader will stick with HS2, or scrap the £56bn project, the first phase of which is due to open in 2026 and the second in 2032-33.

HS2 is a proposed rail link that will connect London to the West Midlands in the first stage, followed by a second stage that will link Birmingham to Manchester and Leeds. Those in favour say it will create jobs, increase capacity on Britain's creaking railways, and boost the economy. Those against have denounced it as a white elephant and say the money could be better used in improving local rail links in the north.

There has always been scepticism around HS2, but doubts have been dialled up following concerns the project is way over its budget and may not be delivered in the manner it was conceived. It is also becoming increasingly clear that its future depends on who will soon enter Downing Street. As the campaign heats up, it is not a question its contenders can afford to ignore. Here, *City A.M.* offers an insight into where those jostling to replace May stand on the UK's most controversial transport project in decades. (Odds on next prime minister from Paddy Power Betfair.)

BLURRED LINES: THE CONSERVATIVE CONTENDERS' TRACK RECORD ON THE £56BN PROJECT

BORIS JOHNSON

6/4

Boris Johnson, the former London mayor and man to beat in the Tory leadership contest, has called for HS2, which will run near his constituency of Uxbridge and South Ruislip, to be put on hold in favour of a trans-Pennine high-speed rail link. The former foreign secretary told the *Sunday Times* last year: "There are projects we should have on transport in the north of the country that ought to take precedence over HS2. It's crazy how long it takes to get east-west across the country." According to *They Work for You*, which contains the voting records of MPs, Johnson has never voted on new high-speed rail infrastructure.



MICHAEL GOVE

7/2

Environment secretary and Brexiter Michael Gove is seen as the man to vote for by Tory MPs who want to stop Boris taking the Tory crown. The MP for Surrey Heath has consistently voted for HS2 infrastructure but is said to be privately sceptical about the project, due to the environmental impact of the north-south rail link. He is also said to have suggested the money could be better spent on local transport links. The *Sunday Times* reported last year that Gove had privately raised among MPs the suggestion that the rail link should be scrapped. HS2 will not pass directly through Gove's constituency.



RORY STEWART

22/1

Rory Stewart, the former prisons minister and current international development secretary, recently said in an interview with the *Spectator* that he was "sceptical" about HS2, even though his constituency of Penrith and the Border could benefit from it. Stewart has voted in favour of the high-speed rail link in parliament, but has sought assurances in the past that the project's construction would not disrupt his constituents' journeys into London.



MATT HANCOCK

50/1

Health secretary Matt Hancock, a Remainer in the Cabinet, recently said in an interview with the *FT* that he was "very strongly" in favour of HS2, saying the UK needed "more transport investment, not less". He added that the Northern Powerhouse project, which will devolve power and spending outside of London, needed "rocket boosters". However, Hancock is also sympathetic to the argument that HS2 might not solve the problem of poor east-west transport links in the north. At a recent event organised by the *Daily Telegraph*, Hancock backed HS2 but said: "We should invest in other transport links, east to west."



DOMINIC RAAB

12/1

Former Brexit secretary Dominic Raab has consistently voted for the high-speed rail link, but a preview of his leaked manifesto suggests he is cautious about the project, but isn't looking at an outright cancellation of HS2. Raab said if elected leader he will look into the "cost-effectiveness" of HS2 during the Spending Review later this year, with the aim of reducing costs to "maximise value for money". Asked at a panel event organised by the *Daily Telegraph* – where he appeared alongside health secretary Matt Hancock, Tory MP Victoria Atkins and chief secretary to the Treasury Liz Truss – whether he would scrap the rail project, Raab replied: "I'm not sure yet."



JAMES CLEVERLY

50/1

Brexit minister and former Tory party chairman James Cleverly, who announced his bid for the leadership late last month, has consistently voted for HS2 in parliament. At a recent panel event organised by the *Daily Telegraph*, Cleverly said it would not be a "good look" for the Tories to break their promise to deliver HS2. The rail link will not pass through Cleverly's constituency of Braintree in Essex.



SAJID JAVID

22/1

Sajid Javid, the home secretary, confirmed his support for HS2 in an interview with the BBC over the weekend. When asked whether he would continue with the project if he became Prime Minister, Javid replied: "Yes." Last year, Javid fired a broadside after rival Johnson poured cold water over HS2. "Boris is not a member of the government. The government is absolutely behind HS2. A huge amount of effort and investment has already gone into that," he said at the time. His continued support for the railway sits alongside his proposal for a £100bn national infrastructure fund, which would be used to boost rail links and infrastructure in the north. He differs from most other Tory candidates in that he supports both HS2 and improved local rail links in the north. For most others, it is a case of either/or.



KIT MALTHOUSE

66/1

Housing minister Kit Malthouse has consistently voted for HS2 rail infrastructure. But back in 2014, when he was London Assembly member, he raised doubts over the project. He described HS2 as "possibly faltering as a scheme in terms of both political support but also practicalities".



JEREMY HUNT

11/1

Foreign secretary Jeremy Hunt is one of the staunchest supporters of HS2 in the Cabinet. Late last month he tweeted that the project was "absolutely vital". "Post-Brexit we must be ambitious for our country and hungry for our economy," he added, saying cancellation would send a poor signal to voters. Hunt also referenced HS2 in his Conservative party conference speech in Birmingham last year.



MARK HARPER

100/1

A recent entrant to the Tory leadership race, Mark Harper's views on HS2 are less well-known. The former chief whip has voted for the high-speed infrastructure in the past. Harper's Gloucestershire constituency will be untouched by the HS2 railway.



SAM GYIMAH

NOT LISTED

Former universities minister Sam Gyimah became the 13th Tory to throw their hat in the ring to replace May over the weekend. Gyimah has made few public comments about HS2, but has consistently voted for it in parliament.



ESTHER MCVEY

66/1

Esther McVey, who resigned as work and pensions secretary over Brexit earlier this year, has hinted she wants to ditch HS2. The railway will run through her constituency of Tatton, Cheshire. In April, she tweeted that HS2 needed a "rethink". "What the vast majority of the public want is a fast rail link connecting all the cities across the north of England as well as better local transport, not a vanity project whose cost keeps increasing," she said.



ANDREA LEADSOM

6/1

Former leader of the House of Commons Andrea Leadsom said over the weekend that HS2 was in need of an "urgent review" and that she wanted to look at the project again to ensure it offered taxpayers "value for money". Earlier in the year she questioned whether there was still a business case for HS2, after hearing reports that the speed of trains could be lowered to reduce costs. Leadsom wrote to HS2 chief executive Mark Thurston to spell out her concerns.



Incoming Finland Prime Minister plans spending boost and tax hikes

ANNE KAURANEN

THE MAN set to become Finland's first left-leaning Prime Minister in 20 years announced plans yesterday for a big public spending increase on welfare and infrastructure, paid for by tax hikes, sales of state assets and a boost in employment.

Social Democrat Antti Rinne, who cobbled together a five-party coalition after narrowly beating the far-right Finns Party into first place in an election in April, unveiled the

programme for his new government of centrist and left-leaning groups.

"This government programme will reduce income differences in Finnish society," Rinne said at a public event in Helsinki.

Rinne unveiled proposals to boost permanent public spending by €1.23bn (£1.09bn) a year by 2023 and spend an additional €3bn on one-off investments during the four-year term. The plans were in line with figures leaked to the media a day earlier.

To fund the increased spending, the government will raise taxes by €730m, much of it through environmental levies, and sell off up to €2.5bn of state assets. It also aims to boost Finland's employment rate to 75 per cent from 72.4 per cent in April.

The Finnish parliament is fractious, with 10 parties winning seats in the 14 April election. Rinne's Social Democrats placed first with just 17.7 per cent of the vote, beating the Finns party by 7,666 votes. *Reuters*



Antti Rinne defeated the far-right Finns Party in a close-fought election

Rail review head told to prioritise reform of fares

ALEXANDRA ROGERS

@city_amrogers

FARES reform should be the number one priority in the government's "root-and-branch" review of British railways, passengers have told the industry.

Eight in 10 passengers think updates to the fares system should be prioritised by Keith Williams, the former chief executive of British Airways who was appointed by the government to lead the review in the aftermath of last year's May timetable chaos.

As a result of the timetable overhaul thousands of services were cancelled, delayed and overcrowded.

The findings come from an independent survey by Populus, commissioned by the Rail Delivery Group (RDG), which represents the rail industry.

The online survey of 2,000 UK adults also found that only one in 10 feel the range of rail fares on offer always fits with their lifestyle and the way they want to travel, with this falling to just five per cent of people who use the train for business.

Meanwhile, 85 per cent think it is important that the fares system is up-

dated to enable flexible workers to save money.

Paul Plummer, chief executive at the RDG said: "Passengers across the country want to see the wheels turning on fares reform. Work around solutions are not enough – bringing decades old regulations up to date is the only way to deliver easier-to-use, more flexible and better value rail fares for all our passengers."

Anthony Smith, chief executive of independent passenger watchdog Transport Focus, said: "Transport Focus research shows that rail passengers want a fares system that is simple to use, easy to understand and is flexible enough to cater to how people work and travel today.

"Making sure passengers are confident they can purchase the best value ticket for their journey remains their top priority for improvement.

"The outdated fares and ticketing system continues to erode passenger trust; fundamental fares reform from the rail review cannot arrive a minute too soon."

The findings of the rail review are due to be published this summer, in time for the government to produce a white paper in the autumn.



Baring Vostok founder Michael Calvey was arrested in February

Kremlin says US investor under house arrest could be released

JESS CLARK

@jclarkjourn

THE KREMLIN said it hopes US investor Michael Calvey, who is under house arrest in Russia, will be freed and able to attend an economic forum in St Petersburg this week.

Calvey, who founded private equity group Baring Vostok, was detained in Russia in February over embezzlement charges. The businessman has denied wrongdoing and alleges the case is an attempt to pressure him in

relation to a dispute regarding a Russian bank.

Kremlin spokesperson Dmitry Peskov told RT TV that Calvey's detainment is a "regrettable situation" and added that the Kremlin hopes the investor will be free to attend the St Petersburg International Economic Forum later this week.

"This is of course a very regrettable situation. We regret it very much. We of course would like to see him among the [forum's] participants," Peskov said.

Pension veteran to lead redesign of dashboard

ALEX DANIEL

@alexmdaniel

A WHITEHALL initiative designed to give savers easy access to pensions information has taken another step towards hitting the market.

The Money and Pensions Service has appointed industry veteran Chris Curry to help deliver the so-called pensions dashboard. He will be tasked with forming an industry group drawing on sector-wide experience to bring the nascent project to consumers.

Under the scheme, workers will be able to see information about their various nest eggs combined on a so-called dashboard. This will be accessible on smartphones, tablets and computers. The dashboard hopes to make it easier to track of funds in various pots over a lifetime of working.

Curry is director of the Pensions Policy Institute, and co-chaired a government advisory group on auto-enrolment in 2017. Pensions minister Guy Opperman yesterday said his appointment was "important moment" for the dashboard scheme.

In April, work and pensions secretary Amber Rudd said the first industry models would come out later this year. The Department for Work and Pensions expects most schemes to launch their dashboards in three to four years.



Deloitte promoted 32 women to its partnership in the UK

Beancounter Deloitte bolsters UK partner numbers in bumper round

JAMES BOOTH

@Jamesdbooth1

DELOITTE yesterday promoted 78 employees to its partnership in the UK, an increase of more than 40 per cent on the previous year.

Of the new UK partners, 32 (41 per cent) are women, up from 11 in 2018, taking the firm's female partners to 223, 21 per cent of the partnership.

Fifty-four of the firm's new

partners are based in London.

The audit firm promoted 161 people to partner in north west Europe overall, up from 136 partners the previous year.

From 1 June the firm has added Deloitte offices in Greece, Italy and Malta to the Deloitte north west Europe partnership to form Deloitte north and south east Europe.

The partnership is the second-largest in the Deloitte network, with

over 45,000 people in 13 countries.

The firm's new senior partner Richard Houston, who took up his role this week, said: "I fully accept that we have more to do but I'm particularly pleased to see such a significant increase in female partner promotions in the UK."

He also said he was under "no illusion" change was needed in the audit sector, after scandals such as the collapse of outsourcer Carillion.

CITY DASHBOARD

YOUR ONE-STOP SHOP FOR BROKER VIEWS AND MARKET REPORTS

LONDON REPORT

Investors shun risky shares as Kier plummets

THE FTSE 100 shed losses to bag gains as investors flocked to defensive shares after an exchange of trade threats between the US and China stoked fears of a slide into recession, while a profit warning sent builder **Kier** to its lowest in two decades.

The main FTSE 100 index ended 0.3 per cent higher, after earlier hitting its lowest level since 8 March, while the midcap index lost 0.5 per cent.

China warned the US at the weekend not to meddle in security disputes over Taiwan and the South China Sea, while US President Donald Trump threatened to impose tariffs on all Mexican goods.

In response, investors pooled their money into shares that are deemed less risky at times of macro-economic uncertainties. **Astrazeneca** and **Glaxosmithkline** led gains on main index, while retail giants **Diageo** and **Unilever** also climbed.

The exporter-heavy main index also found support in a dipped pound, that came after a survey showed that the Brexit stockpiling boom of early 2019 gave way in May to the steepest

downturn in British manufacturing in almost three years.

Construction group **Kier** was the biggest faller on the FTSE 250 index, down 41 per cent and at its lowest level since early 1999 after a profit warning and growing fears of a dividend cut and another funding-raising due to mounting debts.

After recording its first monthly fall this year in May and despite starting off the session on the back foot, the FTSE 100 closed in positive territory and started off the new

Drinks firm Diageo, which owns Guinness, enjoyed a share bump

month on a good note.

Investors are also keeping an eye on Trump's contentious visit to Britain, which started yesterday and comes at a time of deep political uncertainty in the UK.

"The market is finding it difficult to find a direction... yes they've fallen in May, it's not been nice, but it's not as bad as you might have expected given the number of salvos that have been fired," said Antoine Lesne, head of SPDR ETF strategy and research at State Street Global Advisers.

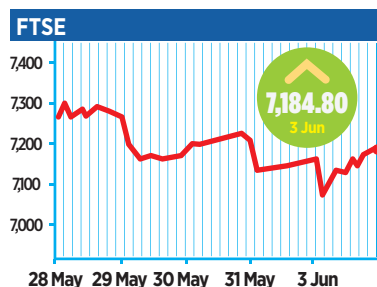


TOP RISERS

1. **NMC Health** Up 4.35 per cent
2. **Fresnillo** Up 3.75 per cent
3. **Evraz** Up 2.48 per cent

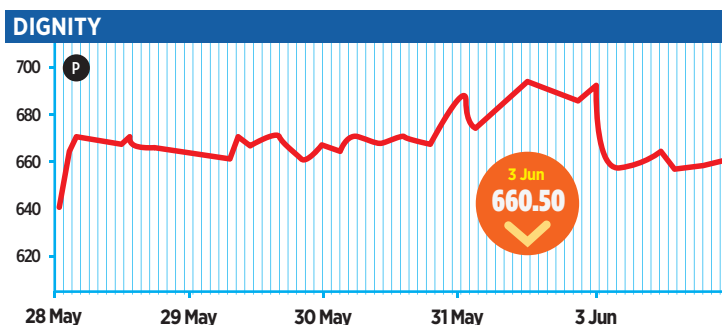
TOP FALLERS

1. **TUI** Down 4.38 per cent
2. **Auto Trader** Down 3.34 per cent
3. **Schroders** Down 2.57 per cent

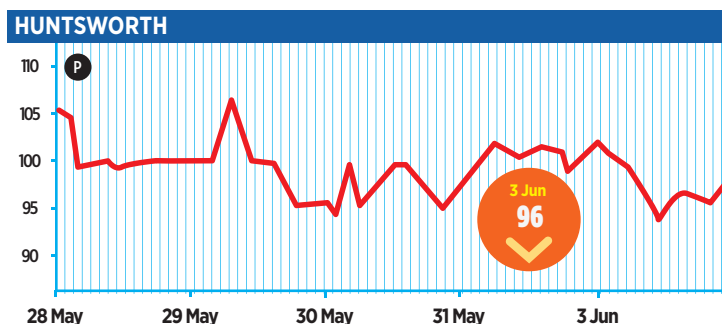


BEST OF THE BROKERS

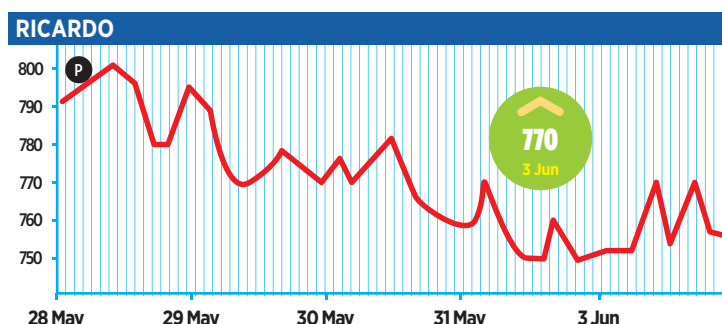
To appear in Best of the Brokers, email your research to notes@cityam.com



A regulatory crackdown has some investors feeling gloomy about the funeral market. According to Peel Hunt, "the risk is that oversight by the Financial Conduct Authority will be considerably more onerous and the number of plans sold will reduce given that companies will no longer be able to highlight rising prices of funerals in their marketing material nor chase people after initial inquiries". The broker has therefore given Dignity, one of the UK's largest funeral providers, a "Sell" rating and a target price of 600p.



International healthcare and communications group Huntsworth has been a good treatment for Peel Hunt analysts, who have been long-term supporters of the group during the course of its management turnaround. The firm's focus on a "high-value, highly regulated customer base whose communication needs are complex" has also impressed the broker. Peel Hunt has therefore issued a "Buy" rating, saying that the firm's core attractions will drive continued growth and increasing its target price to 135p.



Liberum analysts have maintained their "Buy" rating for Ricardo, the West Sussex-based engineering and environmental consultancy. Last month the group caught the attention of investors after snapping up Australian rail consultancy firm Transport Engineering in a deal worth almost £30m. "There is plenty of firepower for further acquisition in the sectors of rail and energy & environment," according to Liberum, which has raised its 2020 earnings per share expectations and given the firm a target price of 900p.

NEW YORK REPORT

Tech giants' antitrust woes hurt Nasdaq

THE NASDAQ tumbled 1.6 per cent yesterday, confirming a correction as it was dragged down by **Alphabet**, **Facebook** and **Amazon** on fears the companies are the targets of US government antitrust regulators.

While the sell-off in the internet heavyweights was the biggest drag on the Nasdaq, the index has been falling steadily since its 3 May record closing high as investors worried about slowing global growth amid the escalating US-China trade war.

The S&P 500 had a volatile session and ended yesterday down 0.3 per cent, but the Dow Jones Industrial Average ended the session virtually unchanged.

The benchmark S&P 500 swung in and out of negative territory during the day as investors monitored the latest comments around the US trade battles with both China and Mexico, as well as US President Donald Trump's decision on Friday to end preferential trade treatment for India.

An ISM survey showed US manufacturing growth unexpectedly slowed in May, driving demand for the safety of government bonds. Two-year yields hit their lowest since September 2017 on growing conviction that the Federal Reserve will start cutting interest rates to stave off a recession.

High-profile internet stocks dominated trading, with **Facebook** closing down 7.5 per cent after the Wall Street Journal reported that the Federal Trade Commission has secured the right to examine how the social media company's practices affect digital competition.

Alphabet tumbled six per cent after sources told Reuters the US Justice Department is preparing an investigation to determine if the Google parent broke antitrust laws. Amazon fell 4.6 per cent on a report that the e-commerce giant could be put under the watch of the Federal Trade Commission.

Healthcare was one bright spot for the Nasdaq, with the Nasdaq biotech index climbing 1.2 per cent.

CITY MOVES WHO'S SWITCHING JOBS

CQS

CQS has announced that Serge Harry has joined CQS as group chief financial officer. He will report to Xavier Rolet, CQS's chief executive officer, and he will join the CQS executive committee. Serge will also oversee the human resources function. Serge was previously a member of the executive committee of the London Stock Exchange Group (LSEG), chief of staff to the group chief executive, and group country head for France, Benelux and Germany. Prior to this, he was



senior advisor to LSEG chief executive from 2011 to 2013, working on the successful acquisition of LCH Group. Before that he held international executive positions as chairman and chief executive of Bluenext, a global carbon credits trading exchange, as group head of strategy at NYSE Euronext, and chief financial officer of Euronext from 2000 to 2007. Prior to this, Serge was deputy chief of Paris Stock Exchange from 1999 to 2000, which he joined from Euroclear France, where he held a number of positions, including finance chief and general secretary.

NEKTAN

Simon Hay has been appointed chief financial officer of AIM-listed global gaming technology business

Nektan. With more than 20 years' experience in accountancy and consultancy, Simon was previously finance transformation director at GVC Holdings. He is a chartered accountant, having qualified with KPMG, where he was a director. Simon has spent most of his career at KPMG, first graduating to the firm in Australia in 1997. During his time at KPMG Simon held roles in audit, restructuring and deal advisory and was also seconded to Thomas Cook as a strategy manager.

ROWAN

Real estate investment company Rowan has appointed David Reid as director to work with chief executive Nick Jacobs on spearheading a strategic growth strategy for the business, and to manage the

business across its various activities, which include: investment and development, asset management and corporate advisory. David will focus on new opportunities, particularly in the residential sector, where he brings his significant track record and experience managing complex mixed-use developments. David joins Rowan from Cambridge University where he was researching the UK housing market. Previously he worked at Wework, where he was a development director advising on its Welive division in Europe. Prior to that he was a director at Cavendish Partners, where he managed the company's joint venture development division with Taylor Wimpey over a 10-year period.

FTSE 100	FTSE 250	FTSE ALL SHARE	DOW JONES	NASDAQ	S&P 500
7184.80 23.09	18877.17 93.08	3931.10 7.23	24819.78 4.74	7333.02 120.13	2744.45 7.61

£ /€ 1.1261	0.0043 €/£ 1.1241	0.0072
\$/£ 1.2665	0.0039 €/£ 0.8875	0.0033
¥/£ 136.86	0.0931 €/¥ 121.50	0.2372

Price	Chg	High	Low	Price	Chg	High	Low	Price	Chg	High	Low	Price	Chg	High	Low	Price	Chg	High	Low	Price	Chg	High	Low	Price	Chg	High	Low															
GILTS				Kier Group				FINANCIAL SERVICES				GAS, WATER & MULTUTILITIES				Redditt Bendkiser				Eurocompe Instit				REAL ESTATE INVEST. TRUSTS				InterContinental														
Tsy 3.750 19	100.79	-0.03	104.1	100.8	Marshall	630.5	-5.0	669.0	398.8	3i Group	1037.0	-14.0	1088.5	756.2	Centrica	941	0.6	163.7	92.5	6310.0	-38.0	7155.0	5593.0	Big Yellow Group	120.0	-5.0	106.20	85.25	International Con	5099.0	-6.0	5189.0	3958.4									
Tsy 2.000 20	101.54	0.00	102.9	101.4	Polypipe Group	426.4	-1.2	439.6	307.8	3i Infrastructure	286.0	-3.0	289.0	221.0	National Grid	794.2	1.4	889.2	748.7	543.0	-2.0	64.6	46.0	British Land Comp	528.5	-5.4	692.0	523.0	Merlin Entertainm	367.2	-19.0	401.5	307.1									
Tsy 4.750 20	103.30	-0.03	107.3	103.1	ELECTRICITY				AJ Bell	488.0	0.0	477.0	220.0	Pennon Group	754.2	0.8	812.4	684.2	INDUSTRIAL ENGINEERING				Huntsworth	960.0	-4.0	139.0	81.0	Millennium & Cop	408.0	0.0	555.0	435.6										
Tsy 7.500 20	103.91	-0.02	107.3	103.1	Contour Global	197.8	4.8	250.0	150.1	Allied Minds	79.8	0.2	115.0	37.3	Servon Trent	1982.5	25	2091.0	1770.0	ITE Group	769.6	76	699.0	605.8	Civilis Social Ho	82.1	-2.2	114.0	82.1	Michels & Butle	279.5	-2.5	291.4	238.0								
Tsy 2.500 20	356.38	-0.02	362.0	356.0	Drax Group	294.0	-0.8	427.2	290.0	Amigo Holdings	280.0	32.0	310.0	154.5	United Utilities	796.8	-0.6	873.6	682.4	Bodycote	775.5	-2.5	1055.0	676.0	Dewrent London	3170.0	-46.0	3340.0	2761.0	National Express	234.2	2.0	432.4	361.5								
Tsy 8.000 21	114.94	-0.03	121.8	114.6	SSE	1082.0	3.5	1400.0	1008.0	Arrow Global Group	200.2	-3.0	288.5	167.2	IMI	1275.0	9.0	1523.0	902.5	ITV	105.2	-2.1	180.4	103.1	Civilis Social Ho	82.1	-2.2	114.0	82.1	Rank Group	150.6	-1.6	194.0	115.0								
Tsy 4.000 22	109.54	0.02	112.1	109.0	ELECTRONIC & ELECTRICAL EQ.				ASA International	383.0	3.0	510.0	336.0	HMI	1015.0	10.0	1242.0	870.0	Moneysupermarket	372.2	6.2	372.2	264.0	Hamptons	779.0	-0.4	551.6	652.3	Restaurant Group	127.5	-3.0	228.9	179.9									
Tsy 0.500 22	99.90	0.04	99.9	97.7	Halma	1833.0	17.0	1835.5	1237.0	Ashmore Group	468.4	-4.0	488.0	337.0	McIlreid House	162.9	-1.1	240.5	146.3	Pearson	791.0	4.0	1027.5	746.6	Homeport	71.0	-1.7	207.3	88.6	Stagecoach Group	125.2	0.5	170.0	115.5								
Tsy 1.875 22	117.35	-0.04	119.0	115.5	Morgan Advanced M	247.4	0.2	363.0	237.0	Brewin Dolphin Ho	300.8	-2.4	378.8	295.4	RMI Magnesia NV	474.0	-76.0	5100.0	3380.0	Reach	762.1	-4.1	832.1	54.6	Land Securities G	830.4	1.8	965.1	793.8	TAG Reg Sis G	698.0	-32.0	1766.0	692.0								
Tsy 2.500 23	107.05	0.06	107.1	104.7	Reishaw	3892.0	-8.0	5685.0	3670.0	Charter Court Fin	326.5	-2.5	375.0	228.8	Rotor	293.6	6.1	361.4	25.3	Relx plc	1853.0	10.5	1855.0	1491.5	LondonMetric Prop	204.8	0.6	209.2	172.7	Wetherspoon Ltd	1310.0	-2.0	1375.0	1065.0								
Tsy 2.500 24	368.67	-0.08	369.1	358.7	Spectris	2522.0	40.0	2980.0	1966.5	City of London In	444.0	-1.0	433.0	360.0	Sainco-Sanco Engi	1405.0	45.0	8870.0	5900.0	Rightmove	568.2	-0.4	583.8	420.9	Primary Health Pr	135.6	-1.2	106.2	106.4	Whitebread	4648.0	18.0	5140.0	3865.0								
Tsy 0.125 24	114.43	-0.04	114.4	110.9	CNC Markets	85.0	-2.4	206.0	77.4	Coats Group	77.4	-0.3	91.3	69.8	Weir Group	145.0	-8.0	222.0	124.0	STV Group	355.0	-11.0	438.0	318.0	SEGRO	698.2	0.6	790.0	585.2	William Hill	132.7	-1.4	324.1	128.4								
Tsy 5.000 25	124.67	0.01	125.6	122.1	EQUITY INVESTMENT INSTRUM.				Georgina Capital	962.0	-5.0	1260.0	940.0	INDUSTRIAL METALS & MINING				Tarsus Group	433.0	0.0	433.0	243.0	Shafesbury	826.0	3.0	968.0	812.0	Wizz Air Holdings	3274.0	40.0	3797.0	2329.0										
Tsy 4.250 27	128.86	0.04	128.9	122.6	Aberforth Smaller	1240.0	-6.0	1442.0	1120.0	Hargreaves Lansdown	2228.0	-38.0	2433.0	1633.0	MINING				WPP	960.8	19.6	1301.0	800.4	Tritax Big Box Re	141.8	-0.4	155.7	129.0	AIM 50													
Tsy 1.250 27	136.30	-0.18	136.3	128.4	Alliance Trust	733.0	-1.0	789.0	672.0	Georgina Capital	962.0	-5.0	1260.0	940.0	Evraz	602.6	14.6	669.0	442.1	Acadia Mining				161.0	3.6	256.6	96.1	Unit Group	947.5	-8.0	973.5	797.5	Workspace Group	885.0	13.0	1165.0	789.5	Abram	1444.0	19.0	1539.0	1071.0
Tsy 6.000 28	142.21	0.03	143.3	140.5	Alliance Trust	733.0	-1.0	789.0	672.0	Hargreaves Lansdown	2228.0	-38.0	2433.0	1633.0	Ferropso	230.4	0.1	301.3	143.5	Anglo American				199.6	24.6	2226.0	1464.6	Advanced Medical	338.5	-5.0	370.0	260.0	Advanced Medical	338.5	-5.0	370.0	260.0					
Tsy 0.125 29	128.47	-0.21	128.5	118.8	Apax Global Alpha	144.0	-1.0	133.0	127.0	IG Group Holdings	540.8	-6.4	954.5	474.8	INDUSTRIAL TRANSPORTATION				Anglo American	199.6	24.6	2226.0	1464.6	Alliance Pharma	78.0	-0.3	102.0	72.0	Alliance Pharma	78.0	-0.3	102.0	72.0									
Tsy 4.750 30	141.26	0.06	141.3	132.1	AVI Global Trust	733.0	-2.0	767.0	660.0	Integratfin Holdin	386.1	-3.1	406.1	269.0	BBA Aviation	0.0	0.0	0.0	0.0	Antofagasta				788.0	6.0	1149.0	722.2	ASOS	3415.0	-25.0	6834.0	2180.0										
Tsy 4.125 30	382.07	-0.19	382.1	355.2	AVI Global Trust	733.0	-2.0	767.0	660.0	Intermediate Capit	1282.0	-32.0	1325.0	899.0	Dixons Carphone	119.9	4.8	200.1	112.1	BHP Group				1730.0	13.4	1944.2	1490.6	Beta Group	1768.0	-52.0	2575.0	1040.0										
Tsy 4.250 32	138.54	0.14	138.5	129.3	Baillie Gifford J	765.0	0.0	869.0	663.0	Investec	458.8	-2.3	573.6	42.4	Dunelm	883.5	3.5	925.1	482.8	Centimil (OI)				98.0	9.1	136.2	79.8	Camellia	10450.0	-100.0	12450.0	9100.0										
Tsy 4.250 32	138.54	0.14	138.5	129.3	Bankers Inv Trust	383.0	0.0	914.0	766.0	International Per	158.0	-1.2	248.8	65.6	Idronics	585.5	0.5	799.0	466.8	Cersantini				796.8	28.9	815.5	724.8	CareTech Holding	321.0	-3.0	406.0	325.0										
Tsy 1.250 32	157.41	-0.20	157.4	144.1	BBSI SICAV S.A.	133.0	0.0	168.0	133.0	IP Group	799.9	-7.9	103.8	78.1	JD Sports Fashion	623.4	6.6	635.6	38.5	Fresnillo				796.8	28.9	815.5	724.8	Central Asia Meta	577.0	3.0	246.0	250.5										
Tsy 0.125 36	149.48	-0.30	149.8	133.1	BlackRock Smaller	1444.0	2.0	1600.0	1160.0	Investor	458.8	-2.3	573.6	42.4	Just Eat	600.0	-2.0	883.4	53.8	Glencore				256.8	2.1	400.4	250.7	Clinigen Group	1012.0	4.0	1069.0	721.0										
Tsy 4.250 36	145.12	0.17	145.1	133.1	BMO Global Smalle	1334.0	0.0	1495.0	1220.0	JP Group	799.9	-7.9	103.8	78.1	Kingfisher	275.4	1.5	381.1	205.4	Hochschild Mining				165.6	10.6	219.9	149.1	COSY Group	626.0	-23.0	1635.0	95.0										
Tsy 4.750 38	158.96	0.24	159.0	145.8	Caledonia Investm	2955.0	10.0	3060.0	2650.0	Jupiter Fund Hain	391.2	-6.8	472.0	287.0	Kaz Minerals				511.8	2.0	1076.0	436.7	Playtech	398.5	-3.8	811.8	361.8	CSX Corp.	626.0	-23.0	1635.0	95.0										
Tsy 0.625 40	170.94	-0.42	172.7	142.9	City of London In	408.0	-0.5	439.0	376.0	London Finance &	39.5	0.0	45.5	38.1	Polymetal Intern				481.0	11.0	894.0	597.2	Stage Group	779.5	5.8	772.0	525.6	Dark Group	922.5	10.0	970.0	565.0										
Tsy 4.500 42	161.88	0.27	161.9	145.9	Edinburgh Inv Tru	592.0	2.0	712.0	586.0	LMS Capital	50.9	0.0	55.5	44.0	Rio Tinto				495.0	58.5	4776.0	3486.0	Softrac	388.0	19.0	690.0	298.2	Santitas	97.0	0.0	107.0	79.0										
Tsy 3.500 45	143.82	0.77	143.9	128.0	Fidelity China Sp	208.0	0.0	268.0	182.4	London Stock Exch	5302.0	-18.0	5342.0	3867.0	MOBILE TELECOMS				Acadia Mining				161.0	3.6	256.6	96.1	Santitas	97.0	0.0	107.0	79.0	Diversified Gas &	127.5	-2.5	134.0	92.0						
Tsy 4.250 46	163.32	0.25	163.4	145.7	Fidelity European	237.0	-0.5	295.0	202.0	Man Group	143.4	-2.9	190.5	126.8	OIL & GAS PRODUCERS				Anglo American				199.6	24.6	2226.0	1464.6	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.500 50	202.08	-0.81	207.7	173.7	Fidelity Specialty	886.0	-1.0	899.0	740.0	OneSavings Bank	398.2	3.8	449.6	330.0	PERSONAL GOODS				Burberry Group				1700.0	5.0	2325.0	1623.5	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.250 52	198.73	-0.89	204.9	168.8	GOI Infrastructure	129.6	-0.2	130.8	119.0	Paragon Banking G	452.4	-2.4	524.0	379.2	PHARMACEUTICALS & BIOTECH				Decbra Pharmaceut				2706.0	-22.0	3168.0	2014.0	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 4.025 54	168.63	0.25	169.6	150.0	Herald Investment	1316.0	2.0	1370.0	1055.0	Riverstone Energy	480.0	-1.0	481.0	379.0	LIFE INSURANCE				Aviva				403.1	-1.5	521.0	364.6	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan American	436.5	0.5	472.0	386.5	JP Morgan Emerging	944.0	8.0	972.0	759.0	OIL & GAS PRODUCERS				BP				544.0	3.9	598.3	485.9	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan Emerging	944.0	8.0	972.0	759.0	JP Morgan Indian	176.0	9.0	788.0	56.0	OIL EQUIPMENT & SERVICES				Petrofac Ltd.				413.5	-0.6	663.4	381.5	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan Indian	176.0	9.0	788.0	56.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	OIL EQUIPMENT & SERVICES				Wood Group (John)				389.9	-1.3	796.4	379.7	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	OIL EQUIPMENT & SERVICES				Wood Group (John)				389.9	-1.3	796.4	379.7	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	OIL EQUIPMENT & SERVICES				Wood Group (John)				389.9	-1.3	796.4	379.7	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	OIL EQUIPMENT & SERVICES				Wood Group (John)				389.9	-1.3	796.4	379.7	Santitas	97.0	0.0	107.0	79.0	Santitas	97.0	0.0	107.0	79.0						
Tsy 0.125 56	168.63	0.25	169.6	150.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	JP Morgan Japanese	423.0	0.5	472.0	367.0	OIL EQUIPMENT & SERVICES				Wood Group (John)				389.9	-1.3	796.4	379.7	Santitas	97.0	0.0	107.0	79.0	Santitas										

FORUM

EDITED BY LUKE GRAHAM



Hammond's virtue signalling on low wages is hypocritical

PHILIP Hammond may soon be out of a job. In fact, I would be very surprised if he remains chancellor of the Exchequer for more than a day or two after our new Prime Minister is chosen.

Hammond is fond of reminding his critics that his demise has been predicted before. Yet while the Tory leadership contenders may differ as to the merits of a no-deal Brexit, there is a consensus from them that we need lower taxes.

For example, Jeremy Hunt promises that he would cut corporation tax to 12.5 per cent – the same level as in Ireland, where setting the rate so low has proven a great spur to economic growth. Similarly, Dominic Raab wants to cut the basic rate by a penny a year, and Matt Hancock proposes £5bn of tax cuts for small firms.

All of this has Hammond reaching for the smelling salts, so he will have to go. Perhaps he senses that this time it really will be the end. Thus, he is on a last minute scramble for a “legacy”. Tricky, as he hasn’t really done very much.

So, he is attempting a bit of virtue signalling and claiming that he is helping the poor by using state regulation to require that they be paid more. “The Low Pay Commission will deliver on its remit for the national living wage to reach 60 per cent of median earnings by 2020,” Hammond says. “But later this year, we will need to set a new remit beyond 2020.”

In the real world, pay is determined by a competitive labour market. Businessmen take natural

pride in expanding their companies and taking on more staff. But they need confidence that it will make financial sense to do so. The same goes for the person taking the job. It is about voluntary contract, not “exploitation”.

Government meddling in setting pay rates just gets in the way. It makes it harder to take the risk of employing a new member of staff.

One way to mitigate that risk might be to take someone on with low basic pay but offer them a bonus or commission, or for them to start on low pay for a trial period with the prospect of a higher-paid permanent job if it works out.

Some workers might prefer lower pay in return for being able to choose their hours – this might suit working mothers looking for part-time work.

Currently, the national living wage is £8.21 an hour. It could be argued that the economy has managed to absorb it pretty well. But there are two caveats.

First of all, that is the rate for those aged 25 and older. If it was applied to teenagers as well it would be far more damaging.

Secondly, we don’t know the counterfactual. Unemployment has fallen, but it might have fallen further without a minimum wage.

Overall, it’s quite possible that the national living wage simply hasn’t made much difference on employment. However, if it was sharply increased, then it could start to bite. Instead of being merely a gimmick, it would become a serious job destruction mechanism.

Even the Institute for Fiscal Stud-

Harry Phibbs



Government meddling in setting pay rates just gets in the way. It makes it harder to take the risk of employing a new member of staff

“

ies – hardly an outfit of free market purists – has warned politicians against a “bidding war” over the minimum wage, on the grounds that pushing up labour costs would hasten automation and a switch to capital-intensive production.

There are alternatives the government could take that would help

the low paid, and would also help reduce unemployment, rather than endangering jobs.

The first priority should be a sharp rise in the threshold for national insurance contributions.

Employees have to hand over 12 per cent of their earnings to the government on anything over £166 a week, so somebody on the national living wage working a 40-hour week has a significant tax bill.

Raising the threshold would require the chancellor to find some savings in state spending. That’s more challenging than just imposing a requirement on someone else and claiming the credit for it. But it would not be impossible to achieve.

Another priority to address is the Universal Credit earnings taper rate. Changing this would help make it more rewarding to be in work, rather than on welfare.

Before the Universal Credit reforms, people who accepted work really did end up with less money. This is no longer the case, but the taper rate means that for each £1 earned, 63p in benefits is lost. That is simply too steep for a “taper”. After all, the Laffer Curve applies to the poor as well as the rich, so reducing the taper would reward work just as tax cuts do.

There is something awfully hypocritical about Philip Hammond and the government decrying “unacceptable” low levels of pay by employers, then grabbing a chunk of a salary so that it is even lower when it finally gets to the employee.

• Harry Phibbs is a journalist at Conservative Home.

Bankers may wish to sweep Libor under the carpet, but it isn’t going anywhere

THE LONDON Interbank Offered Rate (Libor) was once arguably the most important number in the world. It was the reference rate that banks used for variable rate mortgages, car loans, credit card debt, and much more besides.

It was defined as the interest rate at which banks would lend to each other. Global banks reported the rate to the British Bankers Association every day for publication at 11am, and derivative traders relied on the rate for settling contracts worth trillions of dollars.

But Libor’s reputation was severely damaged in 2008 when it was discovered that a group of traders in a few leading banks colluded with each other via email and electronic chat to try to manipulate the rate each day so that their derivative contracts would close at a rate which benefited them – and their bonuses.

Once regulators’ suspicions were aroused, collusion was easily established. Traders lost their jobs and

reputations. Some ended up in prison. Banks paid huge fines.

Since then, Libor has undergone a radical transformation. It is now defined as a “wholesale funding rate anchored in Libor panel banks’ unsecured wholesale transactions to the greatest extent possible”.

This definition provides a much wider base for estimating Libor. It is based on funding from central banks, multilateral development banks, and non-bank financial institutions such as money managers or sovereign wealth funds – a much longer list than the days of submissions based on unsecured interbank lending. Since the latter has declined following the financial crisis, the range provides a sound basis for the daily calculation of the Libor benchmark.

The whole process is now supervised by the ICE Benchmark Administration (IBA) and the Financial Conduct Authority. The IBA itself has an oversight committee, composed of independent members.

Oonagh McDonald



All of this is a far cry from the days when banks estimated the rate at which they would borrow from each other, and traders shouted the interest rate they wanted across the room they shared with the submitters who actually report the daily rate.

Submitters are now required to be separate from the traders. Since each bank does not know what rate the other has submitted for three months, that alone makes collusion virtually impossible – no one trader could be sure that a trader in another bank had submitted the agreed rate, even if the submitters were persuaded to do their bidding. Despite all these reforms, and

given Libor’s checkered history, regulators have tried to create new benchmarks, such as the Secured Overnight Funding Rate, and the Bank of England’s Sterling Overnight Index Average. Work on similar “risk-free rates” is in progress for the euro, Swiss franc, and the yen.

But Libor offers something these alternatives do not. They suffer from one major disadvantage: the lack of a yield curve. The market requires a yield curve for contracts ranging from one day to one year.

The overnight rates cannot offer that. To date, there are over three trillion dollars of new contracts linked to Libor just for that reason.

While some may wish to sweep Libor under the carpet because of its past sins, it remains useful. It should not be buried, but should remain as one benchmark among others.

• Dr Oonagh McDonald is a consultant and the author of “Holding Bankers to Account”, Manchester University Press.

LETTERS

TO THE EDITOR

5G is not just technobabble

[Re: Should we really be that excited about the launch of 5G?]

The ongoing Huawei debate and EE’s recent launch of the UK’s first commercially available 5G service have dominated the 5G conversation.

While the prospect of a faster network is an exciting development for both customers and providers, many people have seemingly not paused to take stock of the many operational challenges posed by the transition to a 5G network.

5G is not simply 4G but faster. For one, it uniquely depends on the use of millimetre wave frequencies. These allow for faster data speeds, but require much shorter distances of communication, and therefore create more base stations and more points of vulnerability when it comes to systems failures.

5G is also highly susceptible to atmospheric interference, meaning that outdoor signals are at the mercy of Mother Nature herself, with foliage and high temperatures just two examples of potential disruptors.

And all these changes are set to come on top of a necessary cloud migration for the IT of most mobile network providers.

Ultimately, what this means for telecoms providers is that their IT estates are about to get a whole lot bigger and more complex. While faster network speeds are a natural and positive evolution for the UK, firms need to assess risks and carefully monitor this change at every step of the transition, making sure not to rush things and risk national systems failures for the sake of breaking new ground.

Fredrik Akerstrom, managing director, ITRS Group

Good riddance to Theresa May

This country is meant to be governed by a cabinet, but the recent May hegemony has made it clear that we are not.

As we saw, under the present system we can have a Prime Minister with rigid red lines and a total inability to compromise, who can select cabinet members to support her own narrow views.

We live in a czardom – how do the Conservatives intend to correct this situation?

John F Davenport, Kenley, Surrey



BEST OF TWITTER

Just arrived in the United Kingdom. The only problem is that @CNN is the primary source of news available from the U.S. After watching it for a short while, I turned it off. All negative & so much Fake News, very bad for U.S. Big ratings drop. Why doesn’t owner @ATT do something?
@realDonaldTrump

An hour in and he’s launched racially-motivated abuse at his hosts and gone to watch TV. Worst house guest ever.
@BarristerSecret

It is clear Donald Trump wants Brexit to happen. He is a true friend to Britain.
@Nigel_Farage

WE WANT TO HEAR YOUR VIEWS > E: theforum@cityam.com COMMENT AT: cityam.com/forum

🐦: @cityam

We must shine a light on those using the City to hide dirty cash

THE OECD ranks Britain as one of the best places to start and grow a business. We're home to five of the top 10 fastest-growing businesses in Europe because people know we're an open, liberal, free-trading economy where new businesses can be created easily, and where startups are treated fairly, even when they take on much bigger, established rival firms.

Add in a world-class financial system, high corporate standards, a reliably fair and independent legal system, and top-quality professional services firms, and it's a heady business cocktail.

Plus there's the financial businesses in the City of London – our trade surplus in financial services is more than the next two countries (USA and Switzerland) combined. That's a two-power standard to be proud of. Other countries would give their eye teeth to be in our shoes.

But a dynamic and exciting business ecology creates a few risks as well.

Organised criminals, drug lords, and kleptocrats who've stolen billions know that even bigger amounts of cash slosh through the City every day. That makes it a perfect place for them to hide dirty money and invest it into legitimate firms.

It only takes a tiny fraction of one per cent of the City's daily trading to be dirty to tarnish Britain's reputation for integrity and fairness. Reputations take years to earn and moments to lose. We can't afford our bright, exciting, dynamic business ecology to start looking louche and seedy instead.

So, what should we do? How do we stay clean, so that dirty money knows it isn't welcome here?

John Penrose



One of the simplest and most important weapons is transparency.

Most UK and global companies and trusts are perfectly respectable, but a few are fronts for criminals to move ill-gotten gains around the world. The simplest way to stop them is to publish the details of who owns and controls them. That way we shine a pitiless spotlight into any dark and murky corners, so that the kleptocrats and oligarchs have nowhere safe to hide anymore.

We've made a decent start already. Britain was the first country in the G20 to introduce an open, free-to-access register of everyone who owns and controls UK companies. Since then, we've broadened it to include Scottish Limited Partnerships. And because it's both free and online, it was accessed 6.5bn times in 2018/19 alone. That's quite some level of scrutiny. British real estate will be next.

But we're not stopping there. In May,

We want open, transparent company registers to become a global standard

“

we launched proposals to go even further, improving the quality and accuracy of the information on the register, so that it's even easier to know who is setting up, managing, and controlling our companies. If you're an entrepreneur or an investor who wants to do business in the UK, your life will also get a whole lot easier as a result.

This all sounds lovely, but what's the point if criminals can still find plenty of dark and shady corners in other parts of the world? Are we solving the problem, or just moving it to other countries instead?

To address this, we want open, transparent company registers to become a global standard which any respectable country will want to apply. It's early days, but we're forming a group of vanguard countries to get the ball rolling.

Last week at the Open Government Partnership Summit in Ottawa, Britain launched the Beneficial Ownership Leadership Group to push this new approach, driven by a set of principles. Now 22 countries, from Armenia to Nigeria, are considering or are underway with reforms, and others like Denmark and Ukraine have got public, open registers already.

Open registers are popular because they're simple, easy, and cheap to introduce, and because they're fundamentally the right thing to do.

If we can make the world a less murky, more transparent place, with fewer corners for criminals to hide their dirty loot, then Britain will have achieved something important and good. That is worth fighting for.

John Penrose MP is the Prime Minister's anti-corruption champion.

DEBATE

As people protest Donald Trump's state visit, is it possible to separate the man from the office?

Heads of state and prime ministers, as their name tags at international conferences suggest, represent their states, not themselves.

International relations, particularly in a complex multi-polar world, require that we relate to and sustain good relationships with other states. The unpalatable fact is that sometimes it is necessary to put national interest first – and to accept the unpleasantness of associating with unpleasant characters who strut on the global stage.

As private individuals, we have every right to protest at the personal and public conduct of Donald Trump, who is on a state visit to the UK this week. But we ought to think about the reason for our protest and its likely

YES

OLIVIA UTLEY



effectiveness, especially considering the high cost of policing and security.

And we, as private citizens, should also think about the national interest: he may not be our cup of tea, but Donald Trump is nonetheless the democratically-elected President of the United States, one of Britain's most important international allies.

Olivia Utley is deputy editor at TheArticle.

NO

HARINI IYENGAR



a waste of money – money that our schools, NHS, and social care desperately need.

As a man, Trump is degrading the office of President and our Prime Minister should call this out rather than sweeping it under the red carpet.

Harini Iyengar is the Women's Equality Party spokesperson for equal representation and a candidate for the 2020 London Assembly election.

CITYAM.

Fountain House,
3rd Floor, 130 Fenchurch Street,
London, EC3M 5DJ
Tel: 020 3201 8900
Email: news@cityam.com



Certified Distribution
from 01/04/2019 till
28/04/2019 is 85,758

Editorial Editor **Christian May** | Deputy Editor **Julian Harris**
News Editor **Josh Martin** | Comment & Features Editor **Rachel Cunliffe**
Lifestyle Editor **Steve Dinneen** | Sports Editor **Frank Dalleres**
Creative Director **Billy Breton**

Commercial Sales Director **Jeremy Slattery** | Head of Distribution **Gianni Cavalli**

Distribution helpline

If you have any comments about the distribution of City A.M. please ring 0203 201 8955, or email distribution@cityam.com

Our terms and conditions for external contributors can be viewed at cityam.com/terms-conditions

Printed by West Ferry Printers Ltd, Kimpton Rd, Luton LU2 0SX

CITY A.M. CLUB

JOIN THE CLUB TODAY

AND RECEIVE A £100 GAUCHO VOUCHER

VISIT CITYAMCLUB.COM

TRADING & INVESTMENT

THE BARGAIN BUCKET

What could change the fortunes for value investors?

Katherine Denham finds out

W E BRITS might love a good bargain, but the same doesn't always apply to stocks. With growth stocks like Facebook, Amazon, and Apple surging beyond belief over the past decade, their undervalued cousins have been left behind.

Value investors select stocks that are trading below what they are worth, on the premise that the markets will eventually recognise that they are undervalued, prompting the share prices to rise. It's a strategy used by investment guru Warren Buffett.

And yet, since the financial crisis, value investors have had a tough time.

Tony Yarrow, co-portfolio manager on the TB Wise Multi-Asset Income Fund, says that – compared to the market average – the past 10 years has been the most sustained period of underperformance for the value style since at least the mid-1950s.

The cause of this is largely related to ultra-loose monetary policy (in the form of very low interest rates and quantitative easing), which tends to favour growth-style investing.

According to Jason Hollands from Tilney, this has encouraged risk-taking, while cutting financing costs, prompting a strong run for growth investing over the last decade.

"In recent years, many tech companies have been using cheap debt financing to buy back their own shares, which supports their share prices."

Hollands also points to the significant growth of passive investing as a reason for the outperformance of growth, because index investing only takes into account the market cap of companies, rather than underlying



stocks could also act as a trigger, leaving investors seeking out undervalued companies instead.

You'd expect that with passive investing pushing share prices higher, it would be easier to find undervalued stocks.

Irmak Surenkok, emerging market specialist at T.Rowe Price, says the popularity of passive investments has resulted in large index stocks getting even larger, which has left the mid-cap bucket behind. "This has created a fertile hunting ground in the mid-cap

“

As humans, we typically dislike holding opinions that are contrary to the dominant view

space, where we still see an abundance of fundamentally-sound 'forgotten' companies."

But while Morningstar's Dan Kemp agrees that passive funds create more mis-priced opportunities for value investors, it can also cause additional pressure to conform.

In fact, value investing can also be a difficult strategy to deploy, because – as Kemp points out – you need to be able to act differently from the herd in order to side with stocks that are undervalued by the rest of the market.

"In practice, it is difficult to do this consistently because, as humans, we typically dislike holding opinions that are contrary to the dominant view."

It might not be the easiest strategy, but it's one that can produce large rewards if you're patient. And while value stocks may have performed poorly over the past decade, it's only a matter of time before the tables turn.

fundamentals.

So what could prompt a comeback?

Of course, it's impossible to accurately predict the timing of market movements, but it is possible to look at factors which might be the catalyst for change.

It's thought that a slowdown in global growth could reverse the market fortunes in favour of value stocks.

For example, while GDP growth in the US economy is nearly at record levels, forecasts have been revised down since President Trump escalated the trade war with China.

"Periods of slowing growth, when the future outlook is less certain and investors become more defensive, are typically perceived to be periods that are favourable to value investment

strategies," Hollands explains. "That's because doubt creeps in about the pace at which companies can continue to grow their revenues, and so there is a greater focus on whether company valuations are fair today."

A slowdown will hit the overpriced companies first, as they have further to fall. Meanwhile, Yarrow says disillusionment with disappointing growth

Italy's political feuds and falling bond prices

DURING the recent European parliamentary elections, Italy saw a significant re-framing of its government's political dynamics.

Even if you discount the fact that EU elections typically attract a significantly lower turnout than national polls, it was still striking that the government's junior coalition partner, the eurosceptic Lega party, saw its support double from the 17 per cent of voters it attracted in Italy's General Election last year.

Meanwhile, the anti-establishment Five Star Movement (M5S), which had won roughly a third of all votes in those elections last March, watched its support crumble by half.

Italian political stability has long been an oxymoronic punchline, with the current government under Giuseppe Conte being the 66th to form since the Second World War.



CNBC COMMENT

Willem Marx

But after a year of partnership, the two deputy prime ministers, Lega chief Matteo Salvini and Luigi di Maio of M5S, appear to be even less simpatico than was the case when they announced their surprising tie-up in May last year.

The past 12 months have provided no end of drama, gossip and intrigue for political observers in Rome. Cabinet ministers have been fired amid corruption allegations, and insults have been hurled publicly at senior European Commission officials during disputes over Italy's

finances. But for investors – and particularly the owners of Italian government debt – this continued instability has become less of a genteel spectator sport and more of a gut-wrenching rollercoaster ride.

In an interview last week, the governor of the Banca d'Italia, Ignazio Visco, told me that the yield on Italian government debt was "too high". But he was at pains to point out that the country's household and corporate debt levels are lower than the European average.

Visco said that Italy has to be "credible in its ability to reduce the burden of debt," to avoid the possibility that businesses and consumers start feeling the impact of the state's high borrowing costs – a prospect which is now "close to a razor edge".

According to Visco, one way to reignite Italy's sluggish growth is to "harmonise and recompose" the

country's disjointed tax code.

This suggestion was seized on last week by Salvini, who has tried but so far failed to prioritise lower taxes. Indeed, Lorenzo Codogno, former chief economist at the Italian treasury department, warned that "the Lega may soon enter a collision course with its ally".

Ahead of the European elections, Salvini told me that he had no plans to call it a day with his M5S coalition partners. But after a strongly-worded public statement last night, it is clear that Conte is no longer prepared to wait any longer for these two parties to end their public feuding.

However, for investors concerned about a fresh set of national elections or another battle royale with Brussels, there are those who continue to counsel calm.

In a recent research note, Wolfango Piccoli, the co-president of

political intelligence consultancy Teneo Intelligence, wrote: "The base case remains that Italy will not return to the polls." Piccoli also said that it was doubtful that a newly-installed European Commission will take a hard line on Italy and try to initiate an excessive deficit procedure that would further damage confidence.

Last year, Banca d'Italia's Visco published a book about Italy's challenges as it emerged from the 2008 financial crash and the European sovereign debt crisis, entitled "Difficult Years". When I asked him how his country's current set of circumstances stacked up in the context of that era, he responded with a smile and the laconic understatement that you often expect from a central banker. "This year is difficult."

• Willem Marx is a reporter for CNBC.

MOTORING

BY MOTORINGRESEARCH.COM FOR CITY A.M.



A modified Ferrari is a red rag to traditional classic car fans. **Tim Pitt** drives the 300hp Dino Evo

Ferraris are works of automotive art, says conventional wisdom; modifying one is like daubing Dulux on the Sistine Chapel. Not that Kevin O'Rourke seems concerned. His Ferrari Dino 'Evo' will be among the star cars at London Concours tomorrow and Thursday, while another Dino built by his company, Mototechnique – the 400hp, F40-engined 'Monza' – earned a thumbs-up from Jay Leno and made the cover of Octane magazine. Is nothing sacred?

Launched in 1968, the Dino was named after Enzo Ferrari's beloved son, Alfredo (known as 'Alfredino'), who died of muscular dystrophy aged 24. It was Maranello's first mid-engined road car, although it never wore the prancing horse badge (many owners added them subsequently). It was also the first 'junior' Ferrari, a since-unbroken bloodline that leads to the new F8 Tributo.

The original Dino 206 GT had a 2.0-litre 180hp V6, swiftly upgraded to 2.4

litres and 195hp in the 246 GT. The Evo, as you'd expect, packs a somewhat bigger punch. Its 3.2-litre V8 hails from a Ferrari 328 and uses Bosch electronic fuel injection from an F355, along with uprated drive-shafts and a hydraulic clutch conversion. The result is 300hp and vastly improved reliability. "I've driven the car to Austria for skiing holidays and competed in three European road rallies," confirms O'Rourke.

The Dino's voluptuous lines remain intact, and rightly so. The only additions are a roll cage to boost rigidity, a bespoke 'Evo' badge in the same angular script as Dino's signature, plus a set of gold Ferrari 360 alloys to accommodate the 360 brake discs and calipers. "Most people don't like the wheels," Kevin admits. The paint is a lustrous candy-flip, created by layering dark metallic red over a silver base.

I tug a delicate chrome latch and open the dainty door. The Dino's cabin is snug and driver-focused, with sim-

FERRARI DINO 'EVO'	
PRICE:	£300,000+
0-62MPH:	5.8 SECS
TOP SPEED:	160MPH
HORSEPOWER:	300
WEIGHT:	1,180KG

THE VERDICT	
DESIGN	★★★★★
PERFORMANCE	★★★★★
PRACTICALITY	★★★☆☆
VALUE	★★★☆☆

ple white-on-black Veglia gauges, an evocative open-gate manual gearbox and a dashboard swathed in race car-style flock by O'Rourke Coachtrimmers, owned by Kevin's son. Concessions to comfort aren't immediately obvious, but include power steering (which can be dialled-down

for track days), air conditioning and a power socket for a mobile phone.

The engine fires with a brusque bark and I ease gingerly into West London traffic. The pedals are skewed towards the centre and the gear lever needs a firm hand, but the Dino's manners are reassuringly refined. It idles steadily and pulls strongly from low revs, allowing me to short-shift from first to third, while the brakes feel powerful and progressive. Ride quality, on fully adjustable suspension with Koni dampers, is firm without being brittle. Thankfully, the electric power steering still belongs to the old-school: it jostles with incessant feedback.

I follow the old A3 through Esher and finally arrive at some open roads. With the lift-out Spyder roof removed, the V8 sounds magnificent. It's multi-layered and richly mechanical, gurgles and gasps of induction augmented by zinging rasps from the exhausts. The Evo is quick enough to worry hot hatch-

backs, but it's more about sensation than raw speed. You drive it via the seat of your pants, measuring your inputs and feeling it react to road. It amplifies where most modern cars smother.

I finish the day with a tour of Mototechnique in West Molesey. Alongside numerous Ferraris, a Lamborghini Miura and a rare Porsche 356, I watch as aluminium panels are hand-beaten and a carbon fibre clamshell for an F40 is moulded from scratch. The contrast of old artistry and new technology is fascinating. Kevin concedes that demand for modified Dinos will be limited, particularly given the £250,000 cost of a donor car. However, his latest project – tucked in the corner of the workshop – starts from around a fifth of the price. The 400hp 308 GTB Evo is, for now, a work in progress. But I can't wait to see the finished result.

Photos by Jayson Fong. Tim Pitt works for motoringresearch.com

NOT CONVINCED? CHECK OUT THESE ALTERNATIVES...



FERRARI DINO 246 GT	
PRICE:	£250,000+
0-62MPH:	7.1 SECS
TOP SPEED:	146MPH
HORSEPOWER:	195
WEIGHT:	1,080KG

THE VERDICT:	
DESIGN	★★★★★
PERFORMANCE	★★★★★
PRACTICALITY	★★★☆☆
VALUE	★★★☆☆



FERRARI 308 GT4	
PRICE:	£50,000+
0-62MPH:	6.9 SECS
TOP SPEED:	155MPH
HORSEPOWER:	255
WEIGHT:	1,150KG

THE VERDICT:	
DESIGN	★★★★☆
PERFORMANCE	★★★★★
PRACTICALITY	★★★★☆
VALUE	★★★★☆



FERRARI 308 GTS	
PRICE:	£45,000+
0-62MPH:	6.7 SECS
TOP SPEED:	157MPH
HORSEPOWER:	255
WEIGHT:	1,090KG

THE VERDICT:	
DESIGN	★★★★☆
PERFORMANCE	★★★★★
PRACTICALITY	★★★★☆
VALUE	★★★★☆

CRYPTO A.M.

Our series on AI, Blockchain, Cryptoassets, DLT and Tokenisation

PARTNER CONTENT

CITY A.M.'S
CRYPTO INSIDER

JAMES BOWATER

President Donald Trump landed for his State Visit yesterday with his trade war with China in full swing, driving markets insane with the S&P 500 stock market delivering its worst May performance for seven years and yet May saw Bitcoin (BTC) grow 76%. Since last week's Crypto AM, BTC hit a new 2019 all time high of US\$9,065 before dropping sharply and, at the time of writing, is trading at US\$8,522.48; Ethereum (ETH) at US\$262.52; Ripple (XRP) at US\$0.4468; Binance (BNB) at US\$32.18 and Cardano (ADA) at US\$0.09335. Overall Market Cap is at US\$272.01bn (data source: www.CryptoCompare.com)



With conference season underway, I have noticed a shift in the seriousness of people's attitudes in the space. Last week Crypto AM attended three small but high quality events. Security Tokens Realised held their C-Level 100% Capital Markets, Financial Services and Investment Summit in the Gherkin. The theme of the day was Digitising Capital Markets given that Institutional Digital Securities are poised to have a major impact on Capital Markets. This sixty person enjoyable interactive workshop brought together leaders from companies such as Citi, Societe Generale, ING Bank, US Capital Global, Barclays, Albion VC, FBG Capital and Nomura.

Whilst I spent Friday attending the Monaco Blockchain Conference Crypto AM writer, Ollie Leech, attended Desmond Kam's The Block Adventure: Fintech Disruption event which, Ollie reports, was an incredibly insightful evening of great panel discussion and saw representatives from leading crypto VCs funds explore the challenges of early-stage crypto investing, as well as address highly contentious topics within the wider crypto industry. Some of the key questions discussed during the evening included, 'will cryptocurrencies, namely stablecoins, ever replace fiat currency as a mainstream electronic cash system', 'does crypto speculation and trading inhibit the technological development of the space' and 'how does crypto venture capital impact the growth of the industry'.

From the VC's themselves, not only did we hear about how they identify exceptional startups emerging in the space, but we also learned about how they manage the growth of these companies and the importance of exiting out of these companies ethically once they've successfully reached the marketplace.

In Monaco, I was impressed with the quality of speakers and projects. The goal of the event was always to put quality above quantity and it certainly let delivered. With UHNWI's in attendance, soft seven figure investment commitments were made on the day. I was particularly impressed by the AmaZix.com team Dr Jeppe Stokholm and Jose Macedo with their vision to become a full service funding agency in the space.

The Block Events, organizers of the conference also hold 'FiveAtFive' - a HNW Invite only event taking place every 6 weeks alternating between Monaco and Zurich, for more information on this get in touch with alastair@theblock.events

Blockchain has the potential to revolutionise the way government agencies acquire services and solutions, in the same way that it has changed the way the World's banks handle the international exchange of currencies.

The significant power of blockchain lies in its ability to accelerate verification processes using large, decentralised networks of connected computers (called "nodes") to store blocks of information. The system itself is transparent by design, which allows data to be shared and transferred easily between parties. Within the procurement process, for example - blockchain embeds multiple layers of trust by using an immutable ledger of historical data to validate the authenticity of vendors, supply chains and deliverables.

A recent report from the Institute of Government revealed that the UK Government spends £284bn - almost a third of its total expenditure - with external suppliers. The same report also noted that four government departments - the Ministry of Justice (MoJ), the Department for Transport (DfT), the Department for International Trade (DIT) and the Department for Environment, Food and Rural Affairs (DEFRA) spent over half of their entire annual budgets with external suppliers.

Government departments rely on their ability to secure the necessary skill, talent and technical resources required to deliver, manage and maintain huge infrastructure projects. Many departmental networks are already highly distributed, with hosted on-premises, hybrid infrastructures currently the norm across many projects. However, this gives rise to a massive need for huge teams to monitor data as it passes between different services and layers to help ensure that the networks are operating efficiently, and that the data is shared and maintained accurately.

Cost and time-efficiency savings are massive targets for government agencies and politicians alike, with the complexity of government digital transformation and international trade deals shining a spotlight on the urgent requirement to streamline processes and enhance transparency of vendor management. In the



Designed by
Phill Snelling,
Bowater Media

wake of both the 2013 horse meat and tagging scandals, verification of supply chain and spend tracking has had high publicity - whilst the solutions offered by recent significant investment in blockchain and distributed ledger technology (DLT) are the perfect answers to eradicating these problems.

French President Emmanuel Macron's administration reform tsar - 39 year old Thomas Cazenave - told Reuters that "The State... must not fall behind, get 'uberized' and shrivel up" the former number two human resources executive at Orange continued to say that "like me, the President feels very deeply that these are no longer times where public serv-

ices can be reformed with small tweaks. Major transformations are needed". The result came in the form of a £700 million fund to help invest in IT projects over the next five years, to help modernise administration in one of the most highly-centralised states, as well as automate bureaucratic activity.

Rather than simply cutting jobs and budgets, maybe it's time our government looked towards solving the issues that affect the people in those jobs - and the departments which become pressured by lack of resources as a result of ever-changing budgetary requirements. The opportunities offered by blockchain to run live, auditable reporting and

Crypto A.M. shines
its Spotlight on
White Rhino

I recently met with Matthew Joynes, the founder and CEO of White Rhino a fully tradable multi-game token for the gaming and entertainment industries and his co-founder and CTO, Kaspar Strandskov.

THERE ARE SEVERAL NEW
INITIATIVES IN THE SPACE OF
GAMING AND ENTERTAINMENT.
WHAT SETS YOU APART?

"White Rhino is launching with the aim of disrupting the gaming industry's payment processes," says Matthew Joynes "we see White Rhino as the future PayPal of our industry. It is a payment processing system saving publishers and gamers money. We do this by allowing gamers to purchase White Rhino gaming tokens in one game, and then trade and use the tokens in another or even immediately redeem for cash on a regulated exchange significantly enhancing the possibility of winning tokens in game play and cashing out. An all-in-one seamless, legal process.

AS A PUBLISHER, WHY WOULDN'T
YOU SIMPLY USE BITCOIN OR
ETHEREUM AS AN IN-GAME
PAYMENT?

"Although Bitcoin has been an immensely influential breakthrough," says Kaspar Strandskov, "we have to think of Bitcoin as blockchain 1.0. It is simply a store of value and Ethereum is not a tool to create high volume micro transactions on. We chose the Tron blockchain as our technology path as it offers least resistance in terms of achieving our key milestones efficiently and rapidly."

"The big benefit to publishers," adds Matthew Joynes, "is not only enhanced settlement speeds, lower payment processing costs but the ability to create innovative loyalty programs and importantly create in game "prize" money earned through skill. White Rhino allows prizes to be won as in-game tokens which are then immediately be redeemed through a regulated exchange. Simply put a White Rhino can be traded for cash or



Matthew Joynes, Founder & CEO
with Kaspar Strandskov, Co-
Founder & CTO of White Rhino

other tokens and used in a multi game environment. A true game changer!"

WHAT DO YOU BRING TO THE
PARTY THAT'S UNIQUE?

Kaspar continues, "I met Matthew 20

years ago and we built a very successful money transmitter business so with myself steeped in blockchain and Matthew being the founder and inventor of "Gamevice", the leading console and mobile crossover gaming controller in all



The linkage between a
trade-able security
and utility token
satisfies regulators
and owners alike

Apple stores globally, we are at the intersection of these two worlds.

We have partnered with GFXM, a money transmitter, to do the issuance and KYC so market participants can trade with confidence. We will announce further partnerships with major exchanges including prime brokers so our token will be very accessible to the gaming world of blue chip companies and players, says Matthew.

SO, WHEN CAN WE EXPECT
MORE FROM YOUR PROJECT?

We are issuing a £200 million bond in September with Linear Investments, a UK global prime brokerage which will be listed on major exchanges with a credit rating. The linkage between a trade-able security and a utility token satisfies regulators and owners alike. We will be the largest venture ever to be launched here in the UK and perhaps a template many will follow.

E: CryptoInsider@cityam.com

@CityAm_Crypto

In association with



factors towards making this transformation possible.

According to IT ProPortal, 57% of large corporations are actively considering or are in the process of implementing blockchain technology. However, 97% of Fortune 500 executives planning on deploying the same technology also reported that they anticipate trouble finding the talent they need for those projects. Therefore, there is a hold-up in deploying the tech, because the skills are in short supply.

As blockchain moves from relative obscurity and a niche technical audience to broader adoption within business, enterprise-grade applications and research



The benefits offered by blockchain technology cannot be ignored

from the likes of IBM (Hyperledger), the #TechCBRE initiative and Deloitte's Blockchain Lab - mainstream adoption is becoming more apparent.

Regardless of this though, the benefits and change offered by blockchain technology cannot be ignored as the leader of significant digital transformation within a sector plagued by inefficiencies and red tape.

Oliver Hibbs-Brockway, CEO and Founder of Nodal Labs in conversation with James Bowater. Oliver is an English entrepreneur and Nodal Labs a London based blockchain-powered freelance recruitment platform, see www.nodal.com

IMPORTANT INFORMATION: THE VIEWS AND OPINIONS PROVIDED BY CITYAM'S CRYPTO INSIDER AND IN THE CRYPTO A.M. SECTION SHOULD NOT BE TAKEN AS INVESTMENT OR FINANCIAL ADVICE. ALWAYS CONSULT WITH YOUR FINANCIAL ADVISOR.

spend tracking - as well as automation and verification of time and cost-heavy tasks such as payroll, PAYE, IR35 and timesheets - gives enhanced trust and accountability to the recipients of outsourced contracts, and allows increased internal efficiency at a lesser burden. Additionally, transfer of data and identity management between those internal departments can be maintained without a single point of failure.

A huge part of this lies in contractor and freelance management. As the way that people work and interact with each other changes, so too must the infrastructure that underpins the labour force. The rise of freelance or contract-

based workers brings with it the need for serious investment in the trust economy. There is a need to put the recipients of government-funded contracts under accountability for their deliverables, if the UK is to effectively harness the power of its outsource spending.

Whilst the commercial and social use-cases for blockchain in government and beyond are clear - successful implementation however - is heavily reliant on comprehensive network management and support, with diligent attention placed towards both the technical and human interfaces involved in each step. Clear visibility across nodes and network performance levels are two critical



HOW SECURE IS BLOCKCHAIN?

Troy Norcross, Co-Founder Blockchain Rookies

A blockchain ledger is just data. Securing that data requires ensuring that any attempt to read, write or amend that data is authorised. Let's look at security against unauthorised writes and amends first.

In order to write something new onto the ledger the new information must be properly signed and the transaction must be considered valid by the network. Comparing to when you write a cheque, the signature must be valid and you must have sufficient funds for the cheque to clear. For blockchain, instead of the bank making both of those decisions, the network of computers running the blockchain protocol makes those decisions.

You may have also heard that

blockchain data is immutable - unable to be changed. Unlike a traditional database, blockchain information is created such that it cannot be changed once written. Because copies of the blockchain exist on multiple computers, even if you were able to change your own copy of the ledger, it would no longer match the other copies of the ledger and your changes would be rejected. While the bitcoin blockchain has thousands of nodes making the corruption of the network near impossible, smaller blockchains could be hijacked by hacking into a majority of the computers holding a copy of the ledger.

Blocking read access is more difficult. Public blockchains are intended to be accessible to anyone. Private or

permissioned blockchains apply restrictions for read access using traditional means of firewalls and access control lists. Even so, a hacker only needs to compromise a few computers to get full access to data in a ledger. Reports that blockchain makes data safe from hackers should be qualified - safe from hackers writing or amending data.

Blocking write or amend access to blockchains is prevented through the power of cryptography and a large decentralised number of computers ensuring the security and integrity of the data

*Get in touch with us
info@blockchainrookies.com /
[Twitter @getblockchain](https://twitter.com/getblockchain)*

CRYPTOCOMPARE MARKET VIEW

Facebook Talks With CFTC About Their 'GlobalCoin' Cryptocurrency

Social media giant Facebook has opened discussions with the U.S. Commodity and Futures Trading Commission (CFTC) over their cryptocurrency stablecoin initiative - 'GlobalCoin'. Facebook has said that they are aiming to launch 'GlobalCoin' in "a dozen countries" by Q1 2020. According to the Financial Times the CFTC chairman Christopher Giancarlo stated that they had had the "very early stages of conversations" with Facebook.

After an impressive month for bitcoin which is currently up 47% in the last 30 days, the flagship cryptocurrency has been consolidating in the \$8,000 to \$9,000 range. Last week bitcoin was characteristically volatile with the price dropping from a yearly high of \$9,065 to \$8,213 in only 6 hours on Friday 31 May. At the time of writing bitcoin is trading at \$8,503 and ethereum at \$262.12.

A \$5 million 'DefendCrypto' crowdfunding

initiative has been setup by the Kin Foundation to support a (potential) court battle with the U.S. Securities and Exchange Commission (SEC). The Kin Foundation was setup to steward the development of the Kin blockchain protocol after its \$100 million initial coin offering in 2017. Their funding page claims that "The SEC has been shaping the future of crypto behind the scenes with settlements that set a dangerous precedent and stifle innovation."

The mining difficulty on the Bitcoin network - an indication of the investment in bitcoins security - has recently hit a new all-time high. This is significant for investors as mining difficulty on the bitcoin network is historically correlated with price.

The CryptoCompare Digital Asset Summit will take place in London on June 12th. With keynote speaker Andreas M. Antonopoulos, the summit will feature panels from some of the key figures in the space including Coinbase, Binance, Nasdaq and VanEck.

CRYPTO A.M. INDUSTRY VOICES

"Blockchain" Phones - All hype or a must have?

Once upon a time the entire notion of even having internet on your mobile phone seemed far fetched, and yet here we are now looking at the viability of phones with cryptocurrency wallets built in!

There are two main players in this space right now; Sirin Labs with their Finney phone and HTC with the Exodus, though there are strong rumours of others looking to push into this arena with Samsung's Galaxy S-10 reportedly going to have a cryptocurrency wallet built in.

Now, for me anyway, the idea of having private keys and carrying around my crypto holdings with me seemed like a great idea (I have a Finney and worked a short contract for Sirin Labs, for full disclosure) and in theory it is, but the process of spending crypto right now isn't quite up to speed with where it should be. In my opinion all of this is someone's vanity project. But then Sirin did raise \$150m in their ICO, so what do I know?

With more players coming into the market this should increase adoption, and therefore demand for retailers to accept cryptos. There are many factors that will play a part in this too, there are currently too many different to keep track of which makes choosing the right ones to support or accept as payment very difficult.

If you refer back to the start of this piece, you will notice that I didn't refer to these phones as blockchain phones. This is for good reason. Despite the marketing around them referring to these devices as "blockchain phones" they are not. They don't play a part in support a decentralised network and still rely on mobile networks to function as a phone. They do, however, allow you to store your tokens (or cryptocurrency, if you will) on them "securely". That said Pundi X have announced they will be launching the

XPhone, and each of the devices will act as a node on the network and could do away with traditional mobile carriers. I will be watching this project very closely.

Having only had the chance to play with the Finney I am trying to be fair to all of the products we have here. For me, a phone needs to perform as a phone very well and also excel in the other areas we have become accustomed to over the years such as a good camera and as a smart device. Those who can provide the ability to store your crypto in a way that has a slick user experience, something that is lacking hugely in the entire industry, will win.

Samsung has long been revered for their handsets intuitive functionalities, and if the reports that even their budget handsets are going to feature cryptocurrency storage then this can only mean good things for the industry as a whole. Samsung are even reported to be working with companies to be assist them in working with blockchain based identity solutions, pretty cool.

One area that certainly needs to be looked into is the security aspect of all these endeavours. As far as I can tell, only the Finney actually has cold storage that is completely offline. You would be pretty silly to be storing millions of dollars on a mobile device, that you carry everywhere with you, but it should still be an area of concern as to how secure these storage solutions really are.

In conclusion, I'm on the fence with all of this. My Finney is cool and conversation starter, but I want a better camera and never the cold storage due the UI (my Ledger Nano is much better). I've been toying with the idea of the HTC Exodus but, for now, I'm going back to an iPhone

*Alastair Band, Founder of Verum Ventures
alastair@verum.ventures*

CryptoCompare
DIGITAL ASSET
SUMMIT

Bringing together
institutional,
retail & regulatory
crypto experts

12th JUNE
2019
LONDON



SPORT

England second-best in all aspects against impressive Pakistan, says Felix Keith

THERE are plenty of clichés when it comes to Pakistan and cricket. Unpredictable. Mercurial. Temperamental. They may be simplistic, but all of them are true.

Coming into their match against home favourites England at Trent Bridge yesterday Pakistan had lost 11 one-day internationals in a row – including four against England – had been bowled out for 105 three days ago on the same ground and had raised eyebrows by changing their squad on the eve of the tournament.

Yet on the biggest stage those factors were rendered irrelevant as Pakistan out-performed their opponents across all three aspects to light up the World Cup with a thrilling 14-run victory.

Form, conditions and the toss may have been against them, but they kept their heads to post 348-8, restrict England to 334-9 and register a sizeable shock in Nottingham.

BOUNCER THEORY

The theory appeared sound. After the West Indies had bounced out Pakistan in their opener, England brought in Mark Wood for Liam Plunkett and aimed for a repeat.

Trent Bridge has a flat wicket, short boundaries and a rapid outfield, so a targeted plan is not a bad thing. But, in truth, it didn't work.

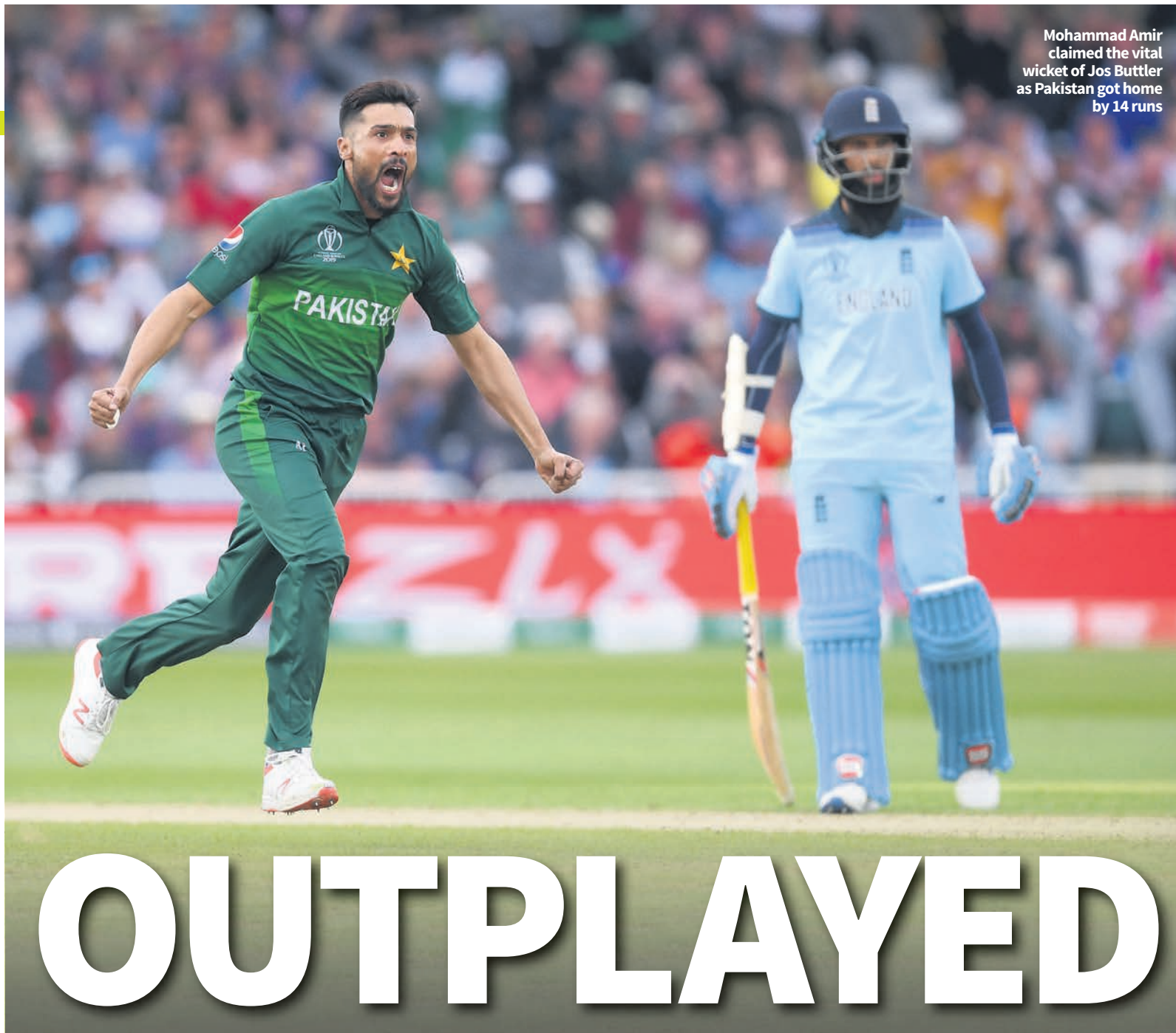
England bowled 88 short balls out of 300, taking two wickets for the concession of 102 runs. Pakistan had learnt their lesson, worked on their deficiencies and countered.

Babar Azam (63), Mohammad Hafeez (84) and Sarfaraz Ahmed (55) all cashed in to leave England needing to produce a World Cup record run-chase.

SLOPPY FIELDING

England pride themselves on their fielding. They typically save runs with their reflexes in the inner ring and commitment on the boundary, while catches like Ben Stokes's blockbuster against South Africa are becoming more frequent.

However, from the first ball they were poor yesterday. Jason Roy dropped a simple chance off Hafeez



OUTPLAYED

early in his innings, several players misfielded to allow extra runs while Joe Root's wayward shy at the stumps conceded four in overthrows.

Pakistan, who are often unfairly derided for their lack of athleticism, were sharper, with a missed catch and stumping chance from wicket-keeper Sarfaraz the one blot on their copy book.

"We were out-fielded and that was the difference," said a disappointed England captain Eoin Morgan.

"Our performance will go up and down but our fielding was below par. That should remain constant."

HUNDREDS NOT ENOUGH

At the halfway stage, though, all was not lost. England are supremely confident in their ability to chase down big scores and their self-belief is well founded.

Before yesterday England had won 21 successive matches when batting second at home in ODI cricket – a streak going back to September 2015.

Root (107 from 104 balls) and Jos Buttler (103 from 76) batted superbly in their own styles to give the hosts hope, but ultimately their wickets, from clever bowling by Shadab Khan and Mohammad Amir respectively, sealed

the game.

A sixth consecutive ODI score of over 300 was passed to draw level with Australia's record set in 2007, but the chasing succession was broken, leaving another statistical quirk: England are the first side in 29 instances to lose a World Cup match after two batsmen made centuries.

FRIENDLY FORMAT

The good news for England and their fans is that one defeat should not prove decisive in their quest for a first World Cup.

While there were plenty of areas for

improvement, the positives – namely Moeen Ali's spell of 3-50, Wood's 2-53 and the innings of Root and Buttler – and demeanour of the team mean the defeat may prove a learning curve rather than a stumbling block.

The elongated group stage format in which each side plays nine games means consistency is rewarded and time is afforded to reach your peak before the crunch time of the knock-out semi-finals.

England will now hope to address their failures and rediscover their form against Bangladesh in Cardiff on Saturday.

Nicklaus helps protege Cantlay find winning touch

PATRICK Cantlay and Jack Nicklaus go back a long way, to when a young Cantlay earned the award named after the great man for the best player on the American college circuit eight years ago.

Nicklaus has continued to look out for his protege, watching as Cantlay set a new record for the most weeks as world amateur No1, earned his first professional win in 2013 and then, two years ago, claimed a maiden PGA Tour title.

He had been through a little bit of a lull since then; sometimes players can find it difficult to get over the line after that first one even if, like Cantlay, they have a great swing, good temperament and all the attributes needed to succeed.

GOLF COMMENT

Sam Torrance



So when Nicklaus caught up with Cantlay at his own event, the Memorial Tournament at Muirfield Village, on Friday morning he gave him some advice. It was to go out and enjoy golf – similar to Walter Hagen's famous line about remembering to "stop and smell the flowers".

The pep talk worked, as Cantlay

emerged from a high-quality field to win on Sunday, carding a magnificent 64 for a two-shot victory.

I felt sorry for Martin Kaymer, who started the final day with a two-shot lead and extended his advantage with a good start.

The German former US PGA and US Open champion hasn't won for almost five years but I don't think that had any bearing on the result. Kaymer didn't really put a foot wrong and when someone else shoots 64 on a course as difficult as that it is very hard to beat them.

Kaymer looks on course to end his drought sooner rather than later, though. He is such a strong player with a very repetitive action who

now seems to be swinging very well again. I thought he was one to watch at the US PGA last month and he will be at the US Open next week too.

The day belonged to Cantlay, however, who became the only man other than Tiger Woods to win the Jack Nicklaus Award and the Memorial Tournament.

STRENGTH IN DEPTH

One man stringing wins together this season is 22-year-old Italian Guido Migliozzi, who added his second European Tour title of the year at the Belgian Knockout.

Migliozzi is strong, hits it a mile and clearly loves playing. This event, which combines strokeplay and

match play, involves more golf than most tournaments and more pressure, but he won it well.

His emergence owes something to Francesco Molinari's success. When someone like him starts winning Majors it lifts other players from the country, especially the younger ones.

Migliozzi came through qualifying school, having played mostly on the Alps and Challenge Tours last year, while all three other semi-finalists are members of the Challenge Tour and playing in Belgium as guests. It's testament to the depth of quality at that level.

Sam Torrance OBE is a multiple Ryder Cup-winning golfer and media commentator. Follow him @torrancesam

Stevenage launch innovative share offering as they seek £1.2m boost to promotion goals

Fourth-tier club to use crowdfunding platform, writes **Frank Dalleres**

FOR CLUBS scrambling to scale the ultra-competitive English football pyramid it can pay to go against the grain. Ambitious Stevenage FC are doing just that with an innovative equity offering designed to give them a leg up into League One and, later, the Championship.

Chairman and owner Phil Wallace hopes to raise £1.2m by selling 12 per cent of the club, which, uniquely, is being made available online via sports crowdfunding platform Tifosy. "I like doing things that are different," Wallace tells *City A.M.*

Stevenage, who only reached the English Football League for the first time nine years ago, finished 10th in the fourth tier last season, missing out on a place in the promotion play-offs by one point. The share issue is intended to boost the budget for player transfers and wages over the next two years in the hope of achieving a return to League One, where the Hertfordshire outfit spent



JIM STEELE PHOTOGRAPHY

three seasons until 2014.

"I think [£1.2m] is just enough. Any less and you probably won't make a difference; any more and you're starting to eat into my shareholding," adds Wallace, who owns 98 per cent of the club.

While that investment may only be enough for one promotion, Wallace says the impact of improved results on attendances and player trading

can create a virtuous cycle that increases income. "What you'll have is momentum. It's a self-generating thing."

The potential rewards for investors are significant. Promotion to League One would trigger a 25 per cent dividend, with a further 75 per cent dividend if they were to reach the Championship, meaning shares will pay for themselves if Stevenage

realise their ambitions. With an entry point of £1,000 for 40 shares, however, Wallace says the offering is aimed more at "City people, financially astute people" than the club's supporters. "There will be a degree of fan interest in share ownership, but that's not who it's aimed at," he adds. "I think the money will come from high net worth individuals or companies that see a high-risk, high-return bet."

Wallace, who has overseen Stevenage's rise since saving them from liquidation in 1999, worked with Tifosy to raise £600,000 for stadium improvements through English football's first online bond in 2017. The platform, co-founded by former Chelsea and Italy striker Gianluca Vialli, has since helped Norwich to generate £5m for a new academy via a mini-bond scheme.

Former stockbroker Wallace, now boss of food importer and exporter Lamex, decided to partner with Tifosy again after the company created a secondary market on which Stevenage's new shares could be traded. He adds: "No one's ever done this before – to be able to get such a high return in a high-risk investment, to trade shares between a willing buyer and a willing seller – and we want to get as many people knowing about it as possible."

SPORT DIGEST

MURRAY TO MAKE DOUBLES COMEBACK AT QUEEN'S

Andy Murray will make his return to tennis by competing in the doubles at the Fever-Tree Championship at Queen's Club this month. Murray has not played since the Australian Open and underwent a hip resurfacing operation in January. The 32-year-old will partner Spain's Feliciano Lopez at Queen's, which starts on 17 June. "I'm not yet ready to return to the singles court, but I've been pain-free for a few months now," Murray said.

SEMENYA FREE TO RUN 800M AFTER SWISS COURT RULING

Caster Semenya can run the 800m without having to take medication to suppress her testosterone levels following a Swiss court ruling. Athletics' governing body, the IAAF, has been ordered to suspend its regulations for athletes with differences in sexual development until 25 June after Semenya took her case to the Federal Supreme Court of Switzerland. "I hope that following my appeal I will once again be able to run free," she said.

LIVERPOOL TO COMPETE IN QATAR'S CLUB WORLD CUP

Liverpool will travel to Qatar in December to compete in the Club World Cup after Fifa awarded the gulf state the next two tournaments as tests for the 2022 World Cup. The Reds will join the annual tournament, which sees the champions of six continents face off, at the semi-final stage. The World Cup organising committee said it was "extremely proud of the progress made over the past year" in Qatar.

THE HOME OF T20 CRICKET

WATCH WORLD CUP STARS IN CENTRAL LONDON FROM £25

BIG SAVINGS GROUP DISCOUNTS AVAILABLE NOW

Tue 23rd July	MIDDLESEX
Thu 25th July	GLAMORGAN
Tue 30th July	KENT
Fri 9th August	GLOUCESTERSHIRE
Thu 15th August	SUSSEX
Tue 27th August	SOMERSET
Thu 29th August	ESSEX

MORE INFORMATION AT KIAOVAL.COM

THE KIA OVAL



Big on a big breakfast

Always Lidl on price

Big on quality
Lidl on price

